



## NASASP NEWS

[www.nasasp.org](http://www.nasasp.org)



### President's Message

It is time to mark your calendars for the 74<sup>th</sup> NASASP conference scheduled for the afternoon of July 20, 2021. The conference will once again be virtual with the agenda looking very similar to last year. We will notify SASPs and Federal Agencies of the exact time and agenda soon. While we had hoped to be able to gather in person, the majority of SASPs indicated that they could only attend virtually.

During this conference, we will vote on officers for the coming year. And shortly thereafter, new officers will start asking folks to serve on committees. All SASPs need to volunteer when asked to serve on a committee! Also during this conference, we will have reports from our Federal partners so keep your calendar open for July 20th!

For those that may have missed it, we have a new officer giving the Treasurer's report this year. Kelly Ferrel has replaced Lee Ann Blythe as the NASASP treasurer. I want to thank Kelly for stepping up and accepting the position. I also want to thank Lee Ann for her service to NASASP. She has done a tremendous job and I have been very blessed to serve with her. Hope everyone is enjoying their summer. Take care and stay safe!

Elizabeth Cooper  
West Virginia SASP  
NASASP President

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## NASASP Annual Conference

### July 20, 2021

Interested in advertising in an upcoming newsletter?

Please contact Marilyn Trachsel at  
[marilyn.trachsel@nasasp.org](mailto:marilyn.trachsel@nasasp.org).

Interested in submitting a story for the next newsletter?

Please contact Megan Sim (Texas SASP) at  
[megan.sim@tfc.texas.gov](mailto:megan.sim@tfc.texas.gov).

#### Also featured in this newsletter:

- Donee success stories from Georgia, Missouri, Nebraska, New York, Oregon, South Carolina, South Dakota & Texas (pg. 2-11)
- Lifetime Achievement Award (pg. 12)
- NASASP Government Relations Report (pg. 13)

## Donee Success Story

### F.A.M.E. Transport LLC (Georgia)



It was happenstance and curiosity that led Famecia Ward to the Surplus Property website while doing research, but it also could have been a bit of good fortune. As owner of F.A.M.E. Transport LLC, a small transportation company in Albany, she moved to Georgia to care for her ailing mother and discovered a need for transportation services in the veterans' community.

"I realized how far these appointments were with some of the veterans in this area. And there are a lot of elderly veterans who don't have adequate transportation to and from their medical appointments," says Ward. "I decided it would be great to provide a service to veterans because as a former active duty soldier, it was my duty to serve my country, and I don't think that stops when we get home. I think we find creative ways to continue that service to one another," she adds.

Thanks to Surplus Property's newest service category for veteran-owned small businesses, Ward's transportation company can now support her business operations with low-cost surplus property. Georgia Department of Administrative Services Surplus Property (DOAS) recently finalized its agreement with the Small Business Administration (SBA) and the U.S. General Services Administration (GSA) as part of The Veterans Small Business Enhancement Act of 2018. This federal law allows qualified veteran-owned small businesses (VOSBs) to acquire federal surplus property.

As the State Agency for Surplus Property (SASP) for the State of Georgia, the Surplus Property Division has proudly served Georgia veterans for the past eight years through The Formerly Owned Resources for Veterans to Express Thanks for Service Act of 2013 (FOR VETS Act of 2013) that authorizes eligible veteran service organizations (VSOs), such as the American Legion, American Veterans (AMVETS), and others to participate in the Federal Surplus Property Program.



"Expanding services to veteran-owned small businesses through the 2018 law was an ideal direction for the groundwork already started in 2013 with veteran service organizations," says Surplus Property Division Director Steve Ekin. "Helping to meet the needs of veteran small businesses also supports the expansion of Georgia's economy, so it is important that these businesses thrive."

Ward's transportation company, a service-disabled veteran-owned small business, provides services to patients who have non-emergency medical appointments, such as dialysis or diabetic treatments. Not only does F.A.M.E. Transport focus on providing transportation for elderly veterans, but it also provides employment opportunities.

