



NASASP NEWS

www.nasasp.org



A Busy Year Ahead in the Congress and Government for NASASP

For the remainder of 2020 and throughout 2021, NASASP has a full agenda to protect and enhance the Federal Surplus Property Program (FSPP) and SASPs around the country.

NASASP's top legislative priorities are monitoring, reporting, and positioning NASASP responses, and influencing federal regulations, Congressional legislation, and proposed policies that impact the FSPP. Every proposed federal regulation or final rule from federal agencies—including the GSA, SBA, and VA—which impact the Federal Management Regulations (FMR), Title 40 requirements, or the FSPP is reviewed. Recently, NASASP commented to GSA on changes to FMR 102-35, resulting in a major impact on proposed final rules surrounding veteran owned small business access to FSPP. Each day the Congress is in session, NASASP reviews all legislation that impacts the FSPP, including bills seeking to provide direct access to federal surplus property by circumventing the donation program, or modifying the types of federal surplus property, especially from the DoD/DLA, that can be accessed by donation. There are several examples from this session of Congress that highlight the vigilance that NASASP demonstrates in meeting legislative challenges in the US Senate or US House. NASASP is vigilant in monitoring a bill or amendment from its initial proposal and all through the legislative process. An example includes tracking amendments, yet to be resolved, regarding the availability of controlled and uncontrolled military vehicles for donation.

NASASP is also a "go to" resource for Congressional and government officials on FSPP, and all aspects of Title 40 and the FMR as it relates to the thousands of donees who are recipients of surplus property. Congressional offices receive the NASASP newsletters with FSPP donation success stories from their State or District; key government officials—within the VA, SBA, DoD, General Accountability Office (GAO) and beyond—are presented with FSPP information and processes by NASASP. Visiting "virtually" during this Coronavirus pandemic is a very positive method to present information and increase the visibility of NASASP.



...continued on next page

Interested in advertising in an upcoming newsletter?

Please contact Marilyn Trachsel at
marilyn.trachsel@nasasp.org.

Interested in submitting a story for the next newsletter?

Please contact Megan Sim (Texas SASP) at
megan.sim@tfc.texas.gov.

Also featured in this newsletter:

- President's Inkwell (pg. 3)
- Donee success stories from Arkansas, Mississippi, Oregon, Georgia, Illinois, Kansas, Texas, Missouri & Virginia (pg. 4-15)
- Overseas Facilitator Report (pg. 16)
- Historian's Report (pg. 17-18)

NASASP Government Relations Report

.....continued from previous page

For 2021, NASASP is poised to undertake major projects that will impact all SASPs. Foremost is consideration of a House and Senate proposed bill to revise Title 40's provisions relating to Exchange/Sale. This clarifying bill will seek to enhance the GSA's support of donations of FSP, and at the same time, provide priority for donations of federal surplus over the Exchange/Sale process. The legislation will be a focal point of action in both the new House Oversight and Reform Committee and Senate Homeland Security and Governmental Affairs Committee, which has jurisdiction over GSA. The upcoming 117th Congress will have over 80 new Members of Congress and new Committee membership and leadership positions. NASASP is already involved in meeting challenges and networking with members to benefit the SASPs.

NASASP is also targeting new leadership, both in the government and Congress as 2021 unfolds. As a result of the 2020 election, new Members of Congress and their staffs will be placed on Committees of interest to NASASP in early 2021. This will include replacement of the top Democrat on the Senate Homeland Security and Governmental Affairs Committee, Sen. Peters (D-MI) (who lost his reelection) to Sen. Carper (D-DE) or Sen. Hassan (D-NH), and all of the new committee members who will be appointed in early February 2021. NASASP will focus on monitoring and influencing the House and Senate Armed Services Committees top leadership, as well as DLA policies impacting the FSPP, including any provisions that will be considered in the next cycle of the National Defense Authorization Act (NDAA) for Fiscal Year 2022 (which begins October 1, 2021). Additionally, a new Director of DLA, Rear Admiral Michelle Skubic, was approved by the US Senate on July 20th which brings top level DLA officials into this key defense agency. It is widely believed that new DoD leadership at the Assistant Secretary of Defense and other levels might be initiated in early 2021.

In 2021, NASASP will be reviewing key aspects of the FSPP, including authorities granted the past decades by the Congress that permit direct access to property through various Federal agencies, such as the Firefighter Program (FFP) through both the Department of Interior (Bureau of Land Management) and USDA/Forest Service, as well as the 1033 LESO Program within DLA.

In addition to legislative priorities for 2021, interaction with GSA, SBA, and the VA regarding the implementation of the Veterans Small Business Enhancement Act will be a priority. NASASP will be networking to increase Congressional interest in this new program (and there is much of this...) and coordinating with the VA and SBA on the new regulations. NASASP will also be assisting in outreaching to Veteran groups, Chambers of Commerce, SBA programs and much more to create understanding of the FSPP and SASP operations. This will also include activity with the Veterans Small Business Advisory Committee, representing Federal agencies, veteran groups and others on mutual projects.

There will be divided government once again in Washington, DC. It requires knowledge and experience on how to maneuver to impact changes that benefit the SASPs and the donees served. NASASP is well positioned in 2021 to do battle on the FSPP. Are you?

