



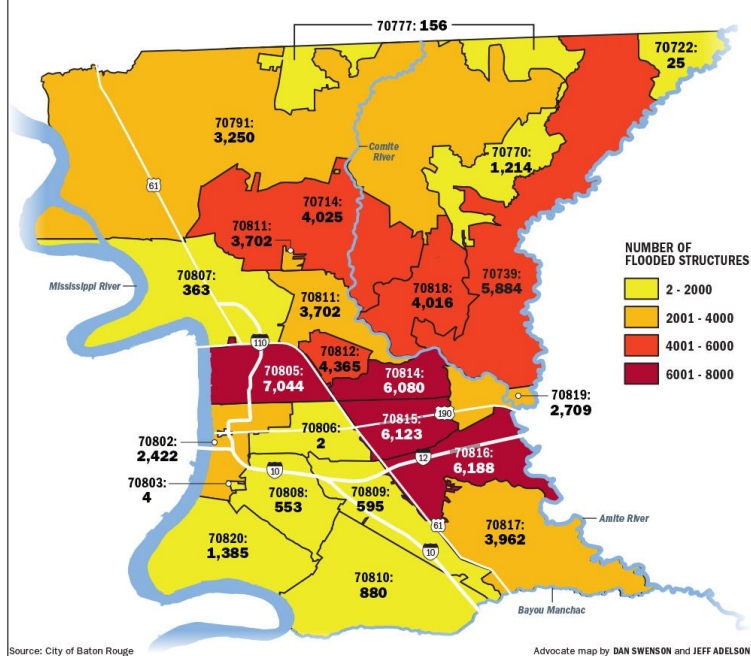
NASASP NEWS

www.nasasp.org



LOUISIANA FLOODING – NASASP WORKS TO SAVE LIVES AND PROPERTY!

FLOODED STRUCTURES IN EAST BATON ROUGE PARISH BY ZIP CODE



Heavy rains began to fall on Friday, August 12, 2016, dumping between six and ten inches of rain in the southeastern parts of Louisiana. By the time the deluge began to taper off on August 16th, the result was the worst natural disaster to hit the United States since Hurricane Sandy. More than 31 inches of rain fell in 15 hours. Over 30,000 people and 1,400 animals had to be rescued. Early estimates put the cost of the damage at well over \$30 million, and 13 people lost their lives.

Every day our State Agencies for Surplus Property (SASPs) compete to acquire the best personal property we can for the citizens of our respective states. Competition for the best equipment can be intense, but in times of natural disasters, that all changes.

Even prior to Hurricane Katrina a decade ago, the SASPs have networked before, during and especially after natural disasters all across the

country. Through our networks of communication, transportation and warehousing, we band together to help save both lives and property. This was again the case in southeastern Louisiana in the summer of 2016. It was again, our finest hour. This article highlights just a few examples and pictures of how the SASPs stood together in the most dire of circumstances.

continued on next page....

Also featured in this newsletter:

- Success stories from Georgia, Michigan, Arkansas, Texas, Alabama & Missouri (pg. 3-10)
- Annual Conference update (pg. 11)
- Updates from NASASP President, Oversight Committee, Legislative Committee & Executive Director (pg. 12-15)
- Special Thank You to Congressman Joe Courtney (pg. 16)