"We're providing jobs for veterans and a level of transportation service that they don't get around here," says Ward. "I say it's a luxury service because we really focus on customer service in making sure that veterans are honored and feel valued as our clients. Most of our staff are veterans, so they're able to connect and communicate with these veterans and make them feel comfortable."

As a new Surplus Property program participant, Ward is looking for vehicles and office furniture to begin. As she learns more about the program and the types of property available, she plans to take advantage of the ability to save resources. "Being a small, very new company, it allows us the opportunity to procure equipment and necessary tools for our company as a start-up, when we would probably pay an incredible amount of money. That will help us save and put those funds toward things such as payroll or health insurance for our employees," says Ward.

-Submitted by Harris Sullivan, Georgia SASP

Do you have a story to submit for the next newsletter?

Send it to [marilyn.trachsel@nasasp.org](mailto:marilyn.trachsel@nasasp.org)

## Donee Success Story

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### Dansville Central Schools (New York)



Besson Prestige Euphoniums at Dansville Central Schools

Dansville Central Schools now has two additional musical instruments after acquiring Besson Prestige euphoniums through the New York State OGS Federal Surplus Program this past March. The items were originally purchased by the Federal government for \$4,617. but Dansville Central School only paid a \$231 service fee. The euphoniums were acquired for the school's band program and will allow students to play on professional instruments that they could not otherwise afford. The students are very grateful for the opportunity to play these instruments and were amazed at the rich sound when they played their first notes on their new instruments!

The New York State Office of General Services Federal Surplus Property Program allows eligible organizations such as educational, not-for-profits, municipalities, medical institutions, and others to acquire items no longer needed by the Federal government for a nominal service fee.

- Submitted by Artie Hasson, NYSASP

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## Donee Success Story

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### City of Chamberlain (South Dakota)



Chamberlain acquired this Case 885 road grader this Spring. What a find it was for the City! We had been looking for a newer machine for several years and were very pleased to find this one. Let me also say that I am more than pleased with the customer service we received from SD Surplus Properties in Huron. Shortly after delivery, the machine developed a problem with its hydraulic pump and it was fixed and back in operation, at no cost to the City, in short order. We have used the machine for grading roads as well as developing the City's new subdivision. It has and is serving us well. Thanks again to SD Surplus Properties!

Greg Powell, City Engineer of Chamberlain

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### Beadle County Highway Department (South Dakota)



Beadle County Highway Department acquired this 2006 Fleet West, Load "N" Go 8' Utility Box through the South Dakota Federal Property Program in January of 2021. They were able to slide this unit right into the box of their sign truck. This saved time and effort by not having to remove the existing box and allowed them to put it right to use.

When asked why they chose to get the utility box from Federal Surplus, Merl Hanson, Highway Superintendent said, "Both savings and convenience. It's hard to find a good used utility box."

They were able to acquire this bed for \$2,500. The original government acquisition cost was \$8,100.

*-Submitted by Kaelene Borkowski, South Dakota SASP*



## Donee Success Story

### City of Sandy Oaks (Texas)

The City of Sandy Oaks was incorporated in Bexar County in May 2014. As a newly incorporated city, the need for office space and various equipment at low fees was a top priority. The City of Sandy Oaks joined the Texas SASP's Federal Surplus Property Program in 2016 and received a portable building (pictured below) which became a temporary City Hall. Over the years, the Texas SASP has also transferred storage containers, tools, office supplies and equipment to the city.



In January 2020, the Texas SASP transferred a 5,000 square foot 7-section modular building (pictured below) to the city, which was being used at Ft. Hood as a traumatic brain injury clinic. Since the city had outgrown its previous building, Sandy Oaks decided to make its new building the permanent home for its entire city operations. All Administration, Police, Public Works, IT, Animal Control Departments, and Municipal Court are housed here.



