NATIONAL ASSOCIATION OF STATE AGENCIES FOR SURPLUS PROPERTY

March 2021

NASASP NEWS

www.nasasp.org

Veteran Owned Small Businesses now eligible for Federal Surplus Property Program!

We all love and appreciate our veterans and I am happy to say that Veteran Owned Small Businesses (VOSBs) can now receive federal surplus property. The Memorandum of Agreement (MOA) has been cleared within GSA and many states have already signed. Any SASP that has not yet notified me of their intention to sign can do so by sending me an e-mail with their state, the name of the signer, their title and e-mail address. I put the information into a spreadsheet that GSA uses to upload into the MOAs. Prior to allocating any property to a VOSB, the SASP shall have in its possession a copy of the VOSB's VA's VETS First Verification Program at https://www.vip.vetbiz.va.gov/. A SASP may not release property to a VOSB without this verification. The copy of the VETS First verification should be retained in the donee's eligibility file. When the SASP updates the VOSB eligibility records, it must also ensure the VOSB is still in "verified" status in the VETS First Verification Program. The VOSB must maintain its eligibility with the VA under the procedures found in 38 C.F.R. § 74 and with the SASP for the duration of the applicable federal period of restriction for donated property. SASPs will be responsible for compliance actions, conducting utilization reviews in accordance with State Plans of Operation. If you have any ideas for marketing to VOSBs, please share your ideas with Steve Ekin. I want to thank Steve for serving as chair of the Veterans Act Committee and agreeing to work with the SBA on marketing to VOSBs.

I also want to let everyone know that our conference will be virtual this year. While I do believe it is better when we can meet in person, that is not an option for this year. We do not yet have a date for the conference. I will share information regarding the conference as it is available.

Elizabeth Cooper
West Virginia SASP
NASASP President

Interested in advertising in an upcoming newsletter?
Please contact Marilyn Trachsel at
marilyn.trachsel@nasasp.org.

Interested in submitting a story for the next newsletter?
Please contact Megan Sim (Texas SASP) at
megan.sim@tfc.texas.gov.

Also featured in this newsletter:

- Donee success stories from Oregon, Georgia, Louisiana & Texas *(pg. 2-7)*
- Overseas Facilitator Report *(pg. 8)*
- NASASP Government Relations Report *(pg. 9)*

Donee Success Story

Caring Hands Worldwide (Oregon)

Caring Hands Worldwide, a fairly new Oregon SASP donee, provides free dental clinics in small communities in the Pacific Northwest from Crescent City, California to Omak, Washington. They serve up to 100 people a day with 14 dental stations available for volunteer dentists and dental hygienists. Local communities and churches provide the coordination and recruitment of dental professionals and general volunteers, as well as obtaining a venue to set up the portable dental equipment. They mostly serve veterans and people on Medicare who have no dental insurance. Services provided include dental exams, digital x-rays, fillings, cleanings, and extractions, with the ultimate goal to relieve pain and suffering from dental disease.

This donee typically screens their own property, looking for supplies to equip their mobile labs. According to Executive Director Randy Myer, “We are using this equipment to provide free dental care. These pictures are of a dental clinic we did at the Lane County (Oregon) Fairgrounds. We helped 50 homeless, veterans, seniors, and people effected by the wildfires. Usually we help up to 500 people, but with COVID we have downsized to maintain appropriate safety protocols. We now do the clinic by appointment only and have no less than 10 patients each hour.”

To date, Caring Hands Worldwide has been allocated property with an original acquisition of $70,854.00 but paid only $950.00 in service charges to the Oregon SASP.

