



NASASP NEWS

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A Historic Meeting between NASASP and DLA

Featured in this issue:

- Information on the 2016 Conference (*page 2*)
- Success stories from donees in Georgia, Alabama, North Carolina, Texas, Missouri, Nebraska & Indiana
- Updates from NASASP President & Executive Director

On January 8th, due to our government relations projects, the National Association of State Agencies for Surplus Property (NASASP) achieved another very significant milestone by visiting with the Director of the Defense Logistics Agency, Lt. General Busch, at his Ft. Belvoir, VA headquarters. It was a very small but key meeting that included Vice Director Ed Case, Director of Legislative Affairs Bob Wimple, and Marty Binder from the Office of the Director. This marks the third time in just over two years that NASASP has met with the DLA Director or his staff.

The meeting was a very cordial and cooperative meeting in which the General was taking notes and expressed interest in working with NASASP on all of our concerns. It resulted in, what we believe, is a series of opportunities if DLA moves

ahead on our requests. We would never be able to achieve such access if not for the Congressional (and agency) activities initiated by NASASP over the last several years. Only through these continued efforts will we be able to develop these visits with DLA Directors into action in the future.

The meeting resulted in an opportunity for NASASP to prepare three separate proposals for the General's (and his staff's) consideration. Ed Case is the designated point-of-contact at DLA. The proposals are:

- 1) To make a list of the "uncontrolled" items that we believe should be allocated through the State Agencies for Surplus Property (SASPs) instead of through the 1033 program, including large items, "rolling stock," and much more. Lt. General Busch indicated DLA will consider the recommendations;
- 2) To make a proposal for Overseas Property that includes a request that NASASP be given the same "relationship" as Iron Planet's DLA-sponsored access to property, and to review access of NASASP under statute before sales of overseas property. The General indicated that security was a key factor in access, but was very willing to review policy changes for minor repairs on base. They will review our proposal with CENTCOM as it relates to theatre needs in the entire Middle East; and
- 3) To make a proposal on the Demil C issue for removal of armor on vehicles. The General indicated that they would review our proposal, but that other modifications to a vehicle might prove complicated, and DLA has difficulty in coordinating services to abide by these decisions. Our proposal should include a list of vehicles we want such as loaders, graders, wreckers, forklifts and others.

Finally, NASASP addressed the issue of excess property language in the recently passed NDAA FY2016 legislation. This legislation requires DoD/DLA to report to Congress by mid-March. We asked whether we could work with DLA on responses, particularly since SASPs are mentioned. Lt. General Busch said he was more interested in focusing on the requests that we have made above, and we are free to present our views to Congress and DOD (which we will do). He was interested in hearing of our positions in this regard.

Updates on these proposals and our meeting with DOD on the NDAA FY2016 will follow so stay tuned!

2016 ANNUAL CONFERENCE

Mark your calendars! Dates Announced for 2016 Conference

NASASP's Annual Conference will be held July 24-28, 2016 at the Hyatt Regency Hotel & Conference Center in Buffalo, New York. It is an excellent opportunity to learn more about the program and network with other SASPs, federal agencies, and our vendor partners. As a bonus, the President's banquet on Monday night will be at Niagara Falls! For hotel reservations, please call the hotel at (716) 855-4950 and ask for the NASASP rate of \$169 per night. Because of the higher room rate, there will be no registration fee, but you will still need to register so we know how many will be attending. Please refer to the NASASP website under the 'What's New' tab for more information as it becomes available. We look forward to seeing you there!

DRAFT AGENDA *(subject to change)*

Sunday, July 24

2:00 PM - 5:00 PM Registration, Committee &
National Officers Meetings

Monday, July 25

7:30 AM Registration Continues
8:00 AM – 11:30 AM Opening Session / NASASP
Executive Session begins
1:00 PM – 4:00 PM General Session / Introduction of
Vendors / Awards Presentations
6:30 PM- 8:00 PM President's Dinner at Niagara Falls

Tuesday, July 26

8:00 AM – 11:30 AM SASP Director & Staff Training
1:00 PM – 4:00 PM Training Cont'd – Federal Partners
from GSA, OCR & SBA

Wednesday, July 27

8:00 AM – 11:30 AM General Session - Federal Partners
Presentations - GSA & DLA
1:00 PM – 4:00 PM NASASP Executive Session

Thursday, July 28

8:00 AM – 11:30 AM NASASP Executive Session



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NASASP PRESIDENT'S INKWELL

Happy New Year! I hope you, your families and teams all had a great holiday and have jumped back in to work. By now, many of our members have dug out of the January blizzard and are returning to a normal schedule again.

