Law Enforcement Vehicle Sales

NASASP Conference 2026

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Objectives

1. About GSA Fleet Remarketing
2. Law Enforcement Vehicle Offerings
3. SASP Sales Process
4. Waivers
5. FAQs & Contact Info
6. Q&A/Discussion

GSA Fleet Remarketing

GSA Fleet Mission

"GSA Fleet provides safe, reliable low cost vehicle solutions to assist federal agencies meet their mission and federal mandates effectively and efficiently."

- GSA Fleet Remarketing conducts vehicle sales
- Vehicles at the end of their lifecycle that meet replacement criteria are sold using one of 4 sale methods:
  - Live
  - Digital Live
  - Internet
  - Fixed Price SASP

Vehicle Sales Methods	
Live	Traditional live, in-lane auction sales
Digital Live	Live-style auctions conducted exclusively online (no in-person option)
Internet	Static Internet auctions with bidding taking place on GSAFleet.gov
Fixed Price (SASP)	Each year GSA Fleet offers 1,000+ fully upfit law enforcement vehicles exclusively to SASP's at fixed price on a first come first serve basis.

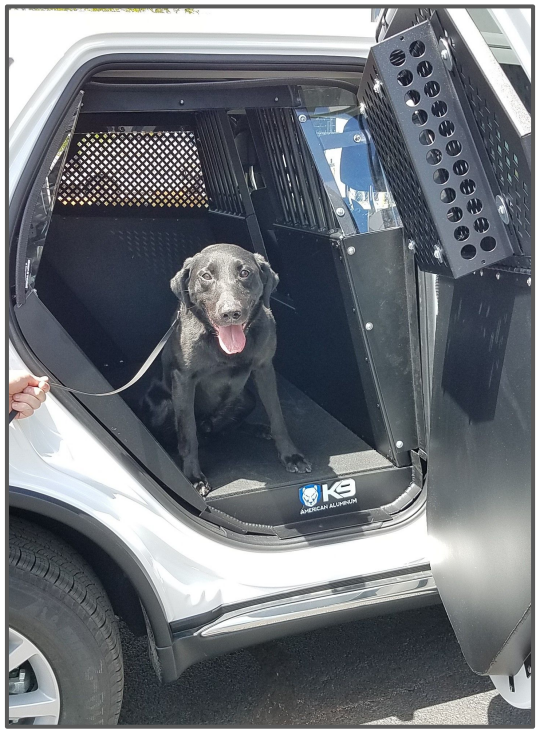
Law Enforcement Vehicle Offerings

Sedans ~ 5 - 7 years old with 60,000 + miles

Light Trucks ~ 7 - 8 years old with 65,000 + miles

Upfits & Equipment

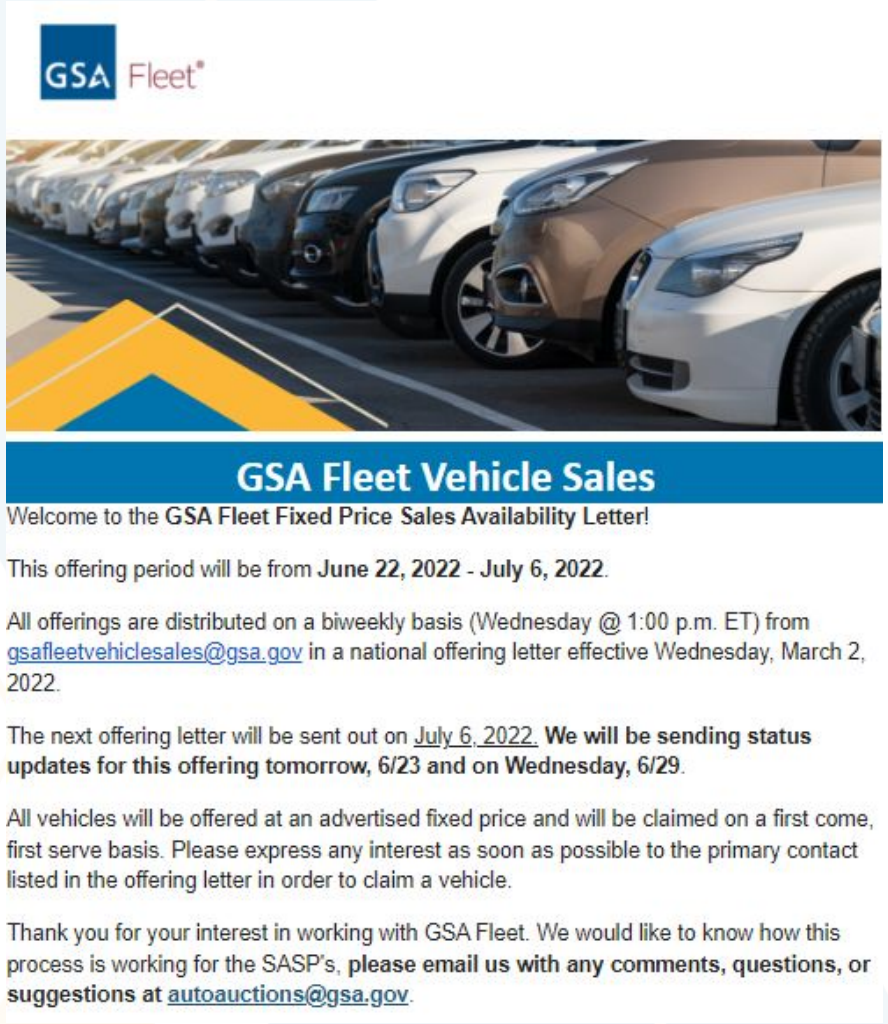
- What do we offer?
  - Primarily SUVs and Sedans with the occasional:
    - K9 Units
    - Buses/vans-prisoner Transports
    - Street Appearance Packages
    - Pursuit Vehicles