Louisiana Flooding



Illinois SASP truck



Sandbags from Illinois SASP



Illinois SASP cots



Supplies from Kentucky SASP



Arkansas SASP MREs

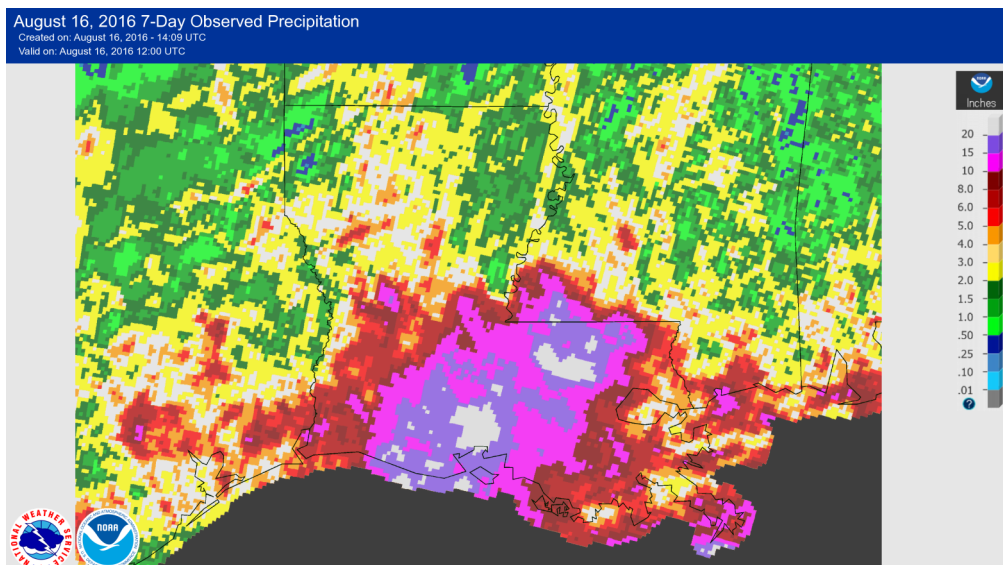
Continued from previous page.....

- Alabama SASP offered a 1250kw generator and any additional help needed immediately.
- Illinois SASP sent 100,000 sand bags and 50 cots using their own truck. They also transferred two water purification units to the Louisiana SASP.
- Arkansas SASP transferred 1600 cases of MREs and offered numerous pieces of equipment, as well as any help needed.
- Kentucky SASP transferred a full tractor-truckload of relief supplies to Louisiana which included tarps, respirator masks, gloves, insect repellent, floodlights, air beds, rope, water jugs and more.
- New York SASP sent their personnel to screen at Ft. Drum, New York to inspect equipment and see if there was any needed items there for transfer.
- Oregon SASP offered any possible assistance needed with supplies or screening of property.
- Oklahoma SASP offered a large high water vehicle, cots and generators.
- Missouri SASP offered generators, cargo trucks, fuel pumps and a tanker truck.
- GSA and DLA also went above and beyond to assist the Louisiana SASPs with securing property and special allocations.

The analogy as been made in the past that the structure of SASPs is much like a redwood forest. Each of the SASPs are their individual strong trees, separate and dynamic. But if you look at the roots you will notice that they are in fact intertwined, helping to hold each other in place and upright, and together making each individual stronger by

working together. And so it is with the members of the National Association of State Agencies for Surplus Property, together before, during and after whatever natural or man-made disaster befalls these United States of America.

*Submitted by Scott E. Pepperman,
Executive Director, NASASP and
Mr. Brian Babin, LASASP*



Donee Success Story

Wayne County Board of Commissioners (Georgia)



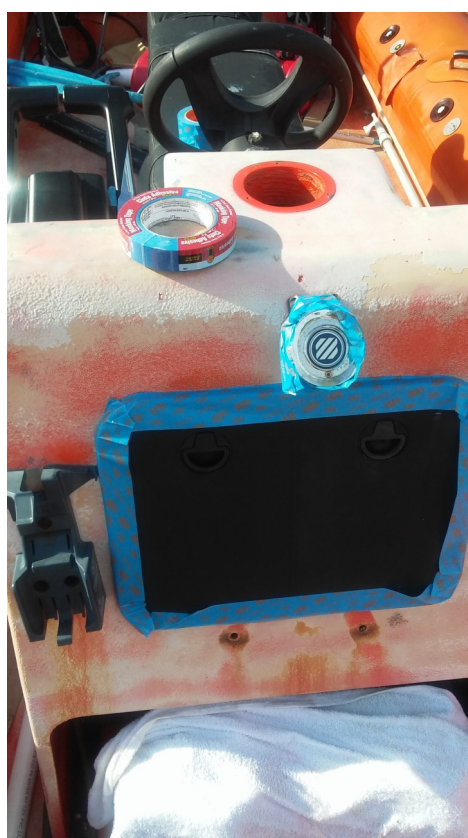
The Wayne County EMS recently acquired this vessel from the US Coast Guard in Key West, FL. The boat will be used for rescue operations along a 58 mile stretch of the Altamaha River in Wayne County and to support other Southeast Georgia counties as needed. Wayne County has one of the very few Emergency Response Diver International public safety certified dive teams in southeast Georgia.

