



NASASP NEWS

www.nasasp.org

December 2022



President's Inkwell

Hello everybody! Here's to wishing that everyone has been enjoying the colorful change of trees and a beautiful fall! I know for some the weather has not been as friendly. Our hearts and prayers go out to those facing disasters and I sincerely wish the weather passes soon, the rebuild happens quickly and the surplus is a plenty!

This festive time of year always seems to go by so quickly with everything going on and this year is no exception. In fact, this has been a busier year than last. Hopefully you were able to wrap up the summer enjoying a camping trip or barbeque while celebrating the labor movement achievements of our predecessors. Then had a safe and ghoulishly scary Halloween! (Maybe not quite as scary as gas prices!) Had the privilege to pay tribute and show honor to any Veterans of our Armed Forces you may know. Were able to carry out your patriotic freedom and vote in another of this Nations great elections. Lastly, up till now, I hope that those who wanted could come to the table to enjoy time with friends and family (and eat), laugh (and eat), give thanks (oh and eat)!

Things have been busy for the Association as well. The national officers were sworn in at the beginning of the fiscal year. Committee chairs were reaffirmed or filled with new members. I want to give a special thanks to everyone who stepped up to chair or serve on a committee. You are the backbone of this amazing association, and your hard work is what keeps us moving forward! We have made good strides recently in moving our legislative efforts forward, as well as meeting with our federal partners to extend our desire for mutual support.

As most of you are probably aware, the officers, as well as the Overseas committee have been working diligently to try and come up with a feasible option to continue receiving property from overseas. We are still searching for the correct answers to improve the program and make it self-sustainable. If you have any suggestions, please reach out to the committee chair or one of the officers.

I wish everyone a very Merry Christmas and a Happy New Year! As always, if anyone has any questions or concerns, please reach out.

Sam Sibert, Idaho SASP

NASASP President

Interested in advertising in an upcoming newsletter?

Please contact Marilyn Trachsel at
marilyn.trachsel@nasasp.org

Interested in submitting a story for the next newsletter?

Please contact Marilyn Trachsel at
marilyn.trachsel@nasasp.org

Also featured in this newsletter:

- Overseas Facilitator Report (pg. 2)
- Donee success stories from Washington, Michigan, Missouri, Texas Illinois & Arkansas (pg. 4-11)
- NASASP Government Relations Report (pg. 11)

NASASP Overseas Facilitator Report

Dear Members,

After almost 29 years, it is time to say good-bye. It has been a good run. I hope the program survives and is restarted in the future.

In 1994, I was a buyer at DRMO Okinawa, Japan. I was out screening some pickup trucks when I noticed an old American man screening also (mind you I was 35 at the time). Out of curiosity, I decided to speak with him. Soon after Woody Carpenter hired me, and I was working for NASASP.

I handled all of Asia in the early days. We shipped 25 container loads of ration supplements out of Sagami, Japan; 24 container loads of sandbags out of Sagami for the Midwest floods of 1996; and many loads of vehicles and equipment out of Korea. We shipped from Hawaii, Guam, the Mariana Islands, and many remote locations. I was not home much in those days.

After moving back to Maine in 1998, I took on Germany and in 2000 I took over management of the NASASP Overseas Program. Over the last 20 years or so, we have shipped property from many locations, Afghanistan, Iraq, Bosnia, Bahamas, Antigua, Norway, Crete, La Maddalena, Azores, Iceland, Kuwait, Bahrain, Qatar Djibouti, and so on. We shipped thousands of pieces out of Sierra Army Depot, California.

I was fortunate to travel with several of the NASASP officers over the years, Shane Bailey, Steve Ekin, Bill Wilson, Arthur Woods, Curt Howard, Bill Beard, Scott Pepperman, and others. Shane and I went to a lot of places. So many stories. I always said I could write a book on travels with Shane, but it's probably better left unsaid. I was there for the decommissioning of the U.S. base in Iceland and La Maddalena. Many bases around the world have closed during my time working overseas.