Submitted by John Chwat, NASASP Director of Government Relations

John can be reached at johnchwat@mckeongrp.com, cell (703) 963-2917

NASASP President's Inkwell

On November 2, GSA held a conference call with NASASP officers, the VA and SBA to discuss the implementation of the Veterans Small Business Enhancement Act that was signed into law on January 3, 2019. The Federal Register publication date for the rule was November 2, 2020 with an effective date of December 2, 2020. Keep in mind that even though the effective date is December 2, we will not be able to donate property to our veteran-owned small businesses (VOSB) at that time. There are still a couple of issues that need to be addressed in the Memorandum of Agreement (MOA). After the final issues are addressed, there will be another conference call to make sure that all parties involved agree on the updated MOA. Additionally, there is a final GSA approval that will take approximately 30 days. In the meantime, SASPs can reach out to VOSB and let them know what they need to do to get registered for the program. Veterans can go to <https://www.vetbiz.va.gov/> to find all of the information that they need to get started. Thank you to all that have shared your VOSB questions, comments, and concerns with the officers. We are doing everything that we can to get the answers that you are looking for. Thank you for your patience. We are almost there.

Elizabeth Cooper
NASASP President

Special Anniversary for Texas SASP Staff Member



Dana Reininger of the Texas SASP recently celebrated 30 years with the Federal Surplus Property Program! The Texas SASP would like to express our appreciation of Dana's hard work, dedication, and wisdom that she has bestowed upon the Surplus Program over the last 30 years. The Texas FSP Program would not be where it's at today, if it weren't for you, THANK YOU!

San Antonio Warehouse Manager Jon Smart presented a 30 Years of Service Award to Dana Reininger on behalf of the Texas Federal Surplus team.

Donee Success Story

Arkansas Correctional Industries (Arkansas)



BEFORE



AFTER



Arkansas Federal Surplus Property and Arkansas Correctional Industries Work Together

What's a good way to save money? Think outside of the box, utilize the resources you have, and serve as a good example for other state agencies. Find a good partner to work with you! Arkansas Federal Surplus Property (ARFSP) and the Arkansas Correctional Industries (ACI) came together and put on their thinking caps to figure out a way to add value to both agencies, and to serve as a good example of what you can do when you think outside of the box.

While both agencies serve a specific audience within the State of Arkansas, they recently started working together to benefit both agencies and find new ways to be relevant to their customers. While ARFSP has historically been an "as is, where is" program, the management team was wanting to find ways to add value to the property that is allocated to their donees. It all started with a brain storming session. Chris Reynolds, ARFSP Program Director, called a meeting with the ARFSP management team: Butch Campbell, Warehouse Manager; Don Steed, Internal Services & Logistics Branch Manager; Brian Jones, Compliance & Marketing Manager; and Kathy Fugatt, Administration Branch Manager. Together, they would figure out a way to change the business model and get the donee-base excited about new property opportunities. After throwing out a lot of ideas, the group settled on contacting ACI to discuss possibilities of refurbishing property before offering it to donees. By refurbishing some items, ARFSP would create "turn-key" property for the donees, improving the donees' bottom line. Every SASP is aware that sometimes the online photos we look at while screening property do not quite match the property they receive from GSA. ARFSP's partnership with ACI provides an opportunity to help out our donees, as well as helping another state agency in the process.

....continued on next page

Donee Success Story

Arkansas Correctional Industries (Arkansas)

continued from previous page...

Teaming up with ACI made sense for many reasons. ACI is a self-supporting division of the Arkansas Department of Corrections. Each purchase made from ACI ensures that they will be able to further train offenders with marketable skills. Statistics show that if ACI teaches an offender a marketable job skill that can be used upon release, that offender is less likely to return to prison. This means that through the purchase of goods and services, you are helping to lower the prison population. Any profits derived from the sale of the products and services go to enlarging present programs and creating new programs to train and educate more offenders. Presently, ACI maintains eight different industrial divisions, employing 53 free-world employees and 500 offenders. The divisions include printing; vinyl bindery and signs; seating and metal fabrication; vehicle refurbishing and upholstery; furniture manufacturing and refurbishing; sewing; toilet paper and janitorial supplies; and coffee and tea. ACI prides itself on making quality products at a reduced rate and, more importantly, on training a future productive member of society. With expertise in many different areas, ARFSP felt ACI would be able to refurbish just about anything GSA has to offer.

ARFSP set up a meeting with Richard Cooper and David Taylor, ACI Administrator and Assistant Administrator respectively, and talked about how the two agencies could possibly work together. ACI was very eager to collaborate with ARFSP and come up with a plan for a couple of test projects. Not only is ACI a fellow state agency, but they are also a customer of ARFSP so this was a win-win situation. The first project was to refurbish eight recently acquired 30KW generators. ARFSP Interstate Truck Driver William Williams set up an appointment to drop off the generators and was responsible for taking the units to ACI to begin the refurbishment process. In an ironic twist of fate, the ACI Program Manager in charge of the metal fabrication area was Charles Daniel, a former Interstate Truck Driver for ARFSP! This deal was beginning to look like it was meant to be from the start.