Scott Pepperman continues to work on Capitol Hill with John Chwat to lobby for changes to Title 40 to make donation the priority over other disposal methods. He's also keeping an eye on the Veteran Owned Small Business legislation. He had a very productive meeting with Lt. General Busch this month and is working with the DLA staff on some NASASP suggestions (I'll stop and not steal all of his thunder...)

We had an overseas shipment hung up in U.S. Customs that eventually required legislator intervention to get it moving. NASASP wishes to thank the Office of the Honorable Heidi Heitkamp, Member of the United States Senate, for her interest and assistance in this matter. Great job to the Overseas Committee, Randy Main, and Scott on getting a positive outcome for NASASP and North Dakota SASP!

Marilyn has been working with SASPs to get Associate Member campaigns going (give her a call if you're ready to start your state's campaign!). She also worked with Scott on the corporate membership drive. And she always keeps our finances in great shape.

Just to keep this short, I'll leave with one final note. NASASP's Annual Conference is scheduled for July 24-28 at the Hyatt Regency Buffalo Hotel and Conference Center. The Planning Committee has come up with some great activities. And trust me - the President's Banquet is one you will not want to miss. I sincerely hope many states will take advantage of this year's conference. Registration information and a draft agenda are on our website www.nasasp.org under What's New.

Pro Bono Publico,

Steve Ekin

NASASP President

NEWSLETTER SCHEDULE

Deadlines to Submit Donee Success Stories

For all SASPs, please remember to submit donee success stories as they become available. Below is a tentative schedule for the upcoming newsletters and the deadline for submitting stories.

April 30	Deadline for stories & articles for next quarterly newsletter
Mid-May	Quarterly Newsletter goes out
August 31	Deadline for stories & articles for next quarterly newsletter
Mid-September	Quarterly Newsletter goes out
November 30	Deadline for stories & articles for next quarterly newsletter
Mid-December	Quarterly Newsletter goes out

If you have a story or are interested in submitting an article for the next newsletter, please contact Megan Sim, Texas SASP at (512) 463-4551 or megan.sim@tfc.state.tx.us.

DONEE SUCCESS STORY

Boy Scout Troop 40 of Pine Mountain (Georgia)



Over the Thanksgiving break, Boy Scout Troop 40 of Pine Mountain braved the Okefenokee Swamp in Ware County for a weekend of "swamp, gators, wildlife and fun." During the trip, they utilized a number of items acquired through the Federal Surplus Property Program: a canoe, dry bags, cook stoves, and tools (which they thankfully didn't have to use) aboard their bus. For the canoe, twenty dry bags, and thirty cook stoves, the total original acquisition cost is \$2850, while the Troop paid a handling fee of only \$290. By obtaining this property through the Georgia SASP, instead of buying it brand new, the Boy Scout Troop potentially saved over \$2500!

-Submitted by Lisa Moghazy, Georgia SASP



DONEE SUCCESS STORY

Geraldine High School (Alabama)



Even though Geraldine High School is one of the smallest schools in Alabama, their Agricultural Department has won many national awards for their education of students in the agricultural field. Agricultural Department Director, Terry Johnson, has been an active donee for many years. Mr. Johnson received a “read only” access to GSAXcess from the Alabama SASP staff so that he could screen property on his own. The Agricultural Department has received numerous items through the Federal surplus donation program, including the items pictured to the left. The blocks and wood for the buildings, as well as the machines that stock their workshop, were obtained from surplus.

- Submitted by Shane Bailey, Alabama SASP



The school's Agricultural Department's main revenue source is proceeds from the sale of Adirondack chairs and utility trailers that are manufactured onsite by the students of the program. Many of the materials used to build the trailer in the picture were obtained from the surplus program.

DONEE SUCCESS STORY

Office of Emergency Medical Services (North Carolina)



This National Mobile Disaster Hospital, with an original acquisition cost of \$9.5 million, was transferred by the North Carolina SASP for a handling fee of only \$50,000!

The North Carolina Federal Surplus Property Agency (NCFSPA) has a history of working closely with the North Carolina Office of Emergency Medical Services (NCOEMS), an Office within the Division of Health Service Regulation, Department of Health and Human Services.

