



NASASP NEWS

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Recap of NASASP's Annual Conference in Buffalo, NY



(left) Part of the Greater Niagara Frontier Council leaving the meeting after presenting the Colors and leading the Pledge of Allegiance.

(right) David Ashley with Greater Niagara Frontier Council talking about property obtained from the New York SASP.

NASASP's 2016 meeting promised to offer more learning opportunities than ever and delivered on that promise. Representatives from 26 SASPs attended the meeting including: Alabama, Arkansas, District of Columbia, Florida, Georgia, Idaho, Kentucky, Louisiana, Minnesota, Missouri, Montana, Nebraska, New Hampshire, New Mexico, New York, North Dakota, Oregon, South Carolina, South Dakota, Texas, Utah, Vermont, Virgin Islands, Virginia, West Virginia, and Wisconsin. For a number of these, this was their first NASASP meeting.

Monday was spent on Association business and introduction of corporate sponsors. Tuesday morning was spent addressing 5 topics chosen by the attendees. This is always a great opportunity for everyone to learn how the programs of their counterparts are successfully operating.

NASASP was pleased to have GSA Deputy Commissioner Kevin Youel Page in attendance on Tuesday afternoon. He discussed changes in the firearms policies and answered questions from the group. Additionally, Dennis Oden with GSA's Office of Civil Rights talked about visits made to SASPs this year and that most areas of concern were very minor. Wrapping up Tuesday afternoon was Mark Brantley from GSA Region 4 who gave an overview on eligibility, compliance, and allocation.

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Also featured:

- AMOY Award Presentation (pg. 4)
- Update from NASASP President, Legislative Committee & Executive Director (pg. 5-7) &
- Success stories from Florida, Washington D.C., Texas, South Carolina, Nebraska, Maryland & Indiana (pg. 8-15)
- Update from Overseas Program (pg. 16)



*Kevin Youel Page
GSA Deputy Commissioner*



*Dennis Oden
GSA Office of Civil Rights*



*Mark Brantley
GSA Region 4*

NASASP Annual Conference Re-cap



Wednesday morning, attendees heard from GSA's Office of Government-wide Policy – Bob Holcombe (*left*); Dave Robbins from GSA's Central Office (*center*) and David Neill from the Defense Logistics Agency (*right*). All three talked about things currently going on and potential issues coming up. They then answered questions from the group.

Officers are pictured being sworn in by past-president Chris Barela (NM). Officers for the NASASP fiscal year beginning September 1 are Steve Ekin (GA) continuing as President; Kristy Fierro (TX) continuing as Vice-President; Lee Ann Braun (MO) continuing as Treasurer; and Mike Harris (AR) Secretary. During the meeting, officers were given guidance from attendees on priorities for the coming year.



While the week was packed with opportunities for learning about things happening and potential changes coming to the program, we managed to squeeze in a bit of entertainment by holding our President's banquet at the Niagara Falls State Park. For many, this was their first visit to Niagara Falls.

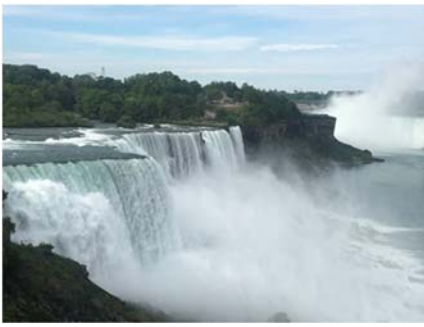


Steve Ekin presenting Brad Frandsen (Nebraska SASP) with a certificate for the biggest percentage increase in associate membership during the last year.