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During a 2013 trip to Capitol Hill, we spoke with several Congressional Committees and also met with a committee at the Pentagon during which the loading timeframe for overseas property was changed from 21 days to 60 days.



Loading containers was often like putting a jigsaw puzzle together—pieces had to be put in precisely! This photo was in Livorno, Italy.



In this photo, I was loading a dozer in Rota, Spain.

NASASP Overseas Facilitator Report

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Bear with me as I share one story that demonstrates some of the adventures that have happened during my years with NASASP. DLA Keflavik, Iceland had short days in the winter. One day I was screening a Humvee Fire Truck at the crack of dawn. I needed a flashlight to read the odometer. Out of nowhere a black cat jumped in my lap, looked me in the eye, let out a loud howl, and jumped out of the door. I think I lost a couple years of my life at that moment.

If you haven't noticed, this job was a great part of my life. My interests, and abilities were a match for this work. I never intended to work for NASASP this long, but I liked the work and kept on doing it.

I would like to thank everyone with NASASP (past and present) for the years and experiences. I would also like to thank every town, county and customer that has worked with me over the years. Thank you to all the federal agencies that have worked with me to make this job possible.

I will miss all of you, the travel, and yes, the equipment!

Thank you!

Randy Main

I will work through the 31st of January 2023. I will broadcast in Asia until the first of January and in Europe until the 15th of January 2023. Beyond the 31st of January, I will process all outstanding shipments until they have been delivered and invoiced so, please continue requesting property!



This fire truck was delivered to Manchester, Maine from Germersheim, Germany.



With me in this photo are Dearl Nix (screener who worked for us in Spain), and Shane Bailey (former NASASP President and Overseas Chair).



This photo was taken in Iceland - the sun setting on the last day the U.S. government occupied the base there. It was somber to be one of the last people on base that day.

Donee Success Story

JJH Earthworks (Washington)

In need of a generator to power large-scale water filtration projects, JJH Earthworks turned to DES and the federal surplus program available to veterans who own small businesses.

JJH Earthworks is a veteran-owned company providing environmental and construction services within the Pacific Northwest and west coast, including green energy projects and fish rehab projects. Among its environmental services, the company conducts on-site water filtration and treatment in areas that have no electricity so generators are required to power all tools and equipment. Owner Jeff Huber found his company's generators weren't large enough for large water treatment jobs and wanted to purchase a large generator to take on this large scale project. Being a start up though, they could never afford a large generator like that. But after doing research, he learned about the Veteran Small Business Enhancement Act, which makes federal surplus items available to veterans who own small businesses. Through the act, Washington's DES Surplus Operations is able to manage the distribution of federal surplus property to veteran-owned small businesses. After his company certified as a Service Disabled Veteran-Owned Small Business, Jeff contacted Dale Richardson with the DES Surplus Operations federal team, who promptly found and transferred a 10kw generator to JJH Earthworks. "JJH Earthworks acquired this generator to power a water treatment station in Duvall," said Dale. "In one weekend alone, the generator was able to process over 150,000 gallons of turbid water and discharge it back into the Snoqualmie River wetlands."



Jeff's company can now do larger jobs to restore and protect fish habitat. They are currently restoring a creek that was taken out in the 1960s. They will be reconnecting the creek to its historical habitat. He says the generator is quiet, which is important because they want their presence to be the least intrusive as possible. And it runs on diesel fuel, a cleaner alternative to gasoline. "Having a couple of generators, conex, and welder totally upped our game. From fixing equipment to powering pumps for water treatments. It's impossible to get a conex right now but DES got us one. It's now on the stream rehab in Packswood. We are a veteran-owned company and have some benefits accordingly, but we still have to get out and hustle and work," said



Jeff. "Showing up to a job with good gear establishes value, especially in the critical area where that generator is at now."

- Submitted by Dale Richardson,
Washington SASP

Donee Success Story

Montcalm County (Michigan)

Montcalm County has been a State of Michigan donee since 2017. The road commission has received a multitude of items including tools, construction equipment and old military vehicles that have since been restored to aid in replenishing their road fleet. Montcalm County is making great decisions with tax payer dollars and MISASP greatly appreciates their support.