The original government acquisition cost for these two building structures was \$290,968.78. The City of Sandy Oaks paid the Texas SASP service charges that totaled \$7,500, saving this city \$283,468.78 compared to buying brand new! Other plans for the new City Hall Building include the addition of early voting. In prior years, voting was only held on election day because of the disruption it caused to overall operations at its previous location. As for the temporary City Hall building received in 2016, its being transformed into the Sandy Oaks Community Center.

We are excited to see how much the City of Sandy Oaks has grown in the past 5 years and look forward to helping the city serve its community in the future!

*-Submitted by Elyzabeth Strong, Texas SASP*

## Donee Success Story

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### Hollow Creek Volunteer Fire Department (South Carolina)

SC Surplus Property was notified in April 2021 by the Hollow Creek Volunteer Fire Department they were in need of a Pumper Fire Truck. As luck would have it, Savannah River Site had that Pumper Truck and was looking to report it on GSAXcess. The acquisition on this piece of equipment was \$262,283.00. Being a Volunteer Fire Department, money isn't exactly plentiful. Surplus Property, with the help from Mrs. Pharis Allen from GSA, was able to get the Fire Truck allocated to Hollow Creek. Hollow Creek Fire Department has expressed their gratitude towards SC Surplus and others in helping them solve a need and serve the Local Community. It's situations like this where the Federal Program is so needed and appreciated by so many.



*-Submitted by Troy Cates, South Carolina SASP*

## Donee Success Story

### City of Chatsworth (Georgia)

For Heath Harrison of the Chatsworth Water Works Commission (CWWC), it began with the challenge of having limited resources in his small Georgia city. He recalled how the Department of Administrative Services (DOAS) Surplus Property Program had provided assistance to another state municipality. Harrison had spent several years of his career working for a company in Dalton that benefited from obtaining surplus property. In his current role as Assistant General Manager of Engineering and Operations for CWWC, he seized an opportunity to bring the Surplus Property Program to the city of Chatsworth.

"When I came here seven and a half years ago, we did not have a lot of the tools, equipment, things we really needed to do our job and take care of our systems. I knew we didn't have all of that and of course, we didn't have the capital to go out and buy all of it either," says Harrison.

With this in mind, he took action to bring his goal of obtaining surplus items for CWWC to fruition. "I started thinking about the Surplus Program, investigated it and then started doing a little bit of research into it. I took it on my own accord, and my general manager supported it." He said, "if you want to put the effort in and you want to make it happen, feel free to do it." With the support of his supervisor and approval from city officials, Harrison completed the application process and became the CWWC's point of contact for Surplus Property.

The investment in time and effort in the Surplus Property Program has paid off with exponential savings for CWWC. Harrison estimates the medium-sized water and sewer utility company has received more than \$1 million dollars of equipment and supplies through the DOAS Surplus Property Program since the partnership began.

"It's truly been a blessing to us," he says. "In fact, we've been able to acquire it [the equipment and supplies] at very little cost." The largest item Chatsworth has received has been a generator that came from Korea, and the only acquisition expense was shipping. "We would have never been able to purchase that had it not been for the Surplus Program," adds Harrison. "A new generator of that kind would have cost about \$500,000 dollars." With the generator, the city can now keep their entire sewer plant up and running for two weeks without power.

Harrison adds that he and especially the city's commission are grateful for what they have received thus far, as the CWWC is self-funded and do not receive any taxpayer dollars.

Last summer, the water commission also acquired a much-needed front-end loader to support their operations and self-sufficiency. "Being a smaller community, we do a lot of work ourselves. Construction costs are at an all-time high right now and getting contractors to do work is very expensive. Part of what we've been wanting for quite a while is a front-end loader to shuttle rock and to unload pipe." Harrison also expressed appreciation for the behind-the-scenes work of Surplus Property's federal team to facilitate the transaction.

"Everything we've ever gotten has been usable quality. We've never been disappointed. It's a worthwhile program," states Harrison. "Everything has always been what we've expected and more from a quality standpoint."