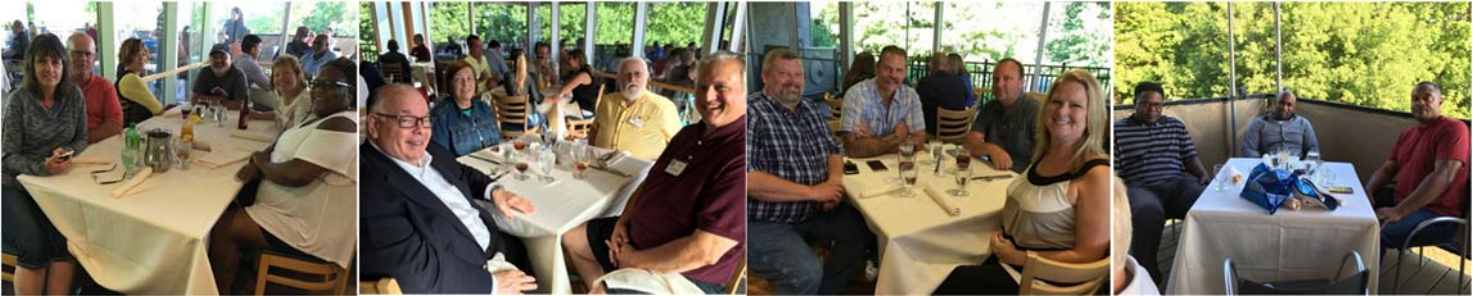
With Niagara Falls as the backdrop for our President's banquet, Steve Ekin presented the President's Award to Mike Harris (Arkansas SASP) for his outstanding service to the Federal Donation Program. This year's award was named in honor of Marilyn Trachsel, former manager of the Missouri SASP. Pictured from left are Marilyn Trachsel, Mike Harris, and Steve Ekin.

NASASP Annual Conference Re-cap



← The American Falls with the Canadian Falls in the background.

Maid of the Mist is a donee of the New York SASP. Some meeting attendees were able to tour the falls on the Maid of the Mist. →



It was announced the 2017 meeting will be in Anaheim, California July 23-27, 2017. Watch for details on our website www.nasasp.org. After several locations were suggested, members voted to hold the 2018 meeting in Louisville, Kentucky. Thank you to everyone who attended the 2016 meeting!

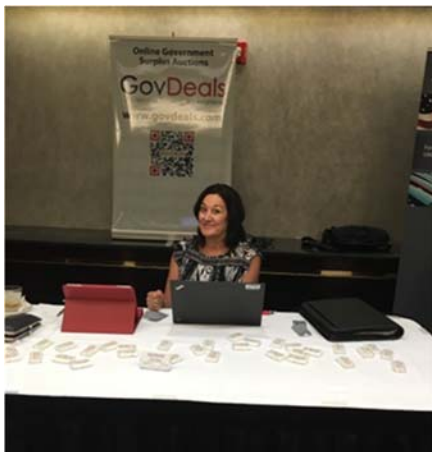


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NASASP acknowledges and offers our sincere appreciation to our corporate sponsors who attended the meeting and help support our program!



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Associate Member of the Year



Thomsen Foundation presented with NASASP's Associate Member of the Year award

In June, NASASP Vice President and Texas SASP Director, Kristy Fierro, presented NASASP's 2015 Associate Member of the Year award to Lisa Bellows of the Thomsen Foundation. The Thomsen Foundation operates a 600-acre nature preserve located in rural Montague County, TX. Their mission is to provide educational and research programs, with a focus on place-based environmental education for students, educators, and adults. Of particular interest are studies pertaining to native habitats and providing quality science instruction for school age children. The preserve attracts an average of 1,000 visitors per year. The Thomsen Foundation never charges a fee for their services, which includes hosting field trips for area school children, facilitating research of native habitats, serving as an outdoor

laboratory for college students, providing education to adult visitors pertaining to native plants and habitat management, as well as serving as a Dark Night Sky for the Fort Worth Astrological Society. Thank you to Thomsen Foundation and Lisa Bellows for your continued support of the Federal Surplus Personal Property Program!



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If you are interested in advertising in an upcoming newsletter, please contact Scott Pepperman at ExecutiveDirector@nasasp.org or Marilyn Trachsel at marilyn.trachsel@nasasp.org.

If you have a story or are interested in submitting an article for the next newsletter, please contact Megan Sim (Texas SASP) at megan.sim@tfc.state.tx.us.