Original Federal Acquisition Cost:
\$43,846

Wayne County's Service Charge:
\$3,000

That's a savings of over \$40,000
compared to buying brand new!

*-Submitted by Lisa Moghazy, Georgia
SASP*



Donee Success Story

Walker Church Volunteer Fire Dept. (Georgia)



Walker Church Volunteer Fire Department, GA completed the construction of a three story burn building to be used as a training facility. This project took over three years to complete and incorporated several surplus containers. The cost to construct the burn building was approximately \$50,000. When the donee priced similar units on the local market the closest estimate exceeded \$90,000. Multiple departments, including over 100 firefighters, will be using the building for training. The above photo shows the finished product.

-Submitted by Lisa Moghazy, Georgia SASP

Donee Success Story

St. Clair County Road Commission (Michigan)

As with several State Agencies for Surplus Properties (SASP), budget restrictions kept the Michigan SASP from requesting overseas property for their donees. Several years ago, NASASP created a procedure that allows donees like St. Clair County Road Commission to obtain overseas property and they are taking advantage of the program!

St. Clair County Road Commission obtained these trucks through the NASASP Overseas Program. The first two trucks were received from Gimcheon, Korea BC 55-15 at a total cost of \$40,244.22.

Pictured below: LEFT: "Before" shot of trucks as they looked when they arrived from Gimcheon, Korea. MIDDLE: "After" shot—now used as a sign truck. RIGHT: "After" shot—boom and painting was done outside.



Two of the truck tractors below came from Grafenwohr, Germany BC 18-15 at a total cost of \$53,781.22. One came from Germersheim, Germany BC 00-15 at a total cost of \$23,758.91. The picture on the left shows how one of these trucks looked when they arrived. All 3 are being converted to snow plow trucks.



Conversion of the truck to a snowplow was contracted out. The picture above shows several of the trucks lined up. The conversion of the second truck from the left will be done soon. A new Western Star truck tractor outfitted as a snowplow would have cost St. Clair County \$224,121.40. After having these brought in from overseas and outfitted, they cost \$140,444.36. That's a savings of \$83,677.04 per vehicle!

-Submitted by Debbie Martin, St. Clair County Road Commission, Michigan

Donee Success Story

North Little Rock Police Department (Arkansas)



In November 2015, the North Little Rock Police Department (NLRPD) acquired a Skywatch Frontier Observation Tower from Arkansas Federal Surplus Personal Property paying a handling charge of \$6,500. After spending just \$4,100 on communications update and \$2,300 to refurbish the property, NLRPD now uses the tower at various surveillance sites across the city including shopping malls, football games, festivals and other big events. With a population of 62,304, North Little Rock is the 6th largest city in Arkansas. Brian Dedrick, PIO with NLRPD gave us some insight “When manned, you get an excellent view above crowds, but mainly due to manning constraints, the tower was normally unmanned over the holidays. Although unmanned, it was an excellent crime deterrent. This was our first year to use it, and we may be looking to add another one to our inventory.” If the property had been purchased brand new, it would have cost around \$90,000, the city saved around \$77,100 with this one acquisition by using the resources available at Federal Surplus Personal Property.

-Submitted by Kathryn Mahan-Hooten, Arkansas SASP

Donee Success Story

Temple Museum of Modern Warfare, City of Bellaire & Sealy Volunteer Fire Department (Texas)

These three LMTV 2.5-ton cargo trucks serve as examples of how one piece of equipment can be used for various reasons by several types of donees. The trucks have an original federal government acquisition cost of \$104,626/each, however, each donee paid the Texas SASP a handling fee of \$7,500 or less. That's over \$90,000 in savings per truck compared to buying this truck brand new!

-Submitted by Megan Sim, Texas SASP



Example of "Before" picture of truck prior to donation



Temple Museum of Modern Warfare

Truck to be used in special events, including as seen above in the City of Belton's 2016 Fourth of July Parade, as well as an educational display at the museum in Temple, TX. Picture provided by Museum Board Chairman David Demorrow,



City of Bellaire

Located in the Houston area which is prone to flooding and hurricanes. To be used in high water rescues & events. Picture provided by Chief Darryl Anderson, Bellaire Fire Department.



Sealy VFD

Volunteer fire department located in Austin County about 30 miles west of the Houston Metroplex. Picture provided by Chief Eric Zapalac.