ACI worked diligently and got seven of the eight generators running and operating at peak performance. In another cost savings move, ARFSP bought all of the replacement parts and batteries at a significant savings through in-place State contracts. ARFSP was able to donate the seven generators to our donees, and the donees were able to put the generators into use immediately. With this successful test under both our belts, we decided to up the ante and see what else we could accomplish together.

ARFSP uses several different trailers for property retrieval, and our Removable Gooseneck Trailer (RGN) was becoming a liability instead of an asset due to years of wear and tear. With no budget to purchase a new trailer, we got a couple of private sector quotes to refurbish the RGN. Then we thought about seeing if ACI could tackle this project as well. ACI replaced all of the wooden floor decking, blasted and painted the trailer and rims, reapplied DOT markings, and made minor repairs to the hydraulic lines – all at a significant cost savings in comparison to the private sector quotes for refurbishment. Another win for both agencies!

ACI has refurbished several different items for us: a Kubota side-by-side ATV; four more 30KW generators; five 4x4 ATVs; three DRASH space heaters; and several smaller wattage generators. Those items have been donated to various customers. Seeing such great success with these projects, ARFSP decided to put ACI to the test.

ARFSP is very aggressive when it comes to helping our donees and we are always looking for better ways to do things and to better utilize our financial resources. ARFSP uses its own fleet of tractor trailers and contract carriers to retrieve property. We sometimes have to pass on property because the cost of transportation is too high to send a tractor trailer after only one or two items; we are always looking at ways to save freight costs. One of the ideas was to purchase a box

....continued on next page

Donee Success Story

Arkansas Correctional Industries (Arkansas)

continued from previous page...

truck that could handle smaller quantities and that would be cheaper to operate per mile versus a tractor trailer. After receiving several quotes on a box truck, we determined our budget would be really strained if we went the route of purchasing a new truck. Being frugal and looking for ways to repurpose items is almost the motto of ARFSP, so we put our heads together to figure out a way to purchase a box truck that would eventually save freight costs.

We requested from GSA a crew cab box truck that we thought may suit our purpose, but after it arrived we discovered the underbody and frame were severely corroded and the entire brake system had been compromised to such a degree that it was not road worthy. ARFSP had also acquired a stake bed truck from GSA over a year ago and had plans to utilize the truck for short in-state hauls. A short while after acquisition, the truck started showing signs of major electrical problems, and the stake bed turned out to be a scissor-lift type that exhibited signs of stubbornness on operation. After considering these two problem trucks, the idea was struck to merge the two to make one functional truck. Both vehicles were taken to ACI to let them work their magic.

ACI personnel determined the box unit would fit perfectly on the stake bed truck frame so the two beds were swapped out. They painted the truck chassis and the box, rebuilt the lift gate to include a custom made hydraulic cylinder to make the lift gate work correctly, fixed the electrical issue, installed a new Bluetooth stereo and speakers, thoroughly checked all systems to make sure they were operational and working properly, and installed new hoses and filters. After everything was finished, ARFSP had less than \$9,000 invested in the truck. Compared to the lowest quote of \$44,000 for a used truck with over 45k miles, the ACI customized rebuild delivered a savings of over \$35,000. This was a very impressive rebuild/refurbish, and we are very proud to show off the truck to show what can be done when you think outside of the box.

-Submitted by Chris Reynolds, Arkansas SASP

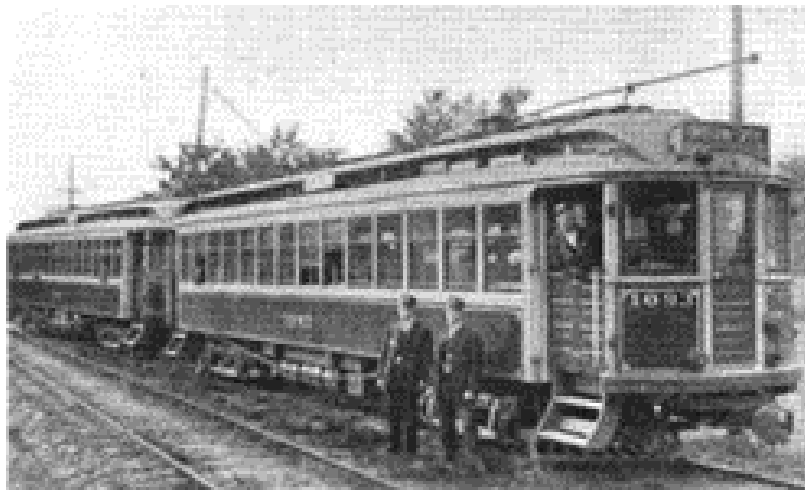
Department of Public Safety (Mississippi)

The Mississippi SASP was allocated over 200 stacking chairs from Bureau of Safety and Environmental Enforcement (BSEE) in New Orleans, LA. The Mississippi Department of Public Safety, located in Pearl, MS, is now using the chairs for their Law Enforcement Training Academy. The Department paid a service charge of only \$10 each, with an original acquisition cost of \$60 each. That's a savings of \$10,000 compared to buying new!