Within North Carolina, the NCOEMS is charged with a significant portion of the Health and Medical responsibilities related to disaster response and recovery operations. The agency is part of the State Emergency Response Team (SERT), which is directed by the NC Department of Public Safety, Division of Emergency Management. Additionally, there is a strong partnership and collaboration with the North Carolina Division of Public Health regarding ESF-8 response and recovery operations. The agency also serves as lead for the State Medical Response System (SMRS), along with the eight designated healthcare preparedness regions across the state.

The National Mobile Disaster Hospital (NMDH) was assigned to North Carolina in June 2009 through a Memorandum of Agreement with the Federal Emergency Management Agency (FEMA). When transferred, the unit was not in a ready state for deployment and the NCOEMS contributed resources to restructure the overall unit to a capabilities based asset with multiple deployable units. Since 2009, these restructured units of NMDH has been deployed both in and out of state. Essentially the NMDH is a medical continuity of operations asset to aid in the recovery of healthcare infrastructure and supports community resiliency in times of a disaster. One of the most significant deployments of just over 12 months was to Louisville, Mississippi to aid in the recovery efforts when a tornado destroyed Winston Medical Center in April 2014.

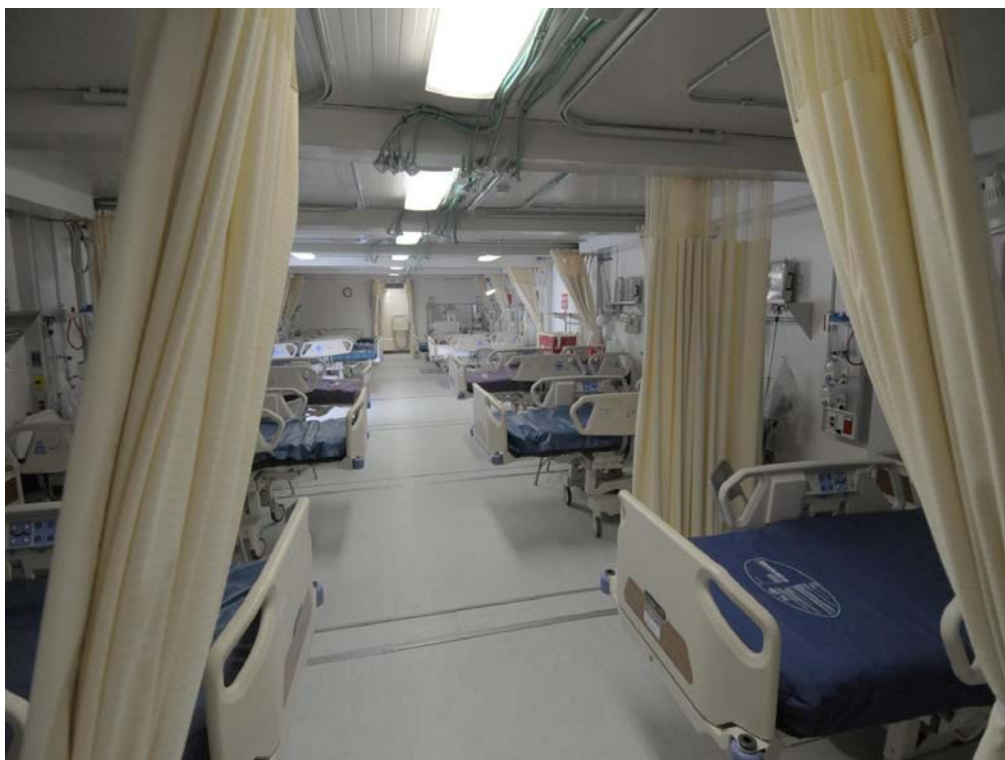
Continued on next page...

DONEE SUCCESS STORY

Office of Emergency Medical Services (North Carolina)

Continued from previous page...

In the summer of 2015, the NCOEMS was notified by FEMA that the current MOA would expire in December 2015 and that the NMDH would be disposed of through the U.S. Government General Services Administration's surplus property program. Based on previous experiences and conversations with the NCFSPA, the NCOEMS submitted a request with justification for the NMDH to the NCFSPA. Once the unit became available through GSA, the NCFSPA submitted a



request for the unit. During the middle of October 2015, the NCFSPA had the NMDH transferred into its inventory and the NMDH was subsequently purchased by the NCOEMS. The NMDH was valued at \$9.5 million by the GSA, but NCOEMS paid a fee of only \$50,000.