To be successful with the program, Harrison shares this advice, "It takes a little bit of effort and a little bit of record keeping, filling out the utilization forms and that type of stuff. You've got to have somebody's who's committed to doing the paperwork, but overall, it benefits the company greatly. I see the benefit every day and it's worthwhile to me to go through the paperwork and additional job duties that I've created for myself."

Most importantly, CWWC has been able to increase its services and customer base. "The equipment that we've been able to get through surplus has enabled us to expand and provide more services for individuals who we normally wouldn't be able to assist. It frees up resources and capital internally to be able to do other things with it," says Harrison.

Surplus Property Director Steve Ekin shares Harrison's sentiments that the program's benefits far exceed any small amount of paperwork required. "In many cases, the value to the community is immeasurable and can be life-impacting in some instances. We encourage our participants to stick with it long term and reap the rewards. We are always here to offer help along the way."

*-Submitted by Harris Sullivan, Georgia SASP*



## Donee Success Story

### Oregon Success with MREs



Since the beginning of 2021, the Federal Donation Program has made several large quantities of Meals, Ready to Eat (or “MRE’s”) available to individual states. These were made available through the Federal Emergency Management Agency (FEMA) located in Tracy, CA. This was particularly advantageous to the western states; typically, large quantities of available MRE’s were often located either on the east coast or in the deep south. Since costs to Donee agencies are almost entirely dependent upon the price of shipping, this was a great opportunity to transfer these cases of MRE’s to local agencies and nonprofit organizations that participate in the Oregon Surplus Property program.

Since the beginning of 2021, the Oregon SASP has been allocated several pallets of MRE’s, and have distributed 7,300 cases to state and local governments and nonprofit organizations throughout Oregon. That comes to 87,600 individual meals. By having the FEMA site relatively close, they were able to keep the cost down to just \$10.00 per case, vs. the \$55.00 per case the federal government paid for them.

An example of the use of MRE’s was during a crippling ice storm in February 2021. County employees within Oregon made their way to people located in rural areas that were stranded by downed tree limbs and electrical wires. Counties were able to distribute several cases to households that had no electricity, often for days at a time. Thanks to the proactive and timely response to Surplus announcements, they were able to economically and efficiently feed hundreds of cold and stranded ice storm victims.

The original acquisition cost on these was \$401,500, and the total Service Charge was \$73,000.



- Submitted by Darren Kennedy, Oregon SASP



## Donee Success Story

### USS Aries Hydrofoil Memorial Museum (Missouri)



The crew of the USS Aries Hydrofoil Memorial were elated when they acquired a special service landing craft vessel through the Missouri State Agency for Surplus Property (MOSASP). Originally, a hauling vessel for the Army Corp of Engineers, this 30-plus year-old craft was deemed surplus by the federal government and granted transfer to the Memorial in May for \$7,000.

Located at the confluence of the Gasconade and Missouri Rivers, the USS Aries Hydrofoil Memorial is a museum that includes the namesake of the organization, which was the last hydrofoil ship used by the United State Navy. Among other displays are boats and barges that are located on a historical Army Corp of Engineers boat manufacturing facility.

When the special service vessel became available on GSAXcess, a letter of intent, along with a letter of support from MOSASP, was submitted, which ultimately lead to the property being allocated to the Memorial. The vessel will be used for museum operations.

“There are very few donees that are able to acquire vessels, I was extremely excited for this opportunity for MOSASP,” MOSASP Administrative Support Assistant Tammy Anderson said.

The crew (BJ Meinhardt, Bob Meinhardt, and Sam Voss) had to determine the readiness of the vessel, which was docked in St. Louis. After six trips to get the vessel ready for the 130-mile trip, all was a “go” to take the vessel up the Mississippi River where it meets the Missouri River, and then to museum near the city of Gasconade, Missouri.

On Wednesday, June 3, the vessel left St. Louis. After a full day of work, the crew stayed in St. Charles, Missouri that night.

Perfect weather accompanied the voyage as it headed up-stream from Missouri’s first capitol. The river was perfect since it was neither too high nor too low...as it can be at flood stage during this time of year. While rain had been plentiful the week prior, clear skies and sun followed the crew to Gasconade.