Donee Success Story

Oregon Electric Railway Historical Society (Oregon)



The Oregon Electric Railway Historical Society is an Oregon SASP donee, dedicated to the preservation and education of historic electric railway heritage, which includes trolleys, inter-urbans and electric freight. It is located in Brooks, OR. The museum recently acquired a Simon Aerials Model MP60 personnel lift from the Oregon SASP. When they received the lift, there fortunately was a key, but the propane tank and battery were missing, and all of the fluids had been drained. The museum, being no stranger to repairing mechanical items, was

able to rehabilitate the lift back to operational status. According to the donee, "I worked on it for two days after it was delivered to the museum. After servicing the engine, I added thirty gallons of hydraulic fluid, two fresh batteries and a tank of propane." Once the lift was running, they repaired a few small hydraulic leaks, and bled the air from the hydraulic lines. The donee stated "Thank you so much for your help with the acquisition. It will be a tremendous help with our projects at the museum." The service charge paid by the museum for the lift was \$5,000, and the original acquisition cost was \$74,917, potentially saving the museum almost \$70,000 compared to buying new!

- Submitted by Darren Kennedy, Oregon SASP



Donee Success Story

ONYX Group Services Inc. (Georgia)

BEHIND THE PROPERTY

CUSTOMER SUCCESS SPOTLIGHT



Get to Know the Purpose & People Behind the Property

DOAS Surplus Property chats with ONYX^{MS} CEO Mr. Ted Cummings

Surplus Property Donee/Program Participant: ONYX^{MS} Group Services Inc.

Donee Customer Designation: Small Business 8(a)

Would you share a little about your organization and the work you do?

We are an event production company where we produce sales meetings, conferences as well as trade shows, and of course with what's happening with COVID, most of those have closed down. Since we've been given the reopen [go-ahead from the State], everything has been outdoors. Last year we purchased some LED display walls. When you drive down the highway and see those LED billboards – we do outdoor concerts where we rent them out to other people, so that's what's been keeping us afloat.

How did you learn about the Surplus Property Program and why did you apply?

Since I got my 8(a) certification about three years ago, they emailed me about the program, but I never participated. I went to the DOAS Small Business Symposium and in talking with a couple of folks that I know at DOAS, I mentioned that I was trying to find a 26-foot box truck. The person said let me introduce you to this guy who handles the Surplus Program. I said I had heard about it but what do you guys really have or do. The person introduced me to Harris. We started talking and he registered me right there on the spot. It has actually been great ever since. I'm still waiting on the box truck though.

What type of property have you received thus far and how has the Surplus Property Program impacted your business?

What we have gone for are generators because in our industry we do a lot of outdoor things and nowadays that's pretty much all you can do because it's hard to social distance inside. I would say that now it allows us into the business of supplying generators for events, so it helped us to pivot where we were looking at strictly doing the large scale productions and not that side of it. So now we definitely can pivot to actually supply power for events.

...continued on next page

Donee Success Story

ONYX Group Services Inc. (Georgia)

...continued from previous page

We received two generators and two power distribution units that work with the generators. That really has helped us tremendously and I would say from the standpoint – especially the fact – that there is virtually no income right now.

I received the generator and the power distribution unit from the Surplus Program. There is no way on God's earth that I could have afford those on the open market right now, even as used. They definitely would have been way outside my reach, so what this has done is not only allowed me to pivot but to also get the right equipment at a very affordable price where it doesn't hurt the company. It helps it more than anything else.

— *“It actually opened me up to a new line of business.”* —

ONYX^{MS} CEO Ted Cummings



Generator that the ONYX^{MS} organization received.



What has been the greatest benefit from your participation in the Surplus Program thus far?

The greatest benefit is the access to equipment at an extremely affordable price, and I never really thought about the power distribution side of my business before. I've just been used to going somewhere else to rent it if I needed it, but looking at this, it actually opened me up to a new line of business.

— *“The greatest benefit is access to equipment at an extremely affordable price.”* —

ONYX^{MS} CEO Ted Cummings

Donee Success Story

Illinois Railroad Museum (Illinois)

The Illinois Railroad Museum, located in Union, IL, obtained a tamper and ballast regulator at no charge through the Illinois State Agency for Surplus Property. Both items came from Ft. McCoy, WI with an acquisition cost of \$98,500.

Jackson 3000 Tamper:

The Jackson 3000 is a small multipurpose tamper that can lift, line and tamp plain track and turnouts. It is a tamper ideally suited for the museum's needs. The museum does not currently have a tamper with these capabilities. Currently, track must be raised and tamped by hand, a slow and laborious process that severely limits productivity. The new tamper will mechanize this process and lead to better quality, smoother riding track for our visitors riding trains on the museum's demonstration railroad.



Jackson 5500 Ballast Regulator:

The ballast regulator is a machine which shapes and distributes ballast to obtain a uniform track profile. This process is critical for obtaining a solid, durable roadbed which will provide for smooth riding track. The museum's current ballast regulator is in poor condition and needs to be replaced. The Jackson 5500 ballast regulator being donated from Fort McCoy is in remarkable condition and will be a great addition to the museum's arsenal of track maintenance machines.

- Submitted by Dave Diamond (IRM) & Joshua Foster
(Illinois SASP)

Donee Success Story

The Combat Air Museum (Kansas)



85-24346 in Iraq in 2006

In June 2019, the Kansas SASP was able to secure a Chinook helicopter for the Combat Air Museum located in Topeka, Kansas. The service charge was only \$1,000. The following information was received from Kevin Drewelow, Director of the Combat Air Museum:

"Thank you for your inquiry into our Boeing CH-47D Chinook helicopter, serial number 85-24346. It's an important addition to our collection of aircraft and it has several important stories to share with our visitors.