NASASP Legislative Committee Report

The Legislative Committee is responsible for monitoring and working on Capitol Hill and reporting back to the Association. Additionally, the Committee also tracks any legislation that may affect the Donation Program. We push the NASASP agenda in Washington, D.C. and beyond. Members of this year's Committee include Kristy Fierro, Chairwoman (TX), Dewey Blevins (KY), Holly Gustner (MN), Butch Campbell (AR), Tony Johnson (MD), Marvin Manassa (DC), Floyd Coburn (VA), Chris Barela (NM), Steve Perica (AZ).

EXCHANGE SALE AUTHORITY

At their meeting last October, the National Officers identified working to revise the Exchange Sale Authority as the number one priority of NASASP's Legislative efforts for the year. Efforts have included developing a position paper, and meeting at the Committee level in the House and Senate to discuss and advocate our position paper.

REVISE HUMVEE REGULATIONS/POLICY

The second highest priority this year was to work to reverse the GSA policy on Humvees. The strategy has been to again educate Congress and the appropriate Committees on the issue. Our request to each office was a letter to the GSA Administrator, urging her to change the policy and reduce the restrictions on the disposal of the Humvees. This effort culminated in a meeting at GSA Headquarters in Washington, D.C. with the Deputy Commissioner of the Federal Acquisition Service, Mr. Kevin Youel Page, who promised to review the issue immediately with his staff and legal.

OSD/DOD/Deputy Assistant Secretary to the Secretary of Defense Alan Estevez

In January 2016, NASASP participated in its second meeting with the Director of DLA, Lt. General Andrew Busch. The result of the meeting was a position paper given to his office outlining our requests for modification of DLA policy, including; concerns over property being acquired by the 1033 Program, overseas screening in the Middle East, access for repair on all overseas bases, and finally, screening all property, including demil property at the Sierra Army Depot. We recently updated our requests again to DLA and are awaiting their response.

SERVICE EDUCATION ACTIVITIES (SEAs) TITLE 40 AMENDMENT

NASASP continues to make efforts to amend Title 40 for the Service Educational Activities so that they may be able to acquire not only DOD property, but also Federal Civilian Property. We are currently looking to put together a bipartisan sponsorship in September to get a bill onto the floor for consideration and a vote.

S1400/HR2221. "THE VETERAN'S SMALL BUSINESS ENHANCEMENT ACT"

Work continues on these bills that would allow Veteran-owned small businesses to acquire Federal surplus personal property in very much the same manner as our minority-owned 8(a) businesses. The Senate version is ready for a vote on the Senate floor. It is hoped that this bill would be adopted by the House and passed as well, clearing a path for passage into law and a signature by the President.

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NASASP Legislative Committee Report

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S2509/HR4655

These bills were placed on the floor by the House Oversight and Government Reform Committee and the Senate Homeland Security and Governmental Affairs Committee. They wanted to address Real Property Reform and how GSA handles revenues from sale of real property. However, they also included personal property, including modifications on how museums are qualified as eligible donees. NASASP was successful in getting the personal property modifications out of the bill before it was introduced to Congress with the exception of the museum changes which are generally favorable for NASASP.

SMALL BUSINESS REQUESTS/CONCERNS

NASASP continues to address small business concerns with the current MOA with Congress in an attempt to get GSA and SBA to sit down now and make changes, especially concerning overseas property. We are attempting to set up a 2016 Senate Hearing on how the Federal Surplus Personal Property Program has assisted small business for the last 17 years all across the country and to highlight both Programs.

The Committee will continue to identify and work towards the goals of the Association. As always, if you have any questions about the above subjects or other legislative efforts, do not hesitate to call on your national officers or Executive Director.

Respectfully submitted,

Scott Pepperman, NASASP Executive Director on behalf of Kristy Fierro, Chairwoman, NASASP Legislative Committee

NASASP President's Inkwell

Wow, what a tremendously successful Annual Meeting in Buffalo. President's dinner and awards at Niagara Falls will be a hard venue to beat. Thanks to Shane, Marilyn, and the rest of the Planning Committee for all of their hard work. It is very much appreciated. Having 26 states represented with about 80 participants (state, federal and vendors) made for lively and informative discussions. Just as important is getting the membership feedback on topics to focus on over the next year, primarily exchange sale and excess. The officers will meet in October to discuss the plan on these issues.