Fixed Price Offering Letter: How to buy LE's from GSA Fleet

What's In The Offer Letter Email?

- Offering Schedule
- Summary Table
- Offering Letter
- Condition Reports
- Contacts List
- Terms and Conditions



GSA Fleet®

GSA Fleet Vehicle Sales

Welcome to the **GSA Fleet Fixed Price Sales Availability Letter!**

This offering period will be from **June 22, 2022 - July 6, 2022**.

All offerings are distributed on a biweekly basis (Wednesday @ 1:00 p.m. ET) from gsafleetvehiclesales@gsa.gov in a national offering letter effective Wednesday, March 2, 2022.

The next offering letter will be sent out on July 6, 2022. **We will be sending status updates for this offering tomorrow, 6/23 and on Wednesday, 6/29**.

All vehicles will be offered at an advertised fixed price and will be claimed on a first come, first serve basis. Please express any interest as soon as possible to the primary contact listed in the offering letter in order to claim a vehicle.

Thank you for your interest in working with GSA Fleet. We would like to know how this process is working for the SASP's, **please email us with any comments, questions, or suggestions at** autoauctions@gsa.gov.

Offering Schedule

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Week 1							
Week 2			Initial Email				
Week 3			Offering Ends				
Week 4							
Week 5							

GSA Fleet Vehicle Sales

Welcome to the **GSA Fleet Fixed Price Sales Availability Letter**!

This offering period will be from **April 27, 2022 - May 14, 2022**.

All offerings are distributed on a weekly basis (Wednesday @ 1:00 p.m. ET) from gsafleetvehiclesales@gsa.gov in a national offering letter effective Wednesday, March 2, 2022.

The next offering letter will be sent out on April 27, 2022. **New offering letters will be sent out each Wednesday,** with both **new and previously listed vehicles** on it that did not sell the week prior **(for the duration of the 14 day offering period).**

All vehicles will be offered at an advertised fixed price and will be claimed on a first come, first serve basis. Please express any interest as soon as possible to the primary contact listed in the offering letter in order to claim a vehicle.

Thank you for your interest in working with GSA Fleet. We would like to know how this process is working for the SASP's, **please email us with any comments, questions, or suggestions at** autoauctions@gsa.gov.