Donee Success Story

Enterprise State Community College (Alabama)



Back row left to right: Dept. of the Army Civilian Chris Simeone, Dept. of the Army Civilian Geoffrey Whittington, CW5 David Keshel, and CW5 Pedro Gutierrez. **Front Row Left to Right:** Jay Harbert, Aviation Division Director for Alabama Aviation Center a Unit of Enterprise State, and Dr. Vicky Ohlson, Interim President of Enterprise State Community College

From a March 2, 2017 press release from ESCC's Office of Public Relations:

ESCC's Alabama Aviation Center at Ozark Receives Multiple Aircraft from Army

OZARK – There was a lot of excitement "in the air" at the Ozark campus of Enterprise State Community College (ESCC) last Friday [February 24th] when the College received three modern aircraft from the U.S. Army for use in maintenance training at the Alabama Aviation Center (AAC). Three Beechcraft C-12 "King Air" twin-engine turboprop aircraft were flown into Blackwell Field just behind the Alabama Aviation Center training complex in Ozark, Alabama by military pilots based at Fort Rucker. C-12 variants are used by the United States Air Force, Army, Navy and Marine Corps for various duties, including embassy support, medical evacuation, and passenger and light cargo transport. This acquisition will enable the AAC faculty to train students to maintain and repair modern turbine engines and other more complex aircraft systems that were not previously available on-site. The complex aircraft systems include: cabin pressurization, on-board fire detection and protection, weather radar, satellite navigation, HVAC, and anti-icing/de-icing.

As a non-profit state educational agency, ESCC could acquire the three planes at a fraction of their current fair market value from the U.S. Government's General Services Administration (GSA) Property Management Division in Las Vegas, Nevada. ESCC paid an acquisition fee of only 1/2 of 1% of the original combined military purchase price of \$2.4 million, or \$12,000 total for all 3 planes. Each aircraft has a current fair market value of approximately \$184,000, which makes the cost of \$4,000 per plane a real bargain for the College, says ESCC Interim President Dr. Vicky Ohlson. According to Dr. Ohlson, had it not been for the GSA's Federal Surplus Personal Property Donation Program, obtaining this type of aircraft in flyable condition would not have been possible since it would not have been financially affordable.

Continued on next page.....

Donee Success Story

Enterprise State Community College (Alabama)



Continued from previous page...

The quest for the aircraft was initiated by Geoff Whittington, the son of one of the volunteer pilots who flew in one of the aircraft. Geoff is a graduate of the AAC and is one of its success stories. He finished the program in May 2016 and already works for Army Flight Services as an AH64 flight mechanic in the maintenance test flight section. Prior to that he worked on the TH67 after moving to a mechanic position with AFS. He was first hired by AFS in logistics which was his specialty for 8 years at Bell Helicopter in Ozark.

The College's acquisition of the aircraft was a minor miracle, the result of the determined work of a team of individuals from multiple local, state, and federal agencies across the country. The three C-12's were flown from the Army's fixed-wing training operation site in Dothan, Alabama to the AAC in Ozark by volunteer military pilots, DAC Geoffrey Whittington, DAC Chris Simeone, CW5 David Keshel, and CW5 Pedro Gutierrez. The physical transfer was coordinated by John Meyers of the US Army Fixed Wing Project Office in Huntsville, Alabama. Shane Bailey and Deborah Johnson of the Alabama Surplus Property Division of ADECA in Montgomery facilitated the property ownership transfer, and Lisa Schrad of the GSA's Property Management Division in Las Vegas provided administrative oversight and support. When a legal technicality threatened to derail the transfer, David O'Brien, an attorney with the System Office of the Alabama Community College System in Montgomery, stepped in and found a solution that involved helping the College purchase commercial liability insurance through a Birmingham-based company whose aviation specialist, located in Georgia, worked with an underwriter in California.

Once the aircraft landed at Blackwell Field, the pilots taxied them onto the College's ramp. One of the College's aviation maintenance students, Zack Serdena, helped his instructor, Jerry Northway, and the AAC Director, Jay Harbert, push and pull the planes into one of the school's hangars using an aircraft tug loaned by Friends of Army Aviation, a non-profit organization located nearby which is working on building a "flying museum". Mr. Northway said the work could not have been done without their help, as they also provided the forklift that helped reorganize the hangar to accommodate the three large C-12s. Stephanie Blankenship, who manages the City of Ozark's Airport Terminal at Blackwell Field, also helped by ferrying the pilots in the terminal's golf cart.