The NMDH will deploy with a NMDH Hospital Support Team (HST) that primarily includes logistic support, clinical technical advisors, and emergency management liaisons. To aid in community recovery, the intent is for local healthcare organization personnel to staff the unit(s) to maintain continuity of operations and aid in the economic recovery of the affected area. However, upon request, medical personnel may be provided via FEMA/HHS Region IV and/or North Carolina State Medical Response System. The following four (4) individual functional units are available:

- Two (2) 5-bed Mobile ED (Hard Structure)
- 21-bed Emergency Department (Soft Structure) w/ x-ray unit, clinical lab, pharmacy, and medical supply (Hard Structures) and logistical support (Soft Structures)
- 12-bed ICU w/ medical supply and logistical support unit (Hard Structures)
- One (1) Operating Room including C-Arm and Operating Microscope w/ surgical processing, medical supply, and logistical support (Hard Structures)

- Submitted by William C. Ray, Program Manager & Ed Browning, Hospital Preparedness Program Business Operations Manager, North Carolina Office of Emergency Medical Services

DONEE SUCCESS STORY

Cooke County (Texas)

When I started with Cooke County about 36 years ago, my commissioner (at the time), Robert Bayer, was shopping at the Federal Surplus Program Warehouse in Fort Worth, TX. Since then, myself and the rest of Precinct 4 have utilized the military surplus property in many ways. While others think they “need” new, non-surplus equipment, after we are called out to help on a jobsite with equipment we received from Federal Surplus, and they see what we have and how its used, several have asked if we could help them find similar equipment. The citizens of Cooke County Precinct No. 4 have been very good at re-electing commissioners, which keeps them in office for extended times so that they may see the cost savings and what can be done with the equipment and supplies. Mr. Leon Klement, the present Commissioner for Precinct No. 4, utilizes the program frequently. Our Precinct has received tools, trucks, tractors, cranes, pickups, heavy haul trailers, and shop equipment from the Federal Surplus Program. Our fleet of trucks has grown as we replace older trucks and expanded our fleet (which we could not have done if the trucks were purchased on the open market). We are glad to be able to work with the very helpful staff at both the Fort Wort and San Antonio Office of the Texas SASP.

-Submitted by Billy Poynor, Cooke County Precinct No. 4 Foreman



Cooke County uses these items received from Federal Surplus in their Precinct No. 4 shop, including (starting from the top left clockwise) overhead cranes, storage tanks, tire changer, drill press, and tool boxes.

See additional pictures on next page.



DONEE SUCCESS STORY

Cooke County (Texas)



Moxy Off-road 6x6 Truck now used to haul gravel. It has been very handy during recent flooding.



Auto-hauler Truck that was converted into welding truck. It is in the shop getting a snow plow mounted acquired from Federal Surplus recently.



Added a dump bed to this Volvo Truck so it can pull a trailer for hauling skid loader and small tractors.



Ford 4x4 Pickup Truck with low mileage that replaced a very high mileage non-4WD pickup



Ford Tractor 4x4 190HP is used to operate side boom mower and to tow packer units (also from surplus property)



Ford Backhoe 4x4 used in daily digging. During the flooding, thumb attachment was added to clean out debris from culverts.



Vibratory packer used in building and maintains roadways



Hyster Forklift



AMC General Truck used to pull belly dump trailer



Caterpillar 130 Grader used to maintain roadways

DONEE SUCCESS STORY

Indiana Donees



Carmel Utilities saved \$91,353

This Tank Truck came from Merom, IN. The federal government purchased it new for \$94,353. The donee paid a handling fee of \$3,000, saving taxpayers \$91,353.



Patoka Lake Regional Water & Sewer District saved \$152,948

The Indiana SASP received this Freightliner Truck from Pearl Harbor, HI with less than 58,000 miles. The federal government purchased it new for \$166,223.00. The donee paid a handling fee of \$13,275 which included shipping, saving taxpayers \$152,948.



Letts Volunteer Fire Dept. saved \$50,550

This bobcat came from Crane Naval Base. The federal government purchased it new for \$2,500. Indiana SASP donated it to the VFD for a handling fee of \$200, saving taxpayers \$2,300. The VFD also received an ambulance (not pictured) from the Secretary of Defense located in Albany, GA. The Federal Government purchased it new for \$49,000. The SASP donated it for a handling fee of \$750, saving taxpayers \$48,250.