Summary Table

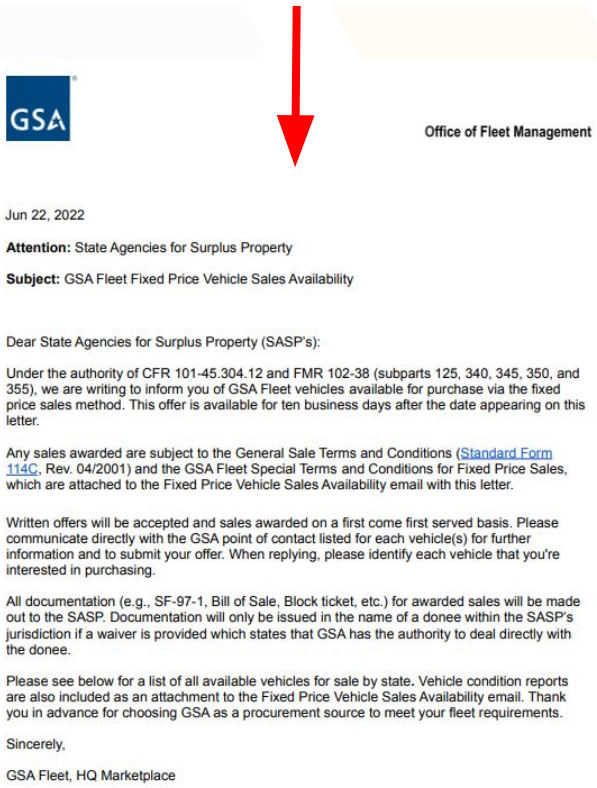
Thank you for your interest in working with GSA Fleet. We would like to know how this process is working for the SASP's, **please email us with any comments, questions, or suggestions at** autoauctions@gsa.gov.

State	Vehicle Availability
AL	1
CA	1
IL	1
MD	6
MO	6
NC	1
NE	2
PA	6
TX	1
WA	1
Grand Total	**26**

Vehicle Offerings

Offering Letter

Vehicle Offerings



GSA

Office of Fleet Management

Jun 22, 2022

Attention: State Agencies for Surplus Property

Subject: GSA Fleet Fixed Price Vehicle Sales Availability

Dear State Agencies for Surplus Property (SASP's):

Under the authority of CFR 101-45.304.12 and FMR 102-38 (subparts 125, 340, 345, 350, and 355), we are writing to inform you of GSA Fleet vehicles available for purchase via the fixed price sales method. This offer is available for ten business days after the date appearing on this letter.

Any sales awarded are subject to the General Sale Terms and Conditions (Standard Form 114C, Rev. 04/2001) and the GSA Fleet Special Terms and Conditions for Fixed Price Sales, which are attached to the Fixed Price Vehicle Sales Availability email with this letter.

Written offers will be accepted and sales awarded on a first come first served basis. Please communicate directly with the GSA point of contact listed for each vehicle(s) for further information and to submit your offer. When replying, please identify each vehicle that you're interested in purchasing.

All documentation (e.g., SF-97-1, Bill of Sale, Block ticket, etc.) for awarded sales will be made out to the SASP. Documentation will only be issued in the name of a donee within the SASP's jurisdiction if a waiver is provided which states that GSA has the authority to deal directly with the donee.

Please see below for a list of all available vehicles for sale by state. Vehicle condition reports are also included as an attachment to the Fixed Price Vehicle Sales Availability email. Thank you in advance for choosing GSA as a procurement source to meet your fleet requirements.

Sincerely,

GSA Fleet, HQ Marketplace

VIN	Year	Make	Model	Mileage	City	State	Price	Primary GSA Contact	Primary GSA Contact Email
2G1WD5E39G1102886	2016	Chevrolet	Impala Limited	33,676	Mobile	AL	$5,400	Troy Williams	troy.williams@gsa.gov
1FM5K7AR6DGC92574	2013	Ford	Explorer	20,336	Fairfield	CA	$10,000	Mark Johnson	markj.johnson@gsa.gov
1FM5K8AR6HGB72379	2017	Ford	Police	86,989	Milan	IL	$6,500	Jeremy Kraft	jeremy.kraft@gsa.gov
1FM5K8AR6HGE15835	2017	Ford	Police	84,922	Belcamp	MD	$14,500	Melinda Williams	melinda.williams@gsa.gov
1FAHP2L85HG100129	2017	Ford	Police Fwd V6	69,490	Belcamp	MD	$9,600	Melinda Williams	melinda.williams@gsa.gov
1FAHP2MK1FG160321	2015	Ford	Police Awd V6	9,198	Belcamp	MD	$9,000	Melinda Williams	melinda.williams@gsa.gov
1FAHP2MK2GG117124	2016	Ford	Police Awd V6	24,677	Belcamp	MD	$14,000	Melinda Williams	melinda.williams@gsa.gov
1FAHP2MT6GG123016	2016	Ford	Police Awd V6	66,593	Belcamp	MD	$4,000	Melinda Williams	melinda.williams@gsa.gov
1FM5K8ARXEGC51484	2014	Ford	Police	84,586	Belcamp	MD	$10,000	Melinda Williams	melinda.williams@gsa.gov
1FM5K8AR1HGE25785	2017	Ford	Explorer	117,397	Springfield	MO	$10,000	Charlene Musick	charlene.musick@gsa.gov
1FM5K8B87HGD22988	2017	Ford	Explorer	84,130	Springfield	MO	$10,000	Charlene Musick	charlene.musick@gsa.gov
2G1WD5E34G1101872	2016	Chevrolet	Impala Limited	13,183	Springfield	MO	$7,000	Charlene Musick	charlene.musick@gsa.gov
2G1WD5E3XG1102539	2016	Chevrolet	Impala Limited	11,789	Springfield	MO	$8,000	Charlene Musick	charlene.musick@gsa.gov
1C4RDJFG9EC543469	2014	Dodge	Durango	68,098	Springfield	MO	$7,000	Charlene Musick	charlene.musick@gsa.gov
2G1WD5E3XG1110088	2016	Chevrolet	Impala Limited	6,340	Springfield	MO	$10,000	Charlene Musick	charlene.musick@gsa.gov

