



MARCH 2023

NASASP NEWS

NATIONAL ASSOCIATION OF STATE AGENCIES FOR SURPLUS PROPERTY

NASASP CONFERENCE

Details regarding the July conference

AT A GLANCE

Lawn & Garden Month
Law Enforcement
Appreciation Month
Great Outdoors Month

TIPS FROM SASPs

Bits of information
provided by SASPs that you
might find useful

LEGISLATIVE UPDATE

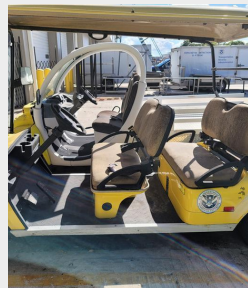
Updates on current
legislation and efforts

SUCCESS STORIES

Learn how participants
have benefited from the
Federal Surplus Property
Program

SASP EVENTS

Details regarding past and
future SASP events



WWW.NASASP.ORG

NASASP CONFERENCE

Greetings everyone,

The NASASP annual conference is just a few months away. The date and location for the 2023 annual NASASP conference are below. SASPs and Associate Members are encouraged to attend.

A detailed agenda, registration form, and a link to book your hotel room can be found on our website at www.nasasp.org.

2023 Annual Conference

July 16-21, 2023

Hilton Garden Inn,

348 S. 13th Street,

Boise, ID 83702

Monday, July 17

Travel day and committee meetings

Tuesday, July 18

NASASP Executive Session (review committee reports and make business decisions) and meet the corporate sponsors

Wednesday, July 19

Reports from and discussion with Federal Partners (GSA, DLA, GSA Policy, and others). In the evening, NASASP President's Banquet at the Idaho Federal Surplus Property facility.

Thursday, July 20

Training sessions with a variety of topics (suggestions are welcome) and NASASP Executive Session returns in the afternoon

Friday, July 21

Wrap up with a review of the meeting, action items and assignments

The website will be updated as additional details are added. The June newsletter will also provide additional details regarding the conference.

As always, we also wanted to say thank you to our corporate sponsors.

Tim Bolles, Michigan SASP

NASASP Vice President

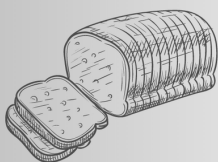
2023 NASASP Conference

July 17-21, 2023
Boise, ID

ADDITIONAL INFO.

CORPORATE SPONSORS

COMING SOON



The greatest thing since sliced bread...for donee management.

RECOUP
CORPORATE FINANCE

GovDeals is grateful for our 33 state surplus agency partners. Thank you for choosing to use GovDeals!



State Agencies Partnered with GovDeals



Public Surplus – NEWLY Awarded Vendor of NASPO Valuepoint

- Over 20 years doing online auctions.
- Mobile APP for auction creation and buyer purchase (copyrighted).
- Lowest Buyer's premium in the industry.



APRIL

April is "**Lawn & Garden Month**"

Looking for Lawn & Garden equipment? Federal Surplus may have what eligible donees are looking for. Search for property at www.gsaxcess.gov



MAY

May is "**Law Enforcement Appreciation Month**"

Federal Surplus has property available for participating Law Enforcement Agencies. Search for property at www.gsaxcess.gov



JUNE

June is "**Great Outdoors Month**"

Federal Surplus has property available to meet the outdoor needs of eligible donees. Search for property at www.gsaxcess.gov





Did you know that entities such as contractors are not allowed to utilize equipment allocated to a donee? It is considered a loan. This also applies even if there are partnerships, joint ventures, and teaming arrangements in place. Only actual employees may utilize the equipment.

TIPS FROM SASPs



Did you know that donees who have locations in other states are able to join in each of those SASPs? Did you also know that if a donee is disbarred and unable to acquire property in one state, they are unable to acquire property in any state?

Surplus Personal Property for veteran-Owned Small Business Programs

Eligible veteran-owned small businesses can apply to receive federal surplus property.

The General Services Administration's (GSA) Federal Surplus Personal Property Donation Program enables certain non-federal organizations to obtain personal property that the federal government no longer needs. Eligible veteran-owned small businesses can now work with the U.S. Small Business Administration (SBA) to access federally-owned surplus personal property through the donation program.