ESCC would like to offer its heartfelt thanks to everyone who had a hand in making the acquisition of the aircraft for the Alabama Aviation Center possible. Students who are interested in enrolling in the program should visit the College's website at aviation.escc.edu or call Jenna Judah, Aviation Program Recruiter, at [334-347-2623](tel:334-347-2623), extension 3630. Financial aid is available for qualifying students. Summer term starts May 22nd.

-Submitted by Shane Bailey, Alabama SASP

Donee Success Story

Spickard Fire Protection District (Missouri)



Spickard Fire Protection District obtained this Stewart and Stevenson Cargo Truck from the Missouri State Agency for Surplus Property in July 2016. According to Jesse Richmond, Training Officer, "The truck works great, we take it places that a normal truck could not go. We use it as a brush truck to fight fires. We added a water tank to make it functional for our purposes, and we also painted it. The tank cost \$1,300.00, and was the most expensive cost we put into the truck, after the initial purchase. The total cost put into the truck is around \$5,100.00." Surplus Property saved the fire district approximately \$99,526.00.

-Submitted by Lee Ann Braun, Missouri SASP

NASASP Annual Conference Update

Registration is open for NASASP's 70th Annual Meeting!

When? July 23 – 27, 2017

Where? Double Tree by Hilton Anaheim Hotel
100 The City Drive,
Orange, CA 92868
(714) 634-4500

To make hotel reservation, go to http://doubletree.hilton.com/en/dt/groups/personalized/S/SNACCDT-NAS-20170722/index.jhtml?WT.mc_id=POG. The NASASP rate is \$149/night plus taxes. Make your reservation now to reserve your room (no charge for cancelling by deadline). Room rate is good from July 22-29, 2017. (Rooms at the group rate are subject to availability and there will be **no availability after June 22.**)

How to Register? The registration form, along with a draft agenda, is available at www.nasasp.org. Email the completed form to Marilyn.trachsel@nasasp.org.

Who attends? Representatives from NASASP, SASPs, federal agencies (GSA, DLA), Associate Members, and our Corporate partners are all invited to attend. The conference will include updates from the NASASP committees, along with presentations and/or discussions with NASASP, SASP, GSA and DLA staff. Whether you are new to the program or a seasoned veteran, there will be much to learn from these sessions and many networking opportunities. Also, please be sure to thank the vendors who attend for their support. So far, Kenter Logistics, GovDeals, Auctions International and AssetWorks will be represented at the annual meeting in Anaheim. We expect to have additional sponsors as the meeting gets closer. Dress is business casual for all meetings

Cost? For SASPs, it is \$150 for first SASP attendee and \$100 for each additional (includes President's Banquet). Additional President's Banquet tickets are \$50 each. Federal agencies and NASASP Associate Members do not have to pay a registration fee but you will be required to pay for the NASASP President's Banquet (\$50 each), if attending.

Tentative Agenda (subject to change—full detail available at www.nasasp.org):

Sunday, July 23, 2017

3:00 - 4:00 PM Registration
4:00 PM - ? Committee Meetings

Monday, July 24, 2017

7:30 AM Registration Continues
8:00-11:30 AM Opening Session / NASASP Executive Session
11:30AM-1:00 PM Lunch
1:00-5:00 PM General Session / Introduction of Vendors / New Director Training

Tuesday, July 25, 2017

8:00-11:30 AM SASP Director and Staff Training
11:30AM-1:00 PM Lunch
1:00-4:00 PM Training Continued – Federal Partners
6:30-8:00 PM President's Dinner

Wednesday, July 26, 2017

8:00-11:30 AM General Session / Federal Partners Presentations
1:00-4:00 PM NASASP Executive Session

Thursday, July 27, 2017

8:00– 11:30AM NASASP Executive Session Continues

From the President's Inkwell

"Spring is sprung, the grass is ris. I wonders where the birdies is." *Anonymous*

Well, at least here in Atlanta, grass is turning green and crocus are beginning to bloom. General Beauregard Lee, the south's version of Punxsutawney Phil, predicted an early spring for us. Of course, we really only have two seasons here: green and brown. I sincerely sympathize with all of our members that are still gripped in snow and ice. Hang on, it'll clear sooner than you know it.