- (submitted by Camie Miller (MISASP))



BEFORE



AFTER

Merry Christmas and a Happy New Year to all!

Interested in acquiring property for your organization?

Please visit www.nasasp.org and click on "Find My State" for complete contact information and a link to your state agency's website.

Donee Success Story

Anderson Wood Products (Missouri)

Veteran-Owned Small Businesses (VOSBs) are the newest eligible organizations in the Federal Donation Program, which is operated by the Missouri State Agency for Surplus Property (MOSASP). In 2019, legislation was passed enabling VOSBs to access the program, and in 2021, many began obtaining property from state SASPs.

MOSASP has witnessed a steady increase in the number of VOSBs that want to join the program. Anderson Wood Products is one of several VOSBs who have been utilizing services of MOSASP, which allows them to pay a small service charge for items.

Anderson Wood Products, founded in 2011, first produced dimensional lumber that was sold to hickory handle manufacturers to produce tool handles.

“In 2013, I had the opportunity to purchase a hickory tool handle manufacturing company in Van Buren. Our business grew fairly quickly. After a devastating loss due to fire in 2015, and the inability to replace the machines that we produced handles on, I decided to open a grade lumber and railroad tie facility in Ellington,” owner Ron Anderson stated.

In 2021, after becoming qualified as a VOSB, Anderson began to acquire equipment from MOSASP and makes frequent visits to the Jefferson City warehouse.



“It has been a great resource for my business. I have acquired everything from hand-tools, and banding carts, all the way up to a Cessna 182 airplane. Each item is as important as the other to the success of my business,” Anderson stated. “I have worked with several people at MOSASP. Everyone has a passion for what they do and go OVER THE TOP in addition to being helpful and knowledgeable. I am very thankful and grateful for what they do and for the program.”

Anderson’s company has been able to save thousands of dollars by utilizing MOSASP. He was able to acquire a Cessna airplane. Anderson’s company paid a service charge of \$1,000 to MOSASP. MOSASP is thrilled to be able to offer this program to VOSBs to enable them to stretch their budget dollars ever further during tough economic times.

-submitted by Lee Ann Blythe

Donee Success Story

Yoshida Solutions (Texas)

Yoshida Solutions, a Veteran Owned Small Business received a 1978 Ford 455C Backhoe (*pictured below*) from TX SASP's Federal Surplus Property Program in May 2022. The VOSB was able to get the backhoe fully operational after getting the bucket, cylinder seal, and hydraulic hose set repaired. They have been able to move dirt, install irrigation, clear brush, plant trees, and place heavy materials that were costing the business over \$400 per day to complete prior to the acquisition.

"As we get our operation up and running, this equipment quickly turned from a cost offset to a revenue generator as we use the equipment to support new customers. The cost of new equipment at this early stage was cost prohibitive, making the progress very slow. The surplus program was a godsend allowing the business to get up and running faster. I am experiencing up to 70% cost savings compared to leasing or buying brand new by being involved in the veteran surplus program." – Alan Yoshida, CEO

The service charge paid for the backhoe was \$7,500 with an original acquisition cost of \$25,652, saving the VOSB \$18,152.



(Equipment in action)

- submitted by Alan Yoshida, CEO, Yoshida Solutions & Elyzabeth Perkins, Texas SASP

NASASP's Annual Meeting has been set for July 16-21, 2023
Hilton Garden Inn in Boise, Idaho
Watch our website www.nasasp.org for more details!

Donee Success Story

Veteran Events (Illinois)

The Illinois State Agency for Surplus Property is working hard on getting out there and attending conferences and meetings with all types of donees, and is working on hosting live and virtual informational events for the program.

One of the donee types that has seen the largest growth from our efforts are the Veteran-Owned Small Businesses. We currently have 42 VOSB's and our Veteran-Owned Small Businesses have acquired 2,790 pieces of property, totaling \$14,637,482.93 in Original Acquisition Value.