2

Condition Reports

Vehicle Offerings

Tip: If you would like to quickly find a vehicle within the Condition Reports:

1. Press Ctrl + F on your keyboard to open the search function on your computer
2. Copy the VIN of the desired vehicle from the Vehicle Offerings List
3. Paste the VIN into the search bar you opened
4. Find your vehicle!

Vehicle Condition Reports

Our Terms and Conditions have Updated!

As of January 31, 2022, our Terms and Conditions have been updated. Please take a look to see what has changed.

https://fleet.fas.gsa.gov/AutoAuctions/FixedPriceTermsAndConditions.pdf

Sample Condition Report

Original CR

Dealers Auto Auction of Mobile
3030 McVay Drive North
Mobile, AL 36606
2513387653
ccofer@dealersauto.com
WHOLESALE ASSESSMENT ONLY

Make/Model:	2016 CHEVROLET IMPALA LIMITED
Bodystyle/Series:	4 Door Sedan LS 4D SEDAN
Color:	WHITE
Mileage:	33,676 (Verified, 6 digits)
Turn-in Mileage:	-
VIN:	2G1WD5E39G1102886
Work Order/ Stock Number:	000557899
Customer:	GSA Fleet Specialty Vehicle Sales 1800 F Street NW HUB 3400 washington, DC 20405
Client Stock #:	112790P
Vehicle Grade :	Grade 3.0
Remarks:	-
Announcements:	• Key
Certification :	Not Certified
Req. Prev. Repair Order:	-

Drivable: Yes

UniBody/Frame Damage: NO As Is 100K Miles: NO

Equipment

Transmission:	Automatic Transmission	A/C:	Yes
Engine:	6-Cylinder Gas	Cruise Control:	No
Engine Size:	3.6 L	Pwr Steering:	Yes
Roof:	Hard Top	Pwr Locks:	No
Radio:	AM/FM CD	Pwr Windows	Yes
Interior - Type/Color:	Cloth Interior /GRAY	Rear Defroster:	No
Airbag:	Dual Air Bags	Tilt Steering:	Yes
Seats:	-	Drive Type:	Front Wheel Drive

Seat Count: -

Brakes: Power Brakes

Additional Equipment:

Air Conditioning	CD Player	Car Tire Size - RF TIRE SIZE 235/55r17
Car Tire Size - LF TIRE SIZE 235/55r17	Car Tire Size - LR TIRE SIZE 235/55r17	Car Tire Size - RR TIRE SIZE 235/55r17
Front Wheel Drive	LF Tires - 6/32 inch	LR Tires - 8/32 inch
Power Brakes	Power Steering	Power Windows
RF Tires - 6/32 inch	RR Tires - 8/32 inch	Security System
Tilt Wheel	Tire Brand - Front Left - LF TIRE MFG Firestone	Tire Brand - Front Right - RF TIRE MFG Firestone
Tire Brand - Rear Left - LR TIRE MFG Firestone	Tire Brand - Rear Right - RR TIRE MFG Firestone	