There have already been several exciting weeks in D.C., but unfortunately nothing of real substance that would improve the donation program. Scott Pepperman and Kristy Fierro were in D.C. mid-February to meet some key legislators. Additionally, they discussed some proposed changes to the HMMWV donation policy. As the "soft-side" versions are surplus, these will be the last ones available to donation. It's important that we access as many as possible while we can.

Last newsletter, I spent some time saying thank you and good bye to some of our most seasoned directors. This edition, I'd like to welcome several of our newest ones. Michel Beller has taken over in Arizona and Nikki Peterson in Nevada. We welcome you both to NASASP and look forward to working with you.

I sent a note to the membership mid-February, but it bears repeating. Shane Bailey (AL) is stepping down from his committee chair positions on the Overseas and Planning committees. Though not leaving the SASP, he has other responsibilities that simply don't leave him time needed to run these committees. Chris Barela (NM) has volunteered to take over the Planning committee, and Dewey Blevins (KY) is stepping in for the Overseas committee chair position. I thank them both for taking on the responsibility. If you'd like to help with any of the committees, please just give the chairperson a call. I'm sure they'd appreciate your support.

Last but not least, please don't wait for the last minute to make your reservations for the Double Tree, Anaheim, CA, July 23-27. The planning Committee is finalizing the agenda but we look forward to having a lot of new folks join us. This is a "don't miss" year and I sincerely hope to see you there. Links are available on our site.

Pro Bono Publico,
Steve Ekin
President



Charlene Brasher
Operations VP
Kenter Logistics, USA LLC
713-936-0748

Your trusted link in freight

We are known for offering reliability!
A team that consistently produces the same results by
meeting customer requirements.
OUR VISION > To be Heavy Industry's preferred
international shipping partner
OUR MISSION > To simplify logistics solutions
across the globe and create value by providing
service levels against which others benchmark

If you are interested in advertising in an upcoming newsletter, please contact Scott Pepperman at ExecutiveDirector@nasasp.org or Marilyn Trachsel at marilyn.trachsel@nasasp.org. If you have a story or are interested in submitting an article for the next newsletter, please contact Megan Sim (Texas SASP) at megan.sim@tfc.state.tx.us.

NASASP Oversight Committee Report



Greetings to all! I would like to take this opportunity to introduce myself. My name is Mike Case, and I work for the Nebraska SASP. I have been with the SASP for 20 years. My title is Procurement/Placement Specialist – or the less fancy moniker of Property Screener. The reason for my introduction is that I have recently been appointed to Chairman of the Oversight Committee.

I would like all of you to know that with the constant changes taking place within GSA and DLA, I am the point of contact for all issues. Please email me with any problems or concerns you are having with either agency regarding screening or pick up of property. The Oversight Committee will discuss and keep track of the

locations and areas of concern. If you have an issue at a DLA site, contact the DSD immediately and send me a quick email with the details of the situation. I will keep a log to see if it is happening at a specific site or nationwide.

NASASP President Steve Ekin emails the DSD list out, but it can also be found at www.nasasp.org. You will need to log into the SASP page to access it (under More). At the bottom of the form, there is a section you can fill out to report the problems you've experienced if you'd rather use that than sending me an email.

I have met quite a few of you over the years, however feel free introduce yourself in Anaheim this year at the annual conference. It is always nice to have a face to go with a name or email address!!

Please feel free to email me at Michael.case@nebraska.gov.

-Submitted by Mike Case, Nebraska SASP & NASASP Oversight Committee Chair

Interested in acquiring property for your organization?

Please visit www.nasasp.org and click on "Find My State"

for complete contact information and a link to your state agency's website.