In September, ILSASP attended and presented at the AMVETS conference to reach out to VSO's and VOSB's. In October, ILSASP, along with CMS Personnel, participated in the Veterans Resource Fair hosted by the Illinois Speaker of the House, Chris Welch.

Here is a link to the "presentation" provided at the AMVETS conference: <https://youtu.be/utACRjPO0wa>

- Submitted by Rewa Boldrey (ILSASP)



**Speaker of the House
7th District State Representative
Emanuel "Chris" Welch**

SENIOR & VETERAN Resource Fair

**Saturday, October 22, 2022
10:00 A.M. to 2:00 P.M.**

Proviso Mathematics & Science Academy
8601 W. Roosevelt Road, Forest Park

10 A.M. to Noon
Visit with vendors and service providers for free health screenings and resources for seniors and veterans, including free help with drafting wills and estate plans

Noon to 2 P.M.
Lunch, bingo and prizes

Covid 19 Vaccinations and Flu Shots will be available.

Emanuel "Chris" WELCH
SPEAKER OF THE HOUSE
7th District
STATE REPRESENTATIVE

www.emanuelchriswelch.com

For more information, please contact Rep. Welch's constituent service office at 708-450-1000 or RepWelch@EmanuelChrisWelch.com



Donee Success Story

Donee Appreciation Day (Arkansas)

On Thursday, September 22, 2022 the Arkansas State Agency for Surplus Property also known as the Arkansas Federal Surplus Property Program (ARFSP) held its annual Donee Appreciation Day (DAD). If the COVID pandemic hadn't disrupted the 2020 DADs, this would have been the 17th consecutive year DAD has been celebrated at ARFSP. Once a year the ARFSP gang throws a big get-together celebrating their many loyal Donees and offers everyone a chance to shake hands and hug necks in a relaxed and fun filled atmosphere.



One of the great benefits of DAD, is the chance for the

Donees to get 50% on almost all of the ARFSP total inventory! Donees line up outside the gate in the early morning hours waiting on the ARFSP staff to open up and declare DAD ready to kick off. They also get a free catered lunch and a chance to win many great door prizes. The past two years ARFSP has booked Corky's Ribs & BBQ as the caterer and man, do they throw on a spread for our Donees! This year's menu included: pulled pork, hamburgers, hot

dogs, grilled chicken, bbq beans, potato salad, coleslaw, pink lemonade, sweet tea, and all of condiments and extras that you need to make a great burger or bbq sandwich. Some of the Donees can't decide whether to stand in line for the lunch or search out bargains first. Some bring multiple folks so some can walk the yard outside, some can peruse the warehouse and someone can stake out a prime seating place and be the first in line for the lunch! This year's attendance saw 175 Donees come out and take advantage of great bargains and great food.



During DAD, the staff also likes to take time to thank all of our Donees who help make the ARFSP Program Number 1 in NASASP Associate Memberships. As Program Director, Chris Reynolds, was expressing how much he appreciated all of Donees who continue to make our program and NASASP work, Butch Campbell, Warehouse Manager, was doing his best runway modeling job to walk the latest 1st place plaque throughout the crowd. This is the 12th straight year the Arkansas Program has won this award. Don't think that Chris did not mention the fact that NASASP President, Sam Sibert, presented ARFSP the 1st Place plaque on a silver platter during the annual NASASP Meeting held in July 2022 in Washington D.C.!

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Donee Success Story

Donee Appreciation Day (Arkansas)

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During DAD, the ARFSP staff offers all Donees a chance to enter into the Annual Refurbishment Contest. The Donee is asked to take pictures before and after of their property restoration effort during the past year and submit those results to ARFSP with the staff voting on who they think has done the best job of restoration. The 1st place winner gets a \$500 gift certificate to use on their next visit to ARFSP, the 2nd place winner gets a \$250 gift certificate and 3rd place gets a \$100 gift certificate.