Also, as we start the upcoming fiscal year, I'd like to thank Roger Stone (OK) for his years of service in NASASP as a national officer in the Secretary position. Roger's participation and perspective has always been a tremendous asset to the organization. Thank you for your commitment to NASASP.

I'd also like welcome Mike Harris (AR) as the newest national officer, taking over for Roger as the Secretary. Mike's years of experience in the program will be an incredible benefit to us. Welcome Mike!

Steve Ekin, NASASP President

Please visit www.nasasp.org and click on "Find My State"

for complete contact information and a link to your state agency's website.

NASASP Executive Director's Report

From the desk of the Executive Director...

This edition of the NASASP Newsletter features a summary of my work for the Association for the past year. As always, I welcome questions, comments and suggestions from all members of the Association. Thank you again this year for your support!

Legislative

Since last year's meeting in Fort Worth, I have visited with approximately 100 different Congressional Offices. I work with the NASASP Washington, D.C. consultant, Mr. John Chwat and his office to develop strategy and meetings all aimed at accomplishing the NASASP goals as defined by the National Officers and the Association. In addition to the Congressional visits, I also have visited with a number of other national associations like National Property Management Association and National Association of Counties and also of Cities. I met with a number of Veteran Service Organizations, including the American Legion, the VFW, the Student Veterans of America, the Blind Veterans of America and the Disabled American Veterans to name a few. I also met with the national officers in strategic meetings and conference calls, the Director of DLA, the Deputy Commissioner of the Federal Acquisition Service of the General Services Administration (GSA) and the Assistant Secretary of Defense in the Pentagon.

Fundraising

Since 2011, we have made a more concentrated effort to raise funds for NASASP events, specifically our national meetings and one event on Capitol Hill to celebrate the passage of P.L. 13-26, the Veteran's Bill, which established Veteran Services Organizations as eligible donee organizations under Title 40 for the Federal Surplus Personal Property Program. Since 2011, we have raised approximately \$50,000.

Summary

There can be no question that NASASP has been very successful in all of these ventures this year. Legislatively, not only have we made great strides in the passage of the Veteran's Bill, but Congress has engaged with NASASP prior to the introduction of HR 4465 and invited NASASP to be part of the testimony in Congress on the GSA Weapon's Program. Representing NASASP to a variety of other national and international organizations has given NASASP the reputation of being the authority on state and local government issues, including asset management.

As we enter our 70th year, we have put ourselves in a position to question everything that happens to our Programs, including the current Humvee policy which we have been working on for over a year. A change to this policy will result in a very tangible gain for all of our state agencies that choose to participate. If we choose to work together and expand our reach, there are no limits to what we can take on and conquer. I look forward to accepting this challenge and working for you in the days to come! Working together we can make this Program, exactly what we all strive towards, a better one for the taxpayers of the United States of America and our SASPS.

Best wishes and as always if you have any questions, feel free to contact me at 717-389-5100 or email at ExecutiveDirector@nasasp.org.

- Scott Pepperman, Executive Director of NASASP

Donee Success Story

Florida Department of Environmental Protection / Florida Geological Survey (Florida)

A former US Coast Guard (USCG) vessel, also known as Vessel 55118, was awarded to the Florida Department of Environmental Protection/Florida Geological Survey (FDEP/FGS) through the U.S. General Services Administration's Federal Surplus Personal Property Program. The vessel is 55 feet long to the transom at its stern, and 58 feet 9 inches long to the end of the swim platform which lies beyond the transom. Its beam overall is 16'10". It has a navigational draft of 8 feet when fully fueled and loaded to its rated cargo capacity of 4,000 lbs. The vessel's range is 900 nautical miles. The vessel can transit seas up to 6 foot and handle winds up to 30 knots, and is powered by two 10 cylinder diesel engines. The vessel has a 21.5-kW, single phase, 120 VAC, 60 Hz generator running off a dedicated diesel engine. The vessel's fuel capacity at 95% is 855 gallons. The vessel is equipped with a crane which was formerly used by the USCG to hoist and secure buoys and aids to navigation.