Non Chargeable Damages

Photo	Item	Damage	Comments	Action	Severity
	Roof	Photo Only	-	Estimate Only	Unknown
	Photo - Front	Photo Only	-	Estimate Only	Unknown
	Photo - Rear	Photo Only	-	Estimate Only	Unknown
	Photo - Rear	Photo Only	-	Estimate Only	Unknown
	Photo - Rear	Photo Only	-	Estimate Only	Unknown
	Photo - Interior	Photo Only	-	Estimate Only	Unknown
	Extra Photo 1	Photo Only	-	Estimate Only	Unknown
	Extra Photo 2	Photo Only	-	Estimate Only	Unknown

Contacts List

- GSA Fleet Sales Contracting Officers (SCO) are located throughout the the US in every state
- Email both the primary and secondary POC to express interest in a vehicle

Zone	Location	City	State	Primary GSA Contact	Primary GSA Contact Email	Secondary GSA Contact Email
1	Akron Auto Auction	Akron	OH	Jonathan Moczadlo	Jonathan.moczadlo@gsa.gov	Malayca.Lindo@gsa.gov
1	America's AA Virginia	Virginia Beach	VA	Edwin Lee	Edwin.Lee@gsa.gov	Malayca.Lindo@gsa.gov
1	Bel Air A.A., Inc.	Belcamp	MD	Melinda Williams	melinda.williams@gsa.gov	Malayca.Lindo@gsa.gov
1	Capital City AA	St Albans	WV	Jonathan Moczadlo	jonathan.moczadlo@gsa.gov	Malayca.Lindo@gsa.gov
1	Carriage Trade - Puerto Rico Location	Carolina	PR	Daryl Eckert	daryl.eckert@gsa.gov	Malayca.Lindo@gsa.gov
1	Carriage Trade Public AA	Conshohocken	PA	Daryl Eckert	daryl.eckert@gsa.gov	Malayca.Lindo@gsa.gov
1	Central Auto Auction	Hamden	CT	Taneshia Redfearn	taneshia.redfearn@gsa.gov	Malayca.Lindo@gsa.gov
1	Greater Erie Auto Auction	Fairview	PA	Jonathan Moczadlo	jonathan.moczadlo@gsa.gov	Malayca.Lindo@gsa.gov
1	North East PA AA	Scranton	PA	Jonathan Moczadlo	samuel.lee@gsa.gov	Malayca.Lindo@gsa.gov
1	Perryopolis Auto Auction	Perryopolis	PA	Jonathan Moczadlo	jonathan.moczadlo@gsa.gov	Malayca.Lindo@gsa.gov
1	Radford Auto Auction	Christiansburg	VA	Daryl Eckert	daryl.eckert@gsa.gov	Malayca.Lindo@gsa.gov
1	Richmond AA	Richmond	VA	Taneshia Redfearn	taneshia.redfearn@gsa.gov	Malayca.Lindo@gsa.gov
1	Rochester-Syracuse A.A	Waterloo	NY	Jonathan Moczadlo	samuel.lee@gsa.gov	Malayca.Lindo@gsa.gov
1	Orlando Auto Auction	Orlando	FL	Edwin Lee	Edwin.Lee@gsa.gov	Malayca.Lindo@gsa.gov
2	Akron Auto Auction	Akron	OH	Troy Williams	troy.williams@gsa.gov	r4postsale@gsa.gov
2	DAA Murfreesboro	Murfreesboro	TN	Jeremy Kraft	jeremy.kraft@gsa.gov	r4postsale@gsa.gov
2	Dealers AA of Chattanooga	Chattanooga	TN	Mia Harper-Hall	mia.harper-hall@gsa.gov	r4postsale@gsa.gov
2	Dealers Auto Auction Mobile	Mobile	AL	Troy Williams	troy.williams@gsa.gov	r4postsale@gsa.gov
2	Greater Quad City A.A.	Milan	IL	Jeremy Kraft	jeremy.kraft@gsa.gov	r4postsale@gsa.gov
2	Greater Rockford Auto Auction	Rockford	IL	Adrienne Maybin	adrienne.maybin@gsa.gov	r4postsale@gsa.gov
2	Greenville Auto Auction	Greenville	NC	Mia Harper-Hall	mia.harper-hall@gsa.gov	r4postsale@gsa.gov
2	Indiana Auto Auction	Ft Wayne	IN	Jeremy Kraft	jeremy.kraft@gsa.gov	r4postsale@gsa.gov
2	Mid-State A.A.	New York Mills	MN	Troy Williams	troy.williams@gsa.gov	r4postsale@gsa.gov
2	Orlando Auto Auction	Orlando	FL	Lamarcus Roper	lamarcus.roper@gsa.gov	r4postsale@gsa.gov
2	Rawls A.A.	Leesville	SC	Lamarcus Roper	lamarcus.roper@gsa.gov	r4postsale@gsa.gov
3	166 Auto Auction	Springfield	MO	Charlene Musick	charlene.musick@gsa.gov	mike.gauntt@gsa.gov
3	AA of Montana - Utah Location	West Haven	UT	Michael Bartley	michael.bartley@gsa.gov	mike.gauntt@gsa.gov
3	Auto Auction of Montana	Billings	MT	Michael Bartley	michael.bartley@gsa.gov	mike.gauntt@gsa.gov
3	Dealers A.A. of Oklahoma City, Inc.	Oklahoma City	OK	Christopher Samaniego	christopher.samaniego@gsa.gov	mike.gauntt@gsa.gov
3	El Paso Independent.A.A.	El Paso	TX	Edward Escobedo	edward.escobedo@gsa.gov	mike.gauntt@gsa.gov
3	Farmington Auto Auction Inc.	Farmington	NM	Edward Escobedo	edward.escobedo@gsa.gov	mike.gauntt@gsa.gov
3	Flexco Fleet Services	Commerce City	CO	Michael Bartley	michael.bartley@gsa.gov	mike.gauntt@gsa.gov
3	Greater Tyler Auto Auction	Tyler	TX	Christopher Samaniego	christopher.samaniego@gsa.gov	mike.gauntt@gsa.gov
3	Houston Auto Auction	Houston	TX	David Jung	david.jung@gsa.gov	mike.gauntt@gsa.gov
3	Lake Charles Auto Auction	Lake Charles	LA	Charlene Musick	charlene.musick@gsa.gov	mike.gauntt@gsa.gov
3	Lincoln Auto Auction	Waverly	NE	Charlene Musick	charlene.musick@gsa.gov	mike.gauntt@gsa.gov
3	Mid-State A.A.	New York Mills	MN	Christopher Samaniego	christopher.samaniego@gsa.gov	mike.gauntt@gsa.gov
3	Greater Quad City A.A.	Milan	IL	Christopher Samaniego	christopher.samaniego@gsa.gov	mike.gauntt@gsa.gov
3	San Antonio Auto Auction	San Antonio	TX	David Jung	david.jung@gsa.gov	mike.gauntt@gsa.gov
4	DAA Idaho	Nampa	ID	James Bickmore	james.bickmore@gsa.gov	james.bickmore@gsa.gov
4	DAA Seattle	Auburn	WA	Mark Johnson	markj.johnson@gsa.gov	james.bickmore@gsa.gov
4	DAA Seattle - Anchorage Location	Anchorage	AK	Jason Lee	jason.lee@gsa.gov	james.bickmore@gsa.gov