(Continued on Page 10)



## Donee Success Story

### USS Aries Hydrofoil Memorial Museum (Missouri)

(continued from page 9)



On the voyage, the crew had to pay close attention to navigation signage so the vessel would not hit a sandbar, which can be plentiful and unpredictable, especially on the Missouri River.

On Thursday, the crew made it safely back to Gasconade, making the trip more quickly than anticipated.

BJ Meinhardt said the vessel achieved between six to seven miles per hour on the journey, ultimately cutting one day off the planned three-day trip.

“Any day on the river is a good day,” BJ said.

The vessel will be used for the museum as a display and as support for the museum’s endeavors. Since the vessel can haul vehicles and supplies, it will open up transportation possibilities on the river.

“Having a marine museum on the confluence of the Gasconade and Missouri Rivers poses many unique problems. The seasonal flooding of two different rivers coming from different directions means we always have to be on guard to protect the museum exhibits,” USS Aries Hydrofoil Memorial’s Eliot James stated. “The addition of a historic landing craft from MOSASP is a huge benefit to this endeavor, both in terms of another exhibit but also as a vessel that lets us move materials, supplies, and equipment from the banks of the rivers around the harbor to the museum ship, the USS Aries HMI in emergencies.”

The museum was very pleased with their new vessel, along with all the property they have acquired through MOSASP. The crew frequently utilizes GSAXcess to locate items to help further the mission. For the museum, GSAXcess is one of the best tools in their toolbox.

While the landing craft worked for years near the confluence of the Missouri and Mississippi Rivers, its new home on the Gasconade River promises to provide many more years of life for this historic craft.

- Submitted by Edward Lang, Missouri SASP

**Interested in learning more about and participating in the NASASP Overseas Program?**

Please contact Randy Main, NASASP Overseas Facilitator, at  
(207) 441-4044 or [raminc@ramincmgt.net](mailto:raminc@ramincmgt.net)



## Donee Success Story

### Lincoln Airport Authority (Nebraska)



Pictured is a 2000 IHC Aircraft Deicing Truck that was obtained by the Lincoln Airport Authority in Lincoln, Nebraska. They acquired it in 2020 from Hill AFB in Utah. It got a lot of use this past winter, which was extra cold and snowy. The original acquisition cost of the truck was \$378,985 with a fair market value of about \$88,000. The airport authority acquired it from Nebraska SASP for a service charge of only \$12,500.

*-Submitted by Brad Frandsen, Nebraska SASP*



## Donee Success Story

### Shane Bailey (Alabama)



On behalf of NASASP, Jamey Hollingsworth (ALSASP) presented Shane Bailey with the NASASP Daryl Hader Lifetime Achievement Award.



Shane Bailey, Director of the Alabama SASP since 1998 left State Government in April 2021. Shane was very active in NASASP. In addition to serving on several committees, he chaired the Planning and Program Committee, as well as the Overseas Committee for many years. He also served as Vice President of NASASP in 2005-2006 and President in 2006-2008.

In an email Shane sent, he said *"I would like to thank all of you for the past 22 years and the opportunity to not only work with you and to become friends with most of you. For 20 years, I had the best job in State Government and really enjoyed getting to know you and working with you."*

Shane, best of luck to you in your new adventures! You are missed already!

NASASP depended on Shane to fill many rolls over the years, so now it is time for others to step up and consider what part they can play in ensuring the continued success of NASASP and the donation program! Contact any of the Officers and let them know how you can best assist NASASP or find out what opportunities there are.

# NASASP Government Relations Report

## Congress, NASASP and the Next Six Months of 2021

By John Chwat, Director of Government Relations, NASASP

The transitional period for the new Biden Administration and the 117<sup>th</sup> new Congress that began at the start of the year, is in full swing and will continue unabated until the end of this year. New leaders in both the Federal Government and U.S. Congress have profound impacts on SASP operations, rules, laws, and the Title 40 US Code- Federal Surplus Property Program, now going into its 74<sup>th</sup> Year!