The 55118 vessel will replace the R/V GeoQuest, the FGS's aging research vessel. The 55118 will be used by the FGS in the collection of geological and geophysical data from the continental shelf adjacent to the coast of Florida. Those data will be used to expand the FGS's mapping efforts from land onto the continental shelf and to qualify and quantify potential reserves of beach restoration quality sand lying on the continental shelf



Submitted by Dan Phelps,



The vessel possesses a fully hydraulic articulated crane with a 20' outreach and a swing rotation arc of 360°, capable of 1800 lbs. of lift anywhere within the sweep envelope of the crane head and 3,600 lbs. over the middle of the vessel's stern. The crane was installed approximately two years ago. Shown in the picture to the left, forward of the crane is the back door of the cabin and a door that allows access to the workshop located below the main deck. Access to that area is also available through the berthing area. Workshop equipment and furnishings include storage shelves, a face washing station, a hanging locker, and 120-VAC and 12-VDC outlets.

Donee Success Story

Computers for Learning (Washington D.C.)



Pictures above are from the Washington, D.C. SASP's site visit to Children & Charity International's computer lab at St. Augustine School in December 2015. The lab is equipped with computers from the GSA's Computers for Learning Program.

"It has allowed for better focus as students no longer need to wait for others to finish up to use the computers. Now, each student is assigned a laptop to work independently on projects."

- Marilyn James, Executive Director, Children & Charity International



The Benning Park Recreation Center's Computer lab got a facelift thanks to the GSA Computers for Learning Program.

Through a partnership with the Department of Recreation and the staff at the center, the Surplus Property team outfitted the lab with 16 Dell computers and flat screen monitors.

-Submitted by LaTrina Gross, Washington, D.C. SASP

Donee Success Story

Texas A&M University (Texas)



*Before (right) and After (above)
pictures of 1993 Ford L8000 truck tractor donated to
Texas A&M University by the Texas SASP*



The truck tractor pictured above is one of three acquired by Texas A&M University's Logistics Services Division in 2015-2016. Vehicles like this one are used as part of Texas A&M University's Veterinary Emergency Team (VET). The mission of the VET is to provide veterinary medical support for animals in disaster situations, including canine search and rescue teams. The team also educates and trains veterinary students by offering elective courses in emergency response and management within the first three years of the veterinary curriculum. This Truck Tractor was one of two on display in the exhibit hall at the 2016 Texas Emergency Management Conference in San Antonio, TX in April. This event is attended by thousands of emergency management professionals from state agencies, cities, counties, schools and nonprofits from across Texas. In fact, the Texas State Agency for Surplus Property also exhibited at that conference, but would never have known that it was Federal Surplus Personal Property on display until C. J. Mabry, VET's Veterinary Emergency Response Coordinator, stopped by the Texas SASP's booth. The truck tractor had an original acquisition cost of \$35,000, but the University paid the Texas SASP a handling fee of only \$7,500.

-Submitted by Megan Sim, Texas SASP

Donee Success Story

Christ Central Ministries (South Carolina)



Christ Central Ministries, a Provider of Assistance to Impoverished Families and Individuals, was issued some heavy equipment to clear the way for a college being built in Wagener, South Carolina. Jimmy Jones, CEO of Christ Central Ministries, works closely with the Governor to provide aid for the homeless and less fortunate. The total original acquisition cost for the equipment shown was \$164,000

-Submitted by Troy Cates, South Carolina SASP



Donee Success Story

Red Willow County Rural Fire Department (Nebraska)



Pictured above is a fire truck (in action) acquired by the Red Willow County Rural Fire Department in McCook, Nebraska. The Department acquired this fire truck through the Nebraska SASP who received it from DLADS Great Lakes, Illinois. The original acquisition cost of the 1994 Pierce Fire Truck was \$150,000. Paying a service charge of only \$15,000 to the SASP, the estimated savings to the fire department was over \$20,000. Seeing a piece of surplus property in such a serious situation emphasizes the importance of the Federal Surplus Personal Property Program.