Scottsburg Fire Dept. saved \$36,061

The Indiana SASP was allocated this Humvee from Ft. Knox. The federal government purchased it new for \$41,061. The donee paid the SASP a handling fee of \$5,000 thereby saving taxpayers \$36,061. They department plans to use it for fire and rescue missions.

DONEE SUCCESS STORY

Department of Transportation (Indiana)



Original gov't acquisition cost = \$70,738
Handling fee paid by donee = \$10,000



Original gov't acquisition cost = \$16,653
Handling fee paid by donee = \$10,000



Original gov't acquisition cost = \$166,223
Handling fee paid by donee = \$16,160

Indiana Dept of Transportation saved a total of \$217,454 on these three pieces of equipment.

The Ford Tractor on the left was allocated to the Indiana SASP with only 524 hours on it. Both the tractor and the trailer in the middle picture came from Molesworth, England. The Freightliner Truck in the picture on the right came from Germany. The DOT plans to use it for highway maintenance operations.

Department of Natural Resources (Indiana)



In 2015, the Indiana Dept. of Natural Resources acquired many items from the Indiana SASP resulting in a savings of **\$438,824** to the taxpayers.

From left to right:

- 1997 HydroSport Boat w/ trailer from USAC Army/Cecil M Harden Lake, Indiana. Original gov't acquisition cost (OAC) = \$13,879. Handling fee (HF) paid by donee = \$500. Savings to taxpayer = \$13,379.
- Three Generator Sets from Stout Field, Indiana. OAC = \$16,256/ea. HF = \$1,000/ea. Savings = \$45,768.
- Seven 1997 17 ft. Lazer Sailboats w/ two trailers from Holy Cross NROTC, Worcester, MA. OAC for boats = \$500/ea. Estimated OAC for trailers = at least \$750/ea. HF = \$3,000. Savings = \$2,000.
- SkyTrack/6000M Forklift from Germany. AOC = \$72,370. HF = \$1,000/ea. of \$11,271. Savings = \$61,099.

Not pictured:

- Three Dump Trucks from Ft. Dix, NJ. OAC = \$257,403. HF = \$12,750. Savings = \$244,653.
- Dump Truck from Crane Naval Base. OAC = \$72,425. HF = \$500. Savings = \$71,925.

DONEE SUCCESS STORY

The World Bird Sanctuary (Missouri)



The World Bird Sanctuary was founded in 1977 and has over 300 acres and over 200 animals in their care in Valley Park in the St. Louis area. Their purpose is the propagation, rescue, rehabilitation, and preservation of birds, especially birds of prey. Their wildlife hospital treats over 300 birds each year.

The World Bird Sanctuary has been a donee of the Missouri SASP for 13 years and stops in periodically with a new “guest” for the Missouri SASP staff. This most recent guest was a barn owl which they were taking to a barn in Dent County to prepare for full release back into the wild. The World Bird Sanctuary is trying to increase the population of barn owls. They have eight sights in Missouri where barn owls raised in captivity will get their first taste of freedom.

One of reasons for the decline in the number of barn owls is that barns are falling into such disrepair that not even barn owls can nest in them. Additionally, barns are being replaced by metal sheds with no place for these

beautiful birds to nest. World Bird Sanctuary even offers breeding boxes to anyone who is willing to pick it up and put it in their building.

A single barn owl can consume up the 1,500 mice in a year. Unfortunately poison used to kill mice can also kill the barn owls that eat them which is another reason for the decline in their numbers.

World Bird Sanctuary has received a variety of property from the Missouri SASP including items such as: tarps, files cabinets, chairs, wire racks, desks, ropes, office supplies, bags, ammo cans, and medical supplies.

The World Bird Sanctuary website is www.worldbirdsanctuary.org

DONEE SUCCESS STORY

BY Excavating (Nebraska)



Before picture (above) of the item prior to modifications.

A Nebraska SBA 8(a) participant, BY Excavating, received a Caterpillar 988B Container Handler/Lifter from Ft. Riley through the Nebraska SASP for a service charge of \$20,000. The Donee then spent an additional \$30,000 to make some modifications to the machine including adding a front end loader. With a total of \$50,000 invested, the Donee saved over \$100,000 since now this piece of equipment is worth well over \$150,000.