Boeing built this Chinook in 1967 as a CH-47C, serial number 67-18504, and it went straight to Vietnam. After the war, the Chinook returned to the United States and, in 1985, Boeing rebuilt it as a CH-47D and gave it a new serial number, 85-24346. 346 went on to serve in Honduras, Saudi Arabia, Iraq, and Afghanistan. In 2014, the Army evaluated it for possible upgrade to a CH-47F but found structural discrepancies that

ended 346's flying career. It sat in storage until late 2018 when the Army directed its owning Army Reserve unit to remove the data plates and then scrap the helicopter or give it away.

Many similar unserviceable Chinooks have met their end in a smelter. The Reservists who had gone to war in 346 and returned thought the helicopter deserved a happier ending, so they contacted the Combat Air Museum and asked if we'd like a Chinook. We of course said yes, but we knew the acquisition process was not that simple.

It wasn't, but Charles Scott and other surplus property agents at the Kansas SASP helped us with the transaction. A Museum member and Army veteran donated the \$1,000 federal surplus service fee. Then two area towing companies donated the machinery and manpower to transport the Chinook 60 miles from Olathe to Topeka and delivered it on September 11, 2019.

About a month before it arrived, a disabled veteran visited our Museum and one of our volunteers gave her a tour. He told her we would soon acquire a Chinook. She asked several questions and returned the next day with an amazing story. Her name is Deb Lamere, and she was a door gunner on 85-24346 in Iraq in 2005-2006...346 was her old helicopter! Several years later in Afghanistan, Deb was severely injured when her Chinook (not 346) experienced a hard landing after an encounter with Taliban fighters. Deb medically retired from the Army due to her injuries and continues to receive treatment at the local Veterans Administration hospital.



346 after its arrival at the Museum

...continued on next page

Donee Success Story

The Combat Air Museum (Kansas)



Volunteers who installed the aft pylon on 346 in 2019. Deb is on top of the helicopter on the right.



346 as it currently appears.

continued from previous page...

We all wondered about the odds of Deb and her former Chinook being reunited at the Combat Air Museum! Deb traveled to Olathe with us to disassemble and transport 346 to Topeka, and she is now supervising the reassembly and restoration of 85-24346. Deb has uncovered a lot of 346's past service records and continues to research its history. While 346 will never fly again, Deb's goal is to restore the helicopter's appearance, so it looks like it is ready for flight. She has a list of parts we need to complete assembly of 346 and is working on finding sources for those parts. Helicopter parts are extremely expensive, and we have a miniscule budget so it's an uphill battle, but she is determined to complete the job.

The Combat Air Museum has acquired seven other aircraft through the surplus property system over the years. They include a Douglas F3D Skyknight; Grumman F11F Tiger; Lockheed EC-121T Warning Star; McDonnell Douglas F-101B Voodoo; MMIST CG-10 Snow Goose; North American F-86H Sabre; and a Republic F-84F Thunderstreak.

It's been a pleasure working with the Kansas SASP. We've acquired a number of tools and supplies through their office that has saved our non-profit museum a lot of money over the years and returned value to taxpayers in the process."

The Combat Air Museum has served as an educational institution and tourism destination for forty-three years. It is one of a handful of major aviation museums in the United States located on an active airfield. Visitors to the Museum are regularly treated to flying activities of Air Force fighter aircraft and Army helicopter operations. With the longest runway in the State of Kansas, large refueling tanker aircraft of the Kansas Air National Guard and army troop transports often fill the skies around the Museum. The Museum's "Young Aviators" classes and Girls in Aviation Day offer students and Girl Scouts a unique opportunity to be immersed in the midst of a museum covering aviation history from the earliest days of flight to the present day.

On exhibit at the Museum:

- 42 aircraft ranging from the earliest aviation period to the present day.
- Largest collection of WWI replica aircraft in the Mid-West.
- Historic aircraft engines of many sizes and types, including a rare Whittle Gas Turbine Engine.
- An extensive display of artifacts and dioramas and a growing gallery of military aviation art.

- Submitted by Charles Scott (Kansas SASP) and Kevin Drewelow (CAM)

Donee Success Story

With Veterans Day upon us, the Texas SASP would like to highlight two of the military museums who have been avid supporters of the Federal Surplus Property Program in Texas. We are proud to play a small part in supporting these museum's efforts to educating the public and preserving military history.

National United States Armed Forces Museum (Texas)



Bell OH-58D Helicopter. Acquired Feb. 2015.
Original acquisition cost = \$7.8 million
Service charge paid to Texas SASP = \$5,000



Boeing HH-46E Helicopter. Acquired Feb. 2016.
Original acquisition cost = \$1,250,00
Service charge paid to Texas SASP = \$7,500

The National United States Armed Forces Museum of Texas, located in Houston, TX, has been a participant in FSP Program for over 20 years. In the last decade, the Museum has received almost 8500 items, with a total original acquisition cost of approximately \$21.7 million. Assets include several aircraft, two of which are pictured above. The Museum, under the leadership of President Ed Farris, has also acquired many trucks for display, as well as many tools and parts to maintain their exhibits.