Waivers

Waiver Template

SASP Header & Date

The State of ___ SASP confirms that the following participants are active and eligible entities to purchase fully upfit law enforcement vehicles directly from GSA Fleet. Per Federal Management Regulation (FMR) §102-38.125, an eligible entity is defined as:

"States, territories, possessions, political subdivisions thereof, or tax-supported agencies therein, which have expressed an interest in obtaining the property."

In addition, the entities listed below have arresting authority and are authorized to operate fully upfit law enforcement vehicles on public roads. This authorization is valid for one year from x-x, and shall be reviewed and reissued at the SASP's discretion.

Authorized ___ SASP Participant List:

If further information is needed, please contact us.

Insert SASP Contact Information and authorized signature

FAQs

- **How to Buy?**
  - Law Enforcement Vehicles - Fixed Price Offering Letter
  - Non-LEs - Attend a Live, Internet, or Digital Live Auction
- **Ownership after sale?**
  - After purchase, it's YOURS!
- **Transportation?**
  - GSA does not provide transportation of vehicles.
- **Payment?**
  - Please refer to GSA Fleet's Fixed Price Terms and Conditions

New Contract Awarded

- Now partnered with IAA
- Digital Live Sales
  - Live-style auctions conducted exclusively online (no in-person option)
- Must register on both IAAI.com and GSAFleet.gov
- Sales locations increased from 36 to 134

Questions?

Contact us: autoauctions@gsa.gov

GSA