BY Excavating is a small business out of Nebraska City who does contract work for the Army Corp of Engineers. They are involved in excavating work along the Missouri River and have a rock quarry where this piece of equipment has already become a very valuable asset to their business operations.

After picture (below) with the of the equipment with the front end loader added.

-Story submitted by Brad Frandsen, Nebraska SASP



NASASP EXECUTIVE DIRECTOR'S REPORT

Senate Bill 1470 - Recovery Improvements for Small Entities After Disaster Act of 2015

On May 31, 2015, Senator David Vitter from Louisiana introduced S.B. 1470. This Bill, if passed, would allow the U.S. Small Business Administration (SBA) to pass surplus property directly to small business entities, in time of disaster and to help with recovery efforts. The length of time that this property could be passed could be as long as two years. Additionally, the Bill would amend the Small Business Act to authorize the SBA, in order to spur disaster recovery and growth of small businesses located in a declared major disaster area, to provide up to two years of additional financial assistance on a competitive basis to a small business development center (SBDC), an SBA women's business center, the Service Corps of Retired Executives, an entity, organization, or individual that receives an award or has in effect a cooperative agreement under the SBA federal and state technology (FAST) partnership program, or any proposed consortium of such individuals or entities. Recipients of this assistance must provide counseling, training, and other related services, such as promoting long-term resiliency, to small businesses and entrepreneurs impacted by a major disaster.

Remember that Federal Financial Assistance could include Federal Surplus Personal Property as well as funds and other benefits. The SBA may make one extension of a grant, contract, or cooperative agreement for up to one year, upon a showing of good cause and need. According to the proposed Bill, the SBA may transfer, on a priority basis, federal technology or surplus property to certain small businesses in major disaster areas. Such property may not be sold or transferred to any non-federal party during the two-year period of the declared major disaster area.

The Bill was referred to the Senate Small Business and Entrepreneurial Committee on June 10, 2015. To date there are no co-sponsors and no further action has been taken. However, it should be monitored because Senator Vitter and the Committee are combining several bills together into one package to be introduced and voted upon by the full Senate this spring. Included in that package is S.B. 1400, the Veteran's Small Business Enhancement Act of 2015, in support of NASASP. Any further updates will be reported to the Association.

Update on water for the City of Flint, Michigan

As you may have seen recently on NASASP's Facebook page, NASASP worked with several Congressmen from Michigan, FEMA, GSA, and the Michigan SASP to attempt to get 2 million liters of bottled water to the people of Flint, Michigan. If you are not familiar with the situation in Flint, the EPA has declared the City water contaminated with lead and unfit for drinking and perhaps even bathing for some.

Carrie Rambo and her staff at the Michigan SASP worked hard to put together a group of Michigan state agencies to arrange free transportation, warehousing and distribution. We had approval to proceed and were within days of moving the water when President Obama properly declared a state of emergency. This meant the water could be delivered directly by FEMA and the Federal government at no cost to Flint.

While we didn't get a chance to make the delivery, we did show the people of Michigan the positive power of the Federal surplus personal property program and how it can make a real difference in people's lives. We have done so before, so many times, and we stand ready to help again in any future disasters!

Best Wishes and as always if you have any questions, feel free to contact me at 717-389-5100 or email at ExecutiveDirector@nasasp.org. **Thanks for all you do for the Donation Program!**

- Scott Pepperman, Executive Director of NASAP

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Term = September 1, 2015 – August 31, 2016



HELP US STRETCH YOUR DOLLARS

BECOME A NASASP ASSOCIATE MEMBER!

The Federal Surplus Property Program needs your help and your voice.

Read on to see how your organization can help.

Associate Members of NASASP are key players on the Surplus Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP.

Your \$39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your \$39.00 annual membership fee, you receive:

- Certificate of membership and lapel pin denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

Associate Membership Application

Membership is for one year from the month we receive your dues.

NAME

TITLE

ORGANIZATION

ADDRESS

CITY

STATE

ZIP

EMAIL

PHONE

To pay by check:

Complete the above information and send with your \$39 annual dues to:

NASASP
P. O. Box 2134
Jefferson City, MO 65102

To pay by credit card:

Visit www.nasasp.org and click on "Join NASASP."

NOTE: Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.

If you have questions, please **contact NASASP** through Marilyn Trachsel at the address above, by email at Marilyn.trachsel@nasasp.org, or by phone at 573-634-6021.