-Submitted by Brad Frandsen, Nebraska SASP

Donee Success Story

Glen Echo Fire Department (Maryland)



Federal & State Surplus Acquisitions





- 2003 Chevrolet Tahoe- Fbi Seizure, Washington, Dc- \$1,496
- Whelen Light Bars- Us Dept Of Treasury, Washington, \$129
- Federal Signal Siren -Us Marine Corps, Barstow, Calif \$77
- Whelen Siren Speaker- Nasa Marshall Spe Flt Ctr, Huntsville, Alabama \$25
- Whelen Dashmiser Strobes- Nasa Armstrong Flt Res Ctr, Edwards, California \$80
- Gps-Us Ofc Of Personnel Mgmt, Fort Meade, Maryland \$30
- Laptop Mount- Maryland Trans Auth Police, Baltimore, Maryland \$0



\$1,837.00

The Glen Echo Volunteer Fire Department operates as part of Montgomery County (Maryland) Department of Fire Rescue Services. The station is staffed by 5 career firefighters who are employed by Montgomery County and volunteer EMTs and firefighters. The Glen Echo VFD provides additional staffing on nights and weekends. In 2012, the Glen Echo VFD filled out the Maryland SASP Application to participate in the Federal Surplus Property Program. The Maryland Department of General Services is the designated state agency (SASP) to administer the Federal donation program in the State of Maryland via the transfer process. After being approved for the Federal Program, the Maryland SASP was able to assist Glen Echo VFD in acquiring many items over the last several years. Through the federal program we have helped them obtain a Red Ford Explorer 4x4 (*pictured*), GMC Sierra Pickup Truck, 1999 Suburban truck (*pictured*), audio/visual communication equipment, computers, and gardening implements & tools to name a few. We are proud that the Maryland Department of General Services is helping Public and Educational Agencies around the State of Maryland through the Federal Surplus Property Program.

-Submitted by Anthony Johnson, Maryland SASP



Donee Success Story

Department of Homeland Security (Indiana)

OAC = Original government acquisition cost when item was initially purchased.

Savings to Taxpayer is calculated based on the fair market value of a similar used item.



In 2015, the Indiana Department of Homeland Security acquired several items from the Indiana SASP resulting in a savings of **\$31,918.91** to the taxpayers.

From top to bottom:

- Two mobile homes from DLA DS Crane, IN. Indiana DHS was borrowing them to perform training. Crane decided to surplus them so Indiana Homeland Security requested them to continue training. OAC = \$111,544. Handling fee paid by DHS = \$200. Savings to taxpayers = \$24,863.94
- 2002 Humvee from DLA St. Juliens Creek, Portsmouth, VA with only 25,696 miles. OAC = \$41,061. Handling fee paid by DHS = \$5,000. Savings to taxpayers = \$4,226.41
- *(not pictured):* Three walk-through metal detectors from NASA. OAC = \$16,593.51. Handling fee paid by DHS = \$900. Savings to taxpayers = \$2,828.56



Daviess County Highway Department (Indiana)



In 2015, the Daviess County Highway Department acquired several items from the Indiana SASP resulting in a savings of **\$294,403.72** to the taxpayers.

From left to right:

- 1990 Skytrack Forklift with only 655 hour came from Germersheim, Germany. OAC = \$72,370. Handling fee paid by County = \$9,863. Savings to taxpayer = \$6,398.54
- Forklift from Crane, IN. OAC = \$31,582.37. Handling Fee paid by County = \$500. Savings to taxpayer = \$6,596.56
- Asphalt Mixing Plant from Ft. Leonard Wood, MO. AOC = \$1,254,600. Handling Fee paid by County = \$500. Savings to taxpayer = \$281,408.62

Donee Success Story

Indiana Donees



Advance VFD, Greensburg FD, and Salem Township FD saved \$60,338.87

Three fire/rescue trucks like came from Afghanistan, and were donated to Advance VFD, Greensburg FD, and Salem Township FD for a total handling fee of \$131,135.42 which included shipping. The federal government purchased all three new for a total of \$852,133.