NASASP Officers

President	Steve Ekin (GA)	steven.ekin@doas.ga.gov	(404) 657-8544
Vice President	Kristy Fierro (TX)	kristy.fierro@tfc.state.tx.us	(512) 463-3458
Secretary	Mike Harris (AR)	mike.harris@adem.arkansas.gov	(501) 835-3111
Treasurer	Lee Ann Braun (MO)	leeann.braun@oa.mo.gov	(573) 751-3415
Executive Director	Scott E. Pepperman	ExecutiveDirector@nasasp.org	(717) 389-5100
Fund Administrator	Marilyn Trachsel	marilyn.trachsel@nasasp.org	(573) 634-6021
Associate Membership	Karen Conn	nasaspam@nasasp.org	(806) 676-6446

Term = September 1, 2016 – August 31, 2017

NASASP Legislative Committee Report

NASASP, the 115th US Congress and the New Administration in 2017

*From the desk of John Chwat, Washington Rep**

Beyond the headlines and media reports, SASPs can be assured that NASASP is working behind the scenes to influence policy, regulations, and legislation that assists in promoting, protecting and enhancing the Federal Surplus Personal Property Program (FSPP), now celebrating its 70th year of existence. When President Trump completed his first State of the Union presentation at the end of February, his staff was already putting the final touches to a Fiscal Year 2018 \$1.2 trillion+ Federal budget for Congress to begin to consider. The funding requests for agencies and departments made in the next seven months until October 1, 2017 (when the monies are available) will reflect a departure from the last eight years on agency priorities and allocations for programs. For NASASP, the \$600B+ Defense Department appropriations bill for FY2018 is already being voted on by Congress, and it has a \$54B increase for defense systems and materials for the services beyond last year's Obama military budget. These increased Defense allocations can have significant impact on SASPs as the military discards older equipment and vehicles with newer war-fighting materials opening up a whole host of surplus opportunities not seen since the Reagan build-up after Carter. Other funding for agencies in the budget impact NASASP--the General Services Administration (GSA) will have new top staff Administrator and regional officials soon to be appointed and approved by Congressional oversight. New top staff always bring new policies, and this will be the case for GSA, as well as other agencies of critical importance to NASASP, including new DOD officials (Assistant Secretaries, Deputies), service commands and many more. In fact, President Trump has the authority to replace over 3,500 political appointees in the Federal government.

NASASP maintains a very close watch on these major changes now taking place in Washington, DC, and, over the years, has developed the influence and connections to impact new staff and officials as they move forward on policies and bills of importance to the State Agencies for Surplus Property (SASPs). Monitoring and reporting on daily legislation introduced in both the US House and US Senate, in addition to assisting Scott Pepperman's outreach to the newly elected 115th Congress, includes keeping tabs on, at a minimum, four major Committees that meet, hold hearings, consider bills and pass legislation as well as impact key agencies for SASP's operations in the Federal program. The US House Oversight and Governmental Affairs Committee, as well as the US Senate Homeland Security and Governmental Affairs Committee, maintain jurisdiction over GSA's operations as well as the FSPP, and has a big influence in their deliberations. Both the US House and Senate Appropriations Committees and Armed Services Committees add important funding and Defense Department (specifically DLA) oversight and policy decision-making in which top leadership is influenced. In the appropriations area, NASASP has requested Congress initiate a General Accounting Office (GAO) review of exchange sale policies in 2017, and presented to Congress issues relating to transparency and availability under the statutes of surplus personal property for donation. It can safely be said that no other group watches out for the SASPs and policies that impact donees across the country and territories, than NASASP.

2017 is expected to be a very active year in Washington, DC. Legislation is being considered on an expedited basis with a focus on the next six months as important in the new Administration's positions on various issues. All of the programs impacting SASPs are high on the governmental and Congressional agenda including: possible revisions to the 1033 Program, new GSA regulations and policies, defense expansion and acquisition of materials to upgrade the services in meeting international challenges, new homeland rules and enforcement, as well as changes in the Federal government, not to exclude state legislative impacts on Federal funding and program curtailment. It will be a very busy year with a very active government and new congress that will be in Washington, DC for the next two to four years.

**John Chwat serves as a Washington Lobbyist and consultant to NASASP*

NASASP Executive Director's Report

From the desk of the Executive Director...

The Exchange Sale Authority

Over the last several years, you have heard a great deal about the Exchange Sale Authority. Many of you that are new may still have questions as to what the Exchange Sale Authority is all about. In this edition of my newsletter article, I wanted to give you some background and let you know where NASASP is today in leading the effort to revise this long standing regulation. Hopefully, I can help clarify this issue if it's not already clear for you, so that you can confidently support our efforts at the national level.

Let me start by going backwards before I get to the present day. Congressman Chester Earl "Chet" Holifield (December 3, 1903 – February 6, 1995) was a United States Representative from California. On May 18, 1949, he introduced H.R. 4754. This Bill would become what is commonly known as the Federal Property and Administrative Services Act of 1949 (Act). Today, we know it as Title 40, Section 549, the Federal Surplus Personal Property Program.