Eligibility

VOSBs may obtain federal surplus property from the State Agencies for Surplus Property (SASP) in the state where the property will be primarily located and placed in use. In order to meet the baseline eligibility requirements, the VOSB must be:

- ★ Located and operated within the state
- ★ Unconditionally owned and controlled by one or more eligible veterans, service-disabled veterans, or surviving spouses
- ★ Registered and in "verified" status in the VA's VETS First Verification Program database

Roles and Responsibilities:

- ★ GSA oversees the reuse and donation of federal personal property.
- ★ SASPs are responsible for managing surplus property disbursement.
- ★ The SBA educates VOSBs on what is needed to participate in the program.

Did you know that the Small Business Association (SBA) has developed content for Veteran-Owned Small Businesses interested in the Federal Surplus Program? Click the image for the content.

Legislative Update

March, 2023

The Canary in the Coal Mine- Alerts, Advocacy and Action

By John Chwat, Director,
Government Relations, NASASP



The miners used to take caged canary birds into their mine operations to detect gases and other harmful effects of their work environment. Much like the canary looked out for the miners of old, NASASP provides a watchful eye in the Nation's Capital to any Congressional or government initiative that impacts the Federal Surplus Property Program (FSPP).



All too often, groups miss key provisions in the thousands of bills that are introduced each year in Congress, as well as the thousands of pages of regulations and agency rules published daily from the U.S. government—not so, for NASASP. Whether it is a bill that has been introduced by a U.S. House or Senate member, a policy announced, or reviewing amendments and changes to bills in the very complex legislative process, NASASP is out front fighting for the interests of its membership. There are three priorities in the government relations area for NASASP: First, to review and sound the alarm on legislation and proposed rules or policies that negatively affect the FSPP and SASPs. Second, and most importantly, be the primary advocate for the state donation program under the FSPP and achieve a “go to” capability for Congressional leaders and professional staffs on any impacts to programs under the FSPP jurisdiction. And finally, to recommend actions, to influence and achieve results for NASASP in legislation and federal regulations. We are pleased as the 118th Congress convened in January and a new Year of 2023 began, that these three aspects are well in hand—NASASP has high visibility on state donation issues within Congress and all actions, small or large, impacting Title 40 (GSA), Title 10 (DoD) and many other federal agency statutes and rules are followed keenly each day.

For the 118th Congress, which covers the calendar years 2023-2024, there are major changes for our “canary example” to be watchful. After two months of organizing, choosing new leaders and Members of Committees and Subcommittees, and meeting on priorities that the GOP and Dems will undertake in legislation and policy, in Mid-March Congress started to hold public hearings on the Fiscal Year 2024 President’s Budget. In the U.S. House, with the Republican ascending to the majority, all Committee leaderships have changed, and with that comes new policy, and most important, new priority for legislation to initiate or watch. In the areas covered by GSA jurisdiction, the key committee is the House Oversight and Accountability Committee (they even changed the name by dropping “Reform” in the title). Rep. James Comer (R-KY) is the new Chairman, and the Ranking Democrat is also new, Rep. Jamie Raskin (D-MD). There are 47 House members on this Committee, 26 GOP and 21 Democrats, whose high media coverage of oversight issues in the Administration does not take away from its other areas of interest especially in Title 40, GSA statute and rules. The counterpart Committee in the Senate is the Homeland Security and Governmental Affairs Committee, with the same Chairman, Sen. Gary Peters (D-MI) and a new Ranking Republican, Sen. Rand Paul (R-KY). The Senate is still controlled by the Democrats with a very slim margin, and this committee has 8 Democratic members and 7 Republican members. GSA continues to be NASASP’s top Congressional area of interest, with several key priorities to continue this Congress including advocating for a change in the statutes committing GSA to support, unequivocally, the state donation program as Congress envisioned back in 1944 with the passage of a Surplus Property Act, as well as proposed changes for State Donation priority in Exchange/Sale provisions.

cont...

Legislative Update

cont...



In other areas of the Congress, changes abound. In the Defense Department area, which includes for NASASP, monitoring of all Defense Logistics Agency (DLA) actions impacting SASPs, as well as potential 1033 program changes through Title 10 of the U.S. Code. The U.S. House Armed Services Committee has new leadership, with Rep. Mike Rogers (R-AL) as the new Chairman, and the Ranking Minority member continues to be Rep. Adam Smith (D-WA). The Committee has 59 Members, 31 GOP and 28 Democrats and its counterpart Senate Armed Services Committee, retains Chairman, Sen. Jack Reed (D-RI) with a new Ranking Minority Member, Sen. Roger Wicker (R-MS). There are 13 Democrats and 12 GOP members on the Committee (technically 12 Dems with 1 independent) some of the other areas of Congress that NASASP monitors and impacts include:

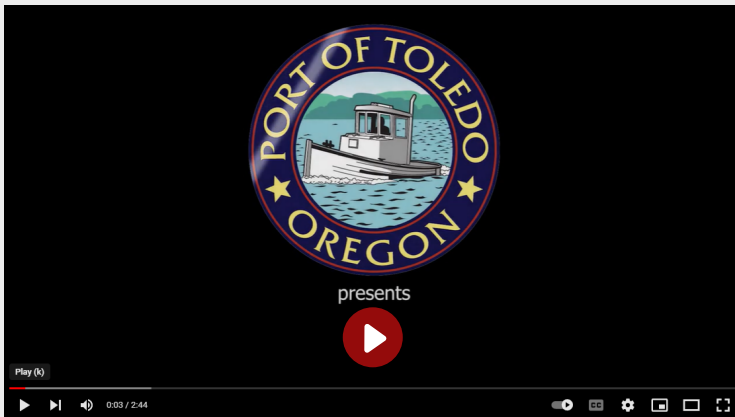
- The Small Business Committees in the House and Senate with jurisdiction over the Small Business Administration (SBA) which now administers the Veterans Small Business Owners access to the FSPP. This is important as the SBA 8(a) program is under their jurisdiction as well.
- Funding of all federal agencies through the House and Senate Appropriations Committee, especially the Financial Services Subcommittee which funds GSA, as well as the Defense Subcommittees that fund the Pentagon. Occasionally these funding committees provide funds or policy initiatives that must be watched as tightly as a canary would in the mine!
- Individual Members of Congress (435 in the House and 100 in the Senate) who from time to time “recreate” projects or programs within the jurisdiction of the FSPP. NASASP acquaints these members and staffs on jurisdictional areas and reviews bills many times before they are even introduced.

NASASP seeks to preserve and expand federal surplus property access for donees (both public agencies and non-profit groups, as well as the new 2.5M potential veterans around the country who own businesses). It is also critical to review Congressional and governmental actions in areas that have previously been designated by Congress to access federal surplus property for other than state donation—two examples reviewed regularly relate to the firefighting programs within the Interior and Agriculture Departments, and a State Department program for U.S. assistance to countries. These and other actions within the large U.S. Government and U.S. Congress provide a wealth of issues to follow, with hundreds of professional staffs actively involved in areas of interest to NASASP. Regardless of the size of the mine, your Canary is hard at work watching, waiting and eager to sound the alarm!

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DONEE SUCCESS STORY - OREGON SASP PORT OF TOLEDO

The Port has been an Oregon Surplus property recipient since 2007. The Port acquires a large variety of equipment to serve its needs, from plate metal and welders to high lift equipment and hand tools. In 2016 alone, the Port acquired \$200,000 (original acquisition value) worth of property from the Oregon Surplus property program for a little over \$18,000. The Port of Toledo has shown how agency participation in the Federal Donation program benefits certain regions of the state, as well as the state as a whole.



Agency participation in the Federal Donation program benefits certain regions of the state, as well as the state as a whole

DONEE SUCCESS STORY - MARYLAND SASP HAGERSTOWN AVIATION MUSEUM



The plan is for two RC-26B "Condor" pilots to fly the Fairchild Metroliner 92-0373 from Houston TX to Hagerstown MD on Wednesday February 15. This will be at no cost to the museum. John "Woody" Richwood, RC-26B Program Manager, will also be onboard.

"A 1993 Fairchild RC-26B "Condor" is being transferred to the Hagerstown Aviation Museum from the Air National Guard."

John Seburn
Hagerstown Aviation Museum



**ONYX GROUP
SERVICES, INC.**

“It actually opened me up to a new line of business.”

I received the generator and the power distribution unit from the Surplus Program. There is no way on God's earth that I could have afforded those on the open market right now, even as used.

I would say that now it allows us into the business of supplying generators for events, so it helped us to pivot where we were looking at strictly doing the large scale productions and not that side of it.

So now we definitely can pivot to actually supply power for events.

ONYX CEO
Ted Cummings

**CHATSWORTH
WATERWORKS
COMMISSION**

By donating this asset to Chatsworth Water Works Commission, the agency is saving money by not renting and saving money in the future by not having to allocate funds to purchase a new loader. Plus, it's in great condition!