Madison Railroad saved \$76,936.60

Two locomotives from Crane Naval Base were donated to Madison Railroad for a total handling fee of \$8,000. The federal government purchased one new for \$98,000 and the other one new for \$280,000. Madison Railroad plans to use them to ship supplies around Indiana.

OAC = Original government acquisition cost when item was initially purchased.

Savings to Taxpayer is calculated based on the market value of a similar used item.



Sellersburg Fire Dept. saved \$17,452.81

The federal government purchased these Humvees new for \$41,061/ea. The 1992 Humvee (*left*) came from Ft. Knox, KY. The 1989 Humvee (*right*) with only 34,833 miles on it came from USPFO Activity, Montgomery, AL. The Humvees were donated to Sellersburg FD for a handling fee of \$5,000/ea.



City of Woodburn saved \$9,296.29

Two generator sets and a trailer came from Stout Field in Indianapolis, IN, and were donated to the City of Woodburn. For the generators, the federal government purchased these new for \$16,256/ea. The City of Woodburn paid the Indiana SASP a handling fee of \$500/ea. The federal government purchased the trailer new for \$14,423. The Indiana SASP donated it for a handling fee of \$250.

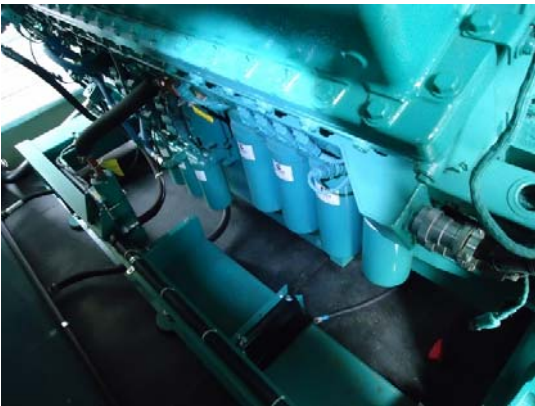


City of Rushville saved \$6,338.02

These two tractors came from Ft. Sill, OK. The federal government

purchased the John Deere tractor new for \$24,794, and the other for \$56,689. The Indiana SASP donated them to the City of Rushville for \$6,400 which included shipping.

NASASP Overseas Program



The NASASP Overseas Program has recently shipped eight containerized 1250-kilowatt generators from Korea to various states. The generators were made between 2009 and 2011, and have very low hours on them. The original acquisition cost is \$530,000/each. These units are large enough to be backup generators for hospitals, pumping stations, or disaster relief. One of these units is being used at the port facility in Panama City, FL as backup power for the refrigerator containers of fruit coming into the USA. Panama City is one of the main ports where fruit from around the gulf is processed. As the fruit must be inspected before passing on, this generator will make sure the fruit is kept fresh while waiting for inspection.

There are currently 10 more available, and all of them have been requested by the Overseas Program. If all of the remaining 10 units are shipped, then the NASASP Overseas Program will have returned \$9.5 million dollars worth of property (in original acquisition value) to be used here in the USA instead of being sold for a fraction of the value.

-Submitted by Randy Main, NASASP Overseas Program Manager



As you may recall from the last newsletter, last year the NASASP Overseas Program Manager, Randy Main, arranged for nine Freightliner 916A3 truck tractors to be shipped to New York. All of them were scheduled to be transformed into snow plows with sander units. The towns involved expected to save \$100,000 per truck (as compared to buying the same unit brand new). The photo below is an “after” shot of the truck that went to the City of Kortright, NY. This is a great example of federal property reuse resulting in taxpayer savings. It also demonstrates the value of the NASASP Overseas Program’s new procedure, which was set in place a few years ago to enable donees to pay NASASP directly in advance of shipping,

thereby allowing donees in states that have no funds to participate in the NASASP overseas program. Until recently, New York had not participated for several years. Now they are regular participants in the Overseas Program. What a great success!

If you are interested in participating in the Overseas Program, please contact Randy Main at (207) 441-4044.