Military Heritage Collection of North Texas (Texas)



The Military Heritage Collection of North Texas is located in Nevada, TX. After joining FSP Program in 2015, Director Mark Witham quickly started acquiring items for the museum. In just 5 short years, the Museum has acquired over

1,000 items, with an original acquisition cost of almost \$2.4 million but paid service charges of only \$78,290. The property acquired included many military vehicles (examples pictured above), historical artifacts, personal gear, and tools. Museum staff and volunteers also participate in community outreach to veterans and others in need of assistance.

-Submitted by Megan Sim, Texas SASP

Donee Success Story

Missouri Department of Natural Resources – State Parks (Missouri)



Taxpayers win through services of Missouri SASP

Three state parks save more than \$25,000 in purchase of picnic tables

Picnic tables are essential in the success of Missouri State Parks. There are hundreds located throughout the state, and when it is time to replace or repair them, it can be very costly.

Three state parks recently benefited from services of the Missouri Agency of Surplus Property (MOSASP) that saved them almost 78 percent, in cost, on 100 picnic table frames.

After locating hundreds of picnic tables, MOSASP Warehouse Manager, Victor Connell, knew that someone could greatly benefit from them, especially since they were located at nearby Harry S. Truman Lake.

The Army Corp of Engineers, who manages Truman Lake, no longer needed the tables, because many of them had to be reconditioned.

Victor called several individuals until he acquired the contact for Lake of Ozarks State Park Specialist Josie Barlow, who said she knew some local state parks that would gladly take the picnic table frames. Even with the cost of new lumber, she knew the savings would be great versus the cost of brand new picnic tables.

“We requested 100 picnic table sets. They were transferred to us for \$4 per frame set...at a total of \$400,” Josie stated.

The parks department picked up the frames from the Army Corps of Engineers at Mark Twain Lake.

“We spent \$45 on lumber and \$20 in hardware for a total cost of \$69 per table, including the \$4 for the table frame. For us to purchase one new picnic table it would be \$320, and for an ADA table, it is \$400 (equal to the transfer cost of the 100 frames from MOSASP). To purchase 100 non-ADA, the cost would have been \$32,000,” she added.

The final cost in restoring all 100 frames was \$6,900, which in turn saved the Missouri taxpayers \$25,100. Tables were assembled using volunteer labor, which further saved money. Josie said the difference would help fund other important projects.

Lake of the Ozarks State Park kept 60 sets, Pomme de Terre State Park took 20 sets, and Roaring River State Park also took 20 sets.

“This service is providing our visitors with a better experience in our parks,” Josie stated.

- Submitted by Lee Ann Blythe, Missouri SASP

Donee Success Story

City of Virginia Beach (Virginia)



Reginald Padgett knows a good deal when he sees one. As the fleet manager administrator for the City of Virginia Beach, he works to increase cost savings for his department. Padgett's discovery of federal surplus property has helped him save thousands of dollars in the past year.

He acquired a number of vehicles and equipment through the Virginia Department of General Services Office of Surplus Property Management (OSPM), which redistributes a wide range of surplus state and federal property at a fraction of the cost.

"The surplus office is an important part of getting equipment on the street quickly when needed," said Padgett. "They have helped the city financially, especially during times of budget restraints by providing surplus equipment at a reduced cost."

A few years ago, he acquired a cargo truck from OSPM. The City of Virginia Beach has acquired several other high water vehicles since then. They have used these vehicles to rescue citizens affected by flooding, and they will continue to use them for future emergencies and inclement weather situations.

Over the years, the City of Virginia Beach also has acquired a street sweeper, forklift, tanker semi-trailer and a boat.

"Due to the positive experiences with the surplus and the expedient manner in which we are able to obtain equipment at reasonable prices, the City will continue to purchase equipment from them," said Padgett.

- Submitted by Kim Hayes, Virginia SASP

NASASP Overseas Facilitator Report



Fire Trucks for Rhode Island & Maine

This fire truck was delivered to Rhode Island last month. The donee—City of Cranston, RI—was very happy with this unit. NASASP Overseas Facilitator Randy Main is currently shipping another identical truck to Cranston, and an additional one to the small town of Manchester, Maine. These trucks will provide these towns with essential needed equipment they could not afford without this program.

Interested in participating in the Overseas Program?

Please contact Randy Main, NASASP Overseas Facilitator, at (207) 441-4044 or raminc@ramincmgt.net.

NASASP Historian's Report



NATIONAL ASSOCIATION OF STATE AGENCIES FOR SURPLUS PROPERTY

PRESIDENT

Wallace R. Sherron
North Carolina Federal
Property Agency
P. O. Box 26567
Raleigh, NC 27611
(919) 733-3885

VICE PRESIDENT

William A. Arseneau
Utah State Agency for
Surplus Property
522 South 700 West
Salt Lake City, UT 84104
(801) 533-5885

SECRETARY-TREASURER

George A. Terry
Personal Property Division
Federal Property Section
6500 Centennial Boulevard
Nashville, TN 37209-1199
(615) 741-1711

MEMORANDUM

TO: SASP Directors

FROM: *Wallace Sherron*
Wallace Sherron, President

SUBJECT: National Donee Awareness Week

DATE: December 22, 1987

As you are aware, the week of February 8, has been designated as National Donee Awareness Week by NASASP. The purpose of this designation is to inform Congress and other officials of this outstanding federal program. With the current budget problems facing Congress, the Federal Surplus Property program becomes even more important than in the past.