HARDING COUNTY

DONEE SUCCESS STORY - SOUTH DAKOTA SASP

Harding County purchased a 1992 Oshkosh plow truck from SD federal surplus from the Western Distribution Site on December 7, 2022. The two gentlemen that run this site were more than helpful in getting this machine going. We had gotten this home and took the roll over plow and belly blade off and installed our own vplow. We had just gotten everything together on this vehicle and had a snowstorm come through. We had a few other machines breakdown so had to use this machine right away. Was literally a first run as we hadn't even had time to change oils or check everything through. Machine worked great and. have used it numerous times since with opening roads up. Thanks to Guy and Dean for the help on getting it running again and for the awesome service we receive everytime.



**Jeremy Humbracht,
Harding County
Highway Supt.**



DONEE SUCCESS STORIES - ILLINOIS SASP 5366 LOGISTICS

Two days after it arrived, a day and half later 14 hours to fill oil, transmission, coolant, hydraulics, fuel (had 10 gallons of water in fuel tank), repair brakes...fix some small stuff...passed the full safety check, began working on day 2 to help with the hurricane damage in Florida.



Spotlight on Veteran-Owned Small Business

**GREEN
LIGHT
NATIONAL**





2023

SURPLUS SUMMIT

CO-SPONSORED BY U.S. SENATOR TAMMY DUCKWORTH

**APRIL 20,
2023**

**VIRTUAL
CONFERENCE
9 AM – 12 PM**

ILLINOIS VETERAN-OWNED SMALL BUSINESSES

**YOU ARE ELIGIBLE FOR FREE
FEDERAL SURPLUS PROPERTY**

LEARN HOW TO:

- ★ GET CERTIFIED
- ★ APPLY FOR THE PROGRAM
- ★ REQUEST AND RECEIVE FEDERAL SURPLUS PROPERTY

LEARN MORE AND REGISTER

WWW.ILLINOIS.GOV/FEDSURPLUS

REGISTER NOW

This video details the 5S Lean Methodology progression at the Missouri State Agency for Surplus Property



Office of Administration
Commissioner Kenneth Zellers pays a visit to the Missouri State Agency for Surplus Property.



Customers wait in line to be checked out.



MISSOURI STATE AGENCY FOR SURPLUS PROPERTY (MOSASP) SUCCEEDS WITH 5S LEAN METHODOLOGY

Success for the Missouri State Agency for Surplus Property (MOSASP) means listening and implementing changes based on donee (customer) feedback. As a self-sustaining program within the Division of General Services, MOSASP relies on income from service charges. Much like a private business, MOSASP had to maintain services with good customer experiences.

When comments on the annual satisfaction survey indicated customers wanted a more organized warehouse, the team at MOSASP knew that addressing these concerns were pivotal for business health. Comments stated that items were hard to find. Sometimes, property was not in the correct place and scattered throughout the 17,000 square foot warehouse.

Led by MOSASP Manager Lee Ann Blythe and Warehouse Manager Stephanie Woodruff, the team implemented Sigma Lean 5S methodology structure (Sort, Set in Order, Shine, Standardize, and Sustain) for the project. Warehouse staff Ernest Rademann, Dennis Schwartz, and Raymond Alford began the daunting task of sorting more than 200,000 pieces of property.

"The 5S project for the warehouse was a big task to undertake. Most agencies just do an office section or room. MOSASP took on a whole warehouse!" said Lee Ann.

Before property could be moved to its proper location, the team examined whether or not the property had value for its customers. In some cases, property had been taking up space in the warehouse for years. To make room for new property, some items were auctioned off.

Organizing items in their rightful place took some time. Whole sections had to be redesigned and moved to accommodate a place where all similar items could be housed. This took much planning, like designing a department store layout. Warehouse staff moved large shelving units from one end of the warehouse to another to accommodate the new layout.

"We began seeing a change right away in the look and feel of the warehouse. As we progressed, the more excited and determined we became to complete the project," said Stephanie.

Within six months, the warehouse was ready to be shown. Since the COVID-19 pandemic had placed a temporary hold on the annual June Donee Appreciation events, the 5S completion gave warehouse team members something special to share in 2022, once the event was back on schedule. But, even more importantly for the customers, "you asked, we listened."

"We wanted our customers to know that we care about their experience here at MOSASP. We care what they think. When they take a survey, we want them to know that we take their comments seriously," said Stephanie.

"I am thrilled from the responses we have received from customers as they visit us. They have noticed the better organization, which saves them time in their busy schedules, as they look for needed items," said Lee Ann.



Interested in advertising
in an upcoming newsletter?
Please contact Marilyn Trachsel at
marilyn.trachsel@nasasp.org

Interested in submitting
a story for the next newsletter?
Please contact Rewa Boldrey
(Illinois SASP) at
rewa.a.boldrey@illinois.gov



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