- Submitted by Darren Kennedy, Oregon SASP

Donee Success Story

Chatsworth Waterworks Commission (Georgia)

Chatsworth Waterworks Commission, which provides water services to the majority of Murray County in Georgia, had a front end loader that the agency had been using for years. In 2018, the unit unfortunately failed. At the time, members of the Chatsworth Waterworks Commission were unaware of the Federal Surplus Program and had resorted to renting a unit on a weekly basis for constant use. In September 2020, the Georgia SASP connected the Chatsworth Waterworks Commission with a front end loader from Washington. The Commission has since ceased renting a similar unit. Chatsworth Waterworks Commission's service charge paid to the Georgia SASP covered just three months of renting costs. By obtaining a front end loader from the Federal Surplus Property Program, the Commission now has a front end loader available for their own use at any time.

-Submitted by Harris Sullivan, Georgia SASP

Donee Success Story

Walton Community Nursing Services (Georgia)

In October 2020, the Georgia SASP helped a non-profit donee, Walton Community Nursing Services, procure a lot of telemedicine video stations located in Montgomery, AL. As the pandemic spread and social distancing was enforced, it was important to the donee to maintain contact with patients by any means necessary. Previously, these telemedicine video conferencing systems were out of their budget, but after seeing these items advertised in the Georgia Federal Weekly Surplus Blast, Ms. Walton contacted the Georgia SASP to request these items. Now, she is able to communicate virtually with fellow doctors and patients while also being able to order videos virtually at any time for immediate viewing throughout the hospital. This on-demand technology allows for doctors to analyze patient records quickly and effectively while also improving communication for their whole operation.

Putnam County Board of Education (Georgia)

The Georgia SASP continues to take pride in helping our local agencies. The Putnam County Board of Education reached out to the Georgia SASP in 2018 with hopes of improving their collection of musical instruments, as the schools in Putnam County were placing a higher emphasis on these programs. The Georgia SASP has recently helped allocate four saxophones, two flugelhorns, two trumpets and a set of new Bose speakers to improve the audio in the school's band room.

-Submitted by Harris Sullivan, Georgia SASP

Donee Success Story

Terrebonne Parish (Louisiana)

Terrebonne Parish is one of the coastal parishes that utilize generators and pumps to maintain drainage and lift stations during high water events.

Terrebonne Parish Forced Drainage Division operates and maintains 82 pump stations throughout Terrebonne Parish. Terrebonne Parish Forced Drainage Division has acquired and utilized over 40 generators from the Louisiana Federal Surplus Program. They are being used to power anything from lighting, electric driven pumps, as well as rake systems that clean our bar screens at storm water pump stations. All the generators from the Federal Surplus Property Program have been received in good operational condition. The Division has also obtained several trucks for their fleet that were in good quality condition with low miles. This has been a cost-effective method of replacing many of the older vehicles. The pictures to the right feature some of the generators received from the Federal Surplus Property Program.

- *Submitted by Carl Ledet, Terrebonne Parish Forced Drainage Superintendent & James Desormeaux, Louisiana SASP*

Donee Success Story

International Consulting Engineers (Texas)

Jesus J. "JJ" Jimenez (ICE), Jon Smart (Texas SASP), Hugo P. Gonzalez Jr. (ICE)

International Consulting Engineers (ICE) is a SBA 8(a)-certified small business who joined the Texas SASP's Federal Surplus Property Program in September 2014. Since joining, ICE has successfully utilized FSP to dramatically expand and grow their business. In total, ICE has received over 1400 items with an original government acquisition cost of $6,100,149.50. ICE received a wide variety of items, including tools, generators, office supplies & equipment, heavy equipment, cleaning supplies, compressors, radios, ladders, and vehicles. For those items, ICE paid the Texas SASP service charges totaling $493,460, saving this small business $5,606,689.50 compared to buying brand new!

ICE was founded in 2010 by Jesus J. "JJ" Jimenez. The business now has a staff of 85 between its offices in Corpus Christi, Edinburg and San Antonio. He was joined by his former college roommate and fellow Principal, Hugo P. Gonzalez Jr.