As State Director of your program, I would ask each of you to write your Representatives and Senators during the week of February 8, about this program. You could advise him on how much property you donated in his district, thank him for his past support or any number of things. Whatever you write him about, be sure and ask him to attend the Congressional Reception scheduled for Tuesday night, 6:00 P.M., March 1, in the main foyer of the Rayburn House Office Building.

Your fulfillment of this request inviting your Congressman to NASASP Reception will greatly enhance our standing with Congress and provide strength to our Association.

Enclosed is information regarding last years National Donee Awareness Week. Hopefully the enclosed will provide you with ideas for your SASP's promotions.

NATIONAL COMMITTEE Area Officers

	Area I		Area II		Area III		Area IV
President	— Gerald Smith	MD	Ollie Evans	FL	Pash Goodin	MO	Linda En
Vice President	— H. Dennis Hevel	PA	Walt Taylor	SC	Marvin Titzman	TX	Daryl Ha
Member at Large	— George V. Afflerbach	WVA	Paul Stembler	MN	Don Marrero	LA	Jim Skin

NASASP has maintained a presence at the Capitol for decades. For example, In 1987 and 1988, NASASP leadership organized events in Washington, DC to highlighted "Donee Awareness Week." The 1987 event was documented in the Senate's Congressional Record (see next page).



NATIONAL DONEE AWARENESS WEEK

FEBRUARY 8 - 12, 1988



NASASP Historian's Report

March 17, 1987

CONGRESSIONAL RECORD—SENATE

S 3285

Irwin devotes his boundless energy, talent, and experience to creating the most productive television/motion picture facility in the world.

He has many friends and fans. Recently, Irwin was given a surprise birthday party by his wife, Susan. Muriel Stevens who writes an "Eye On Las Vegas" column, reported in the March 4, 1987, edition of the Las Vegas Sun on the event. I'd like to quote from that article:

The surprise party took place in the grand ballroom of the Golden Nugget Hotel. It fell to Steve and Elaine Wynn to get him to the hotel in evening attire without giving the plan away. They came up with a tall tale that convinced Irwin he had to attend a formal dinner party they were hosting to raise funds for a worthy cause. Irwin bought it.

Saturday night, he walked into the Spa Suite, where the guests had gathered to greet him. Instead of the international philanthropist he was prepared to meet, he encountered a host of friends and family members all singing "Happy Birthday." The never-at-a-loss-for-words Irwin was stunned.

Then it was on to the Grand Ballroom, which had been transformed into a dazzling party room.

And when all the children sang special lyrics written by Academy Award-winning lyricist Sammy Cahn, they brought down the house. Cahn also wrote special lyrics for Susan Molasky, Pat Donel, Ted and Parvlin Jacobs. Steve Lawrence sang a song with lyrics he had written, as did Irwin's long-time friend and business associate, Merv Adelson. Merv's wife, Barbara Walters, wrote the terrific lyrics.

The newspaper went on to list some of the guests:

Former Governors Mike O'Callaghan and Grant Sawyer, Bette Sawyer, Governor Richard and Bonnie Bryan, Senator Chic and Gail Hecht, and former Congressman Jim and Ann Santini.

Out-of-town guests included Edye Gorme, Mya and Larry Hagman, Linda Grey, Lola Palana, Elaine Newton, Allard and Evelyn Roen, Billie and Jean Weinberger and Judge David and Bev Zenoff. Out-of-country guests included Alan and Cecy Bearman of England, Joe and Pamela Abulafia and Yalo and Chasia Shavit of Israel. There will be other parties, but Irwin Molasky's will remain memorable.

Mr. President, Irwin Molasky has graced our State with his many projects such as La Costa, Sunrise Hospital, Valley Bank Plaza, Regency Towers, Mission Center, and Boulevard Mall. But he obviously reaches far beyond Nevada to millions of other people. He is a distinguished Nevadan and I'm proud to play a part of this outpouring of affection and gratitude.

NATIONAL DONEE AWARENESS WEEK

Mr. GARN. Mr. President, I rise today to salute a Federal program that has greatly benefited the American taxpayer without any significant publicity. The program I am referring to is the Federal Surplus Property Donation Program.

Many of my colleagues may not know that March 1 to 4 was National

Donee Awareness Week. This week was designated by the National Association of State Agencies for Surplus Property (NASASP) and was designed to bring the Federal Surplus Property Donation Program before the public's, and especially Congress' eye. I, for one, have been informed of the benefits this program provides, and I wish to make my colleagues aware of this program in case they missed its special week.

The NASASP was founded in 1947. It is celebrating its 40th anniversary of service to State and local governments, school districts, public health agencies, and other eligible organizations throughout the United States. The NASASP also works with the General Service Administration in order to assist the transfer of personal property that the Federal Government no longer needs. These transfers are made to the States for donation to public agencies and certain nonprofit, tax-exempt activities. Property that may be available through this program includes aircraft, scientific equipment, office machines and furniture, motor vehicles, tools, hardware, construction equipment, and a wide variety of other items.