The President has nominated, and the Senate has approved a new Small Business Administration (SBA) Administrator, Isabel Guzman, and the Senate still needs to have a final vote on the nominee for Administrator of the General Services Administration (GSA), Robin Carnahan. Aside from GSA and SBA, other agencies NASASP follows policy and regulations include DoD (with a new Secretary of Defense Austin in place) as well as the Defense Logistics Agency (DLA) that has a relatively new Director, VADM Michelle Skubic, since July 24, 2020. These and other officials bring with them top level staffs into the agencies. In addition, the transition has also impacted the U.S. Congress with major changes for the next year and a half until the 2022 national elections. These changes impact NASASP federal legislation and policy especially in the U.S. Senate, where Democrats have the very slim majority, and have new leadership (and key staffs) in Committees, including:

*The Senate Homeland Security and Governmental Affairs Committee* has jurisdiction over GSA and has a new Chairman, Sen. Peters (D-MI) and new members added this year to the 14 total on the committee, including Sen. Ossoff (D-GA), Padilla (D-CA);

*The Senate Small Business and Entrepreneurship Committee* has jurisdiction over SBA and has a new Chairman, Sen. Cardin (D-MD) and new members added this year to their total of 20 senators on the committee including Sen. Hickenlooper (D-CO) and Sen. Marshall (R-KA);

*The Senate Armed Services Committee* has jurisdiction over DoD/DLA and has a new Chairman, Sen. Reed (D-RI) and new members, added this year to their 26 total on the committee, including Sen. Kelly (D-AZ) and Sen. Tuberville (R-AL).

On the U.S. House side of the Congress, NASASP has new Members to influence, including the 44 House Members and key staffs on the Oversight and Reform Committee with jurisdiction over GSA. This Committee has a new "Ranking" Minority (GOP) Member, Rep. Comer (R-KY) with the same Dem Chair, with 58 Members and key staffs, including a new Ranking (GOP) Member, Rep. Comer (R-KY). The Chair of the Committee has remained the same, Rep. Maloney (D-NY). On the House Armed Services Committee, with jurisdiction over DoD/DLA, it is one of the largest in the House with 58 Members and a new Ranking (GOP) Member, Rep. Rogers (R-AL). The third Committee, House Small Business, has 25 House Members, with a new Ranking (GOP) Member, Rep. Luetkemeyer (R-MO).

John Chwat can be reached at [johnchwat@mckeongrp.com](mailto:johnchwat@mckeongrp.com), cell (703) 963-2917



## HELP US STRETCH YOUR BUDGET DOLLARS

# Become a NASASP Associate Member!

**The Federal Surplus Property Program needs your help and your voice. Read on to see how your organization can help.**

Associate Members of NASASP are key players on the Federal Surplus Personal Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP. Your \$39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your \$39.00 annual membership fee, you receive:

- Certificate of membership denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

**NOTE:** Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.

### Associate Membership Application

*Membership is for one year from the month we receive your dues.*

NAME _____		TITLE _____	
ORGANIZATION _____			
ADDRESS _____	CITY _____	STATE _____	ZIP _____
EMAIL _____		PHONE _____	

**To pay by check:** Complete the above information and send with your \$39 annual dues to: NASASP, P. O. Box 2134, Jefferson City, MO 65102. **To pay by credit card:** Visit [www.nasasp.org](http://www.nasasp.org) and click on "Join NASASP."

If you have questions, please **contact** Karen Conn by email at [AM.nasasp@nasasp.org](mailto:AM.nasasp@nasasp.org) or by phone at (806) 344-2209.

### ***Interested in acquiring property for your organization?***

***Please visit [www.nasasp.org](http://www.nasasp.org) and click on "Find My State" for complete contact information and a link to your state agency's website.***

## NASASP Officers & Staff

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*Term = September 1, 2020 – August 31, 2021*