Under the original Act, Section 201 (c) described the Exchange Sale Authority. It is today, very similar to the language first seen in 1949. NASASP has always been against this Authority. In the 1950's and 1960's, NASASP took positions with GSA and Congress to argue against it's value to the American taxpayer. Research at the Library of Congress revealed that the National Officers from California, Kansas and Maryland testified in front of Congress. And what did they request? That the Exchange Sale Authority be placed behind the R/T/D process. Sound familiar? From all accounts and research, it appears they were temporarily successful in accomplishing this revision before it moved back to the original order, after just one year.

So, what exactly is the Exchange Sale Authority? Under Title 40, Section 503, in plain language, regulations say that any Federal agency may sell or exchange property directly to the public, avoiding the normal process of R/T/D and use the proceeds to purchase or "refresh" a similar item. GSA defines a similar item as one in the same Federal stock code. There is really two parts to this Authority, one is the "exchange" and the other is the "sale." In exchanging property, any Federal agency may, under the Authority, replace existing property in use, or "refresh" it. Types of property that may use this part of the Authority would be computers, systems furniture and even vehicles. The Fixed Price Sales Vehicle Program is conducted under the Exchange Sale Authority and also as reimbursable property, which is similar, but not the same. Reimbursable property identifies property bought from a specific account that must be reimbursed with the proceeds of the sale.

All Federal agencies, through their personal property specialists, must make a decision as to which method of disposal is in the best interest of the Federal government. According to regulations, if the Exchange Sale Authority would result in proceeds less than the fair market value of the item, then the decision to use the Exchange Sale Authority would be incorrect. However, we see time and again, property being sold for much less than the fair market value. This has been and continues to be a concern to NASASP.

NASASP has been very active over the last two years in working with Congress to revise the Exchange Sales Authority, and recently we presented a draft Bill to the US Senate for their review. This Bill was subsequently turned over the GSA for their review. Continued work and research are under way, and, as some of you know, I have come to your states for information to assist us in our efforts and will continue to do so.

If you would like further information about the Exchange Sale Authority and NASASP efforts, along with how it affects your specific Program, watch the NASASP web site in the near future for my tutorial on the subject.

As always, if you have any questions, please contact me at ExecutiveDirector@nasasp.org.

- Scott Pepperman, Executive Director of NASASP

NASASP Thanks Congressman Joe Courtney (D-CT)



NASASP thanked Congressman Joe Courtney from Connecticut by awarding him our Public Service Award for 2016. Congressman Courtney has been an advocate for the Federal Surplus Personal Property Program and NASASP since our first meeting in 2013. As a member of the powerful House Armed Services Committee (HASC), Congressman Courtney has used his interest and position to assist NASASP with our national goals. He has provided his assistance as evidenced by these actions:

He has personally met several times with me in his office to discuss issues and concerns of NASASP, along with his Chief of Staff, Neil McKiernan. The first topic we discussed was the ability to gain visibility and access to property located in Afghanistan.

As a result of the Congressman's interest and subsequent actions, the 2016 National Defense Authorization Act contained instructions to the Department of Defense to work with NASASP at the highest levels to determine the property that was of interest to our State Agencies and assist in working together to get that property back to the United States.

Congressman Courtney invited me to Connecticut to conduct two Town Hall type meetings about the Federal Surplus Personal Property Program. These events invited both donees and potential donees to the meetings and resulted in nearly 50 different organizations taking part in the presentations. Additionally, Congressman Courtney followed up those meetings by inviting the CTSASP to conduct similar seminars across the state with the Congressman's staff.

Congressman Courtney continues to meet, along with his Chief of Staff, with NASASP to discuss issues of importance and concern. The Congressman is a strong supporter of the military, local government issues and the use of all available excess and surplus property through the Federal Surplus Personal Program, as opposed to sales and the Exchange Sale Authority.

As thanks to the Congressman and his support, along with his staff, I was pleased to be able to represent NASASP this past fall in presenting our thanks and Public Service Award to his Chief of Staff, Neil McKiernan, who was able to present it to the Congressman after our meeting.

Submitted by Scott E. Pepperman, Executive Director, NASASP