During the past 10 years, surplus personal property totaling \$4 billion in original Government acquisition costs have been transferred to eligible donee organizations under the aegis of this program. In addition to extending the economic life of property which was acquired with tax dollars, donated property allows the donees to conduct valuable public programs which would otherwise be beyond the scope of their budgets.

For the past month, I have received numerous letters from several Utah entities describing the benefits the Federal Surplus Property Donation Program has brought to Utah. For example, the Utah State Department of Administrative Services indicates that from July 1985 to June 1986, \$8.4 million worth of Federal property was distributed throughout Utah. Recipients of this property included Pleasant Grove City, San Juan County, and the city of Centerville. Tooele County, located southwest of Salt Lake City, has been involved in the Surplus Property Program for 25 years. Through the program, county officials have purchased motor graders, air compressors, hand tools, shop equipment, lathes, welders, trucks of different sizes, fire engines, and fire fighting equipment. Utah County purchased furniture, cabinets and a 6-year-old map copier, which would have cost \$4,000 new but which the county received for the meager price of \$150 through the Surplus Program.

While local governments have been able to purchase much needed road and office equipment, Utah's educational system has also benefited. The Uintah Basin Area Vocational Center reports that the program has provided

S 3286

CON

diesel engines for students in the center's diesel shop, welders in the welding shop, and autos to train our mechanics of the future. Equipment and supplies for other vocational classes from carpentry to drafting would be lacking had they not been available through this program. The College of Eastern Utah has also been able to purchase office furnishings and motors for its campus shop, and I understand the University of Utah has developed a highly innovative research facility at its medical center due to donated Federal surplus property. As my colleagues can see, the Surplus Property Program has allowed students to receive hands-on experience in several vocational areas and expand their skills in the vital area of research. Without this equipment and supplies, students would be greatly short-changed in their learning experience.

The Utah State Division of Natural Resources has sought and purchased equipment through this program for a variety of wildlife programs. These programs include desert wildlife water development, migratory waterfowl development, fish hatchery improvement projects, and an endless list of small habitat facilities maintenance and improvement projects. As the director of the division recently stated,

The cost savings to the division and the State of Utah is hard to measure; however, it is estimated to be in the hundreds of thousands of dollars since the program's inception.

Mr. President, in a time when State and local governments are facing restricted budgets and this country's educational needs are great, how gratifying it is to know that programs like the Federal Surplus Property Program can be used to effectively meet these needs. Federal funds to these local entities have been reduced in recent years, but demands for services still exist. I applaud the NASASP and the GSA for their efforts to implement this program. I know it has benefited Utah.

I am pleased to bring this subject to the attention of my colleagues, and I commend the Federal Surplus Property Program for their review. This program deserves our respect and recognition.

THE DRUMS OF JUSTICE

Mr. LEAHY. Mr. President, I recently received a touching poem, "The Drums of Justice," written in memory of Dr. Martin Luther King by Roberta Goldstein of Burlington, VT. She composed this piece after she learned of the tragic death of this American hero.

Ms. Goldstein celebrated Martin Luther King Day this year by reading her work at a poetry workshop in New York City. At the insistence of the participants in the workshop, she has asked me to forward a copy of her work to the widow of Mr. King, Mrs. Coretta Scott King. I have gladly com-



HELP US STRETCH YOUR BUDGET DOLLARS

Become a NASASP Associate Member!

The Federal Surplus Property Program needs your help and your voice. Read on to see how your organization can help.

Associate Members of NASASP are key players on the Federal Surplus Personal Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP. Your \$39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your \$39.00 annual membership fee, you receive:

- Certificate of membership denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

NOTE: Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.

Associate Membership Application

Membership is for one year from the month we receive your dues.

NAME _____		TITLE _____	
ORGANIZATION _____			
ADDRESS _____	CITY _____	STATE _____	ZIP _____
EMAIL _____		PHONE _____	

To pay by check: Complete the above information and send with your \$39 annual dues to: NASASP, P. O. Box 2134, Jefferson City, MO 65102. **To pay by credit card:** Visit www.nasasp.org and click on "Join NASASP."

If you have questions, please **contact** Karen Conn by email at AM.nasasp@nasasp.org or by phone at (806) 344-2209.

Interested in acquiring property for your organization?

Please visit www.nasasp.org and click on "Find My State" for complete contact information and a link to your state agency's website.

NASASP Officers & Staff

President	Elizabeth Cooper (WV)	elizabeth.j.cooper@wv.gov	(608) 266-1060
Vice President	Sam Sibert (ID)	sam.sibert@adm.idaho.gov	(208) 334-3477
Secretary	Tim Bolles (MI)	bollest@michigan.gov	(517) 241-3860
Treasurer	Lee Ann Blythe (MO)	leeann.blythe@oa.mo.gov	(573) 751-3415
Government Relations	John Chwat	johnchwat@mckongrp.com	(703) 963-2917
Fund Administrator	Marilyn Trachsel	marilyn.trachsel@nasasp.org	(573) 634-6021
Associate Membership	Karen Conn	am.nasasp@nasasp.org	(806) 344-2209
Overseas Facilitator	Randall Main	raminc@ramincmgt.net	(207) 441-4044

Term = September 1, 2020 – August 31, 2021