In December 2020, ICE opened a new office building in Corpus Christi, TX. The Texas SASP's San Antonio Warehouse Manager, Jon Smart, attended the ribbon cutting. He was able to see first-hand how FSP played a role in making this new facility a reality. For example, a server cabinet, office furniture, ceiling tiles, and computers received through FSP are being used in the new facility.

Prior to building their new facility, ICE utilized a modular office building received through the Texas SASP from the Department of Veterans Affairs in San Antonio in October 2017.

This success story would not have been possible without the cooperation of the SBA Lower Rio Grande Valley District Office, in particular their Business Opportunity Specialist, Gilbert Soliz Jr. The Texas SASP is very grateful for the support that this SBA Office and Mr. Soliz have provided the Federal Surplus Property Program and their SBA 8(a) business.

Congratulations to JJ, Hugo and the rest of the ICE staff! We thank you for including the Texas SASP in this special day, and appreciate your participation in the Federal Surplus Property Program.

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Donee Success Story

International Consulting Engineers (Texas)

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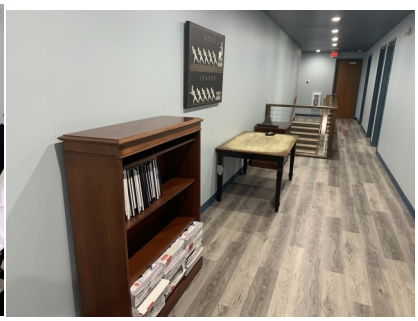

(*Above*) Office furniture and server cabinet obtained through FSP from the Office of George H.W. Bush in Houston, TX in Spring 2019 following the closure of the office after his passing in November 2018. ICE also obtained computers from that location for office use.

(*Left*) Pic of new facility. The Humvee parked out front was obtained through FSP in November 2017 for transportation, promotional and emergency response purposes.

Prior to building their new facility, ICE utilized a modular office building received through the Texas SASP from the Department of Veterans Affairs in San Antonio in October 2017.

ICE loading up property from the Texas SASP's San Antonio Warehouse in January 2021.

- Submitted by Megan Sim, Texas SASP

NASASP Overseas Facilitator Report

Fire Trucks donated to Towns in Rhode Island & Maine

Recently Randy Main, NASASP Overseas Facilitator, was able to transfer the fire trucks in the photos to the following towns: Manchester, Maine; Warwick, Rhode Island; and Cranston, Rhode Island. Randy had never shipped a fire truck to Maine, although he previously shipped a couple to Rhode Island. The truck to Maine went to a town near his home. He was able to visit the station when it was delivered. Randy worked with Brian Ladner and Chip Jones to transfer this unit from Germany to Maine. He also met with the Fire Chief, Frank Wozinak, at the Manchester Fire Department. Chief Wozinak was very happy with the truck and the Overseas Program. He told Randy that he would share the news of this successful transfer with other towns in the area. As many of the SASPs are aware, a fire truck to a small town is a big deal. Randy reports that "I am always happy to help towns all over the USA; although, it was extremely satisfying to help a small town in my state."

Interested in participating in the Overseas Program?

Please contact Randy Main, NASASP Overseas Facilitator, at (207) 441-4044 or raminc@ramincmgt.net.

NASASP Government Relations Report

New Congress, New Administration and New Issues for 2021

by John Chwat, Director, NASASP Government Relations

NASASP continues to be vigilant "on the Potomac..." watching and impacting new policies and legislation critical to SASP operations and the preservation of the Federal Surplus Property Program. The First Session of the 117th Congress (2021-2022) began the first week in January, with major changes taking place in both the US House and US Senate. New leaders of Committees with jurisdiction over GSA, SBA and DoD are just one of the subject areas to be monitored this coming year. There are 60 new "freshmen" and “freshwomen” House Members and 7 new US Senators that will be informed of FSPP / NASASP priorities, including Darrell Issa (R-CA), former Chairman of the Oversight and Reform Committee who is returning to the House. Rep. Issa assisted NASASP in passing Public Law 113-26 providing access to the FSPP for Veteran Service Organizations.

In addition to a new Congress of 435 House Members, 100 Senators and over 2,000 key staffers to impact, NASASP will also face a new Executive branch taking positions and seeking confirmations in the new President Biden Administration. Top officials and their staffs at the GSA, SBA, DoD, DLA and other agencies will be focused on the Fiscal Year 2022 federal budget, a possible Special Stimulus appropriations bill and other new priorities. It is anticipated that federal agencies will begin to develop new regulations and policies, and perform outreach to Congress throughout 2021. NASASP will be at the forefront of any changes to Title 40 (Donations/GSA) or Title 10 (DoD policies) in the US Code or regulations.

Highlights from this past Congress include actions in many areas of interest to SASPs. One area is implementation Public Law 115-416, the Veterans Small Business Enhancement Act and the SBA’s publications of its regulations for veteran-owned small business access to the FSPP. A Memorandum of Agreement (MOA) is being distributed for signature among the participating federal agencies and SASPs. Another Public Law (116-283) impacted by NASASP—the National Defense Authorization Act—was enacted after a congressional override of the President's veto on January 1, 2021. This Law has provisions related to the 1033 program. During its final stages in Congress, NASASP sought and successfully included rejection of expansions of prohibitions on military surplus vehicles, such as trucks. The final bill only limited "weaponized tracked combat vehicles," despite major efforts in the US House to the contrary. Other provisions included an order for a GAO Study to be conducted on the DLA’s DeMil Codes policy, and sent to Congress by June 30, 2021.

NASASP also was approached by Rep. Spanberger (D-VA) at the beginning of the year to work with her office and others in Congress to seek support for changes to her bill that will impact refurbishing of surplus computers and IT equipment from Federal agencies for homeless persons, veterans, senior citizens and schools. The bill has yet to be introduced. A similar effort in the last Congress did not progress to passage.

In the 117th Congress, NASASP has continued work on its top policy priority—to include two changes to Title 40 US Code relating to clarification of GSA support for the Donation program, and changing a discretionary indication in the statute to a more definitive support. The second area relates to priority of donations over exchange/sale. It would not impact the exchange/sale authority other than to clarify that donations through SASPs should be offered in GSAXcess before the property is available for exchange/sale. NASASP is networking these issues in the US House and US Senate throughout this Session of Congress.

Whatever the legislation to be impacted—and there will be over 13,000 bills introduced in the two year run of this 117th Congress, as well as the thousands of regulations to be issued by the new White House and federal agencies—NASASP is watching out for SASPs and the FSPP.

John Chwat can be reached at johnchwat@mckeongrp.com, cell (703) 963-2917

HELP US STRETCH YOUR BUDGET DOLLARS

Become a NASASP Associate Member!

The Federal Surplus Property Program needs your help and your voice. Read on to see how your organization can help.

Associate Members of NASASP are key players on the Federal Surplus Personal Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP. Your $39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your $39.00 annual membership fee, you receive:

- Certificate of membership denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

NOTE: *Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.*

Associate Membership Application

Membership is for one year from the month we receive your dues.

_____ _____

NAME TITLE

_____

ORGANIZATION

_____ _____ _____ _____

ADDRESS CITY STATE ZIP

_____ _____

EMAIL PHONE

To pay by check: Complete the above information and send with your $39 annual dues to: NASASP, P. O. Box 2134, Jefferson City, MO 65102. **To pay by credit card**: Visit www.nasasp.org and click on "Join NASASP."

If you have questions, please **contact** Karen Conn by email at AM.nasasp@nasasp.org or by phone at (806) 344-2209.

Interested in acquiring property for your organization?

Please visit www.nasasp.org and click on "Find My State" for complete contact information and a link to your state agency's website.

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Term = September 1, 2020 – August 31, 2021