This year's winners are as follows:

1st Place: Beebe School District which refurbished a Sky-Trak forklift and painted it in school colors along with adding their school mascot to the finished product.



2nd Place: Colt Volunteer Fire Department who refurbished an aluminum, flat-bottom boat to use as a water rescue unit. They added several neat upgrades to the boat.



3rd Place: Baxter County who refurbished a potable water tank, then mounted it on a trailer they already had to make a portable watering / cooling station to use for their local OEM.



Congratulations to all of our entrants and we look forward to seeing next year's entries!

Even though it is a long and exhausting day for the ARFSP staff, everyone loves participating in DAD and getting to interact with all of our fantastic Donees. When our Donees come up to us and tell us over and over again that they appreciate what we do for them and how we always try to help them stretch their budgets, it makes all of the hard work and extra effort worth it. This makes the entire staff look forward to next year's DAD.

- Submitted by Chris Reynolds (ARFSP)

Donee Success Story

Lewistown CUSD 97 (Illinois)

The Illinois State Agency for Surplus Property (ILSASP), would like to recognize a Federal Surplus customer who regularly utilizes the program and has made the most of the excess government resources available. The donee we'd like to acknowledge is the Lewistown CUSD 97 and their very supportive high school principle Clay Ginglen. Lewistown CUSD 97 has been a State of Illinois donee since 2014. The school district has received a multitude of items, including musical instruments, lab, workout and office equipment. Lewistown CUSD 97 is saving tax payers thousands of dollars, while at the same time getting professional quality instruments into the hands of their students which isn't something they would be able to afford to do without the Federal Surplus Program. Clay has also routinely supported ILSASP the past 3 times we have attended the Illinois Music Education Conference by joining our staff to speak with the attendees about the importance of enrolling in our program and brings their wide range of instruments to help showcase the quality of instruments that are available to other possible donees. We greatly appreciate how well their principle supports his students and community by using our program to the fullest and look forward to many more years of working with this school district.

- Submitted by Joshua Foster (ILSASP)



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Joe Cain

NASASP Government Relations Report

2023 to be a Complex and Busy Year in Congress

By

John Chwat, Director of Government Relations, NASASP*

December, 2022

The last time a Republican U.S. House contended with a Democratic controlled Senate and President was twelve years ago in four years of the Obama term (112th-113th Congress, 2011-2015) and before that, in the 36th Congress, 1859-1861, prior to the Civil War! Therefore, we can expect new and varied tactics to be considered in moving or opposing legislation, regulations, and policies in a very complex environment on Capitol Hill for the next 24 months until the 2024 national elections.

The NASASP and SASPs should expect an interesting year for federal government initiatives and Congressional impacts on GSA, SBA, DoD and the Federal Surplus Property Program. Key among these is the revisions to Title 40 that have been pursued by NASASP in the last Congressional process. Revision to the priority for SASP access to GSAXess ahead of exchange/sale selections and review of the exchange/sale criteria for vehicles, equipment and other federal surplus property that can be re-utilized by nonprofits and donees around the country. There has been great interest in NASASP's outreach to the U.S. Senate and U.S. House on the educational aspects of Federal Surplus Property especially targeting the recent 75th Anniversary of the program and pointing out that the real start of a Surplus Property Act was in 1944, at the end of World War II in which Congress declared that State donation has priority next to federal agency reuse.

Other major possible 2023 activities in Congress are the programs of the new U.S. House Republican leadership with jurisdiction over NASASP issues. Top of this agenda is the House Oversight and Reform Committee, now to be headed by Rep. Comer (R-KY) and the House Small Business Committee to be headed by Rep. Leutkemeyer (R-MO), as well as the House Armed Services Committee, to be headed by Rep. Rogers (R-AL). The U.S. Senate leadership in areas of jurisdiction will not change.

2023 will also see thousands of bills and thousands of regulations introduced and considered during the year. Over 75 new members of Congress with hundreds of changes in staff and turnover in the agencies as well. NASASP keeps up-to-date tracking, monitoring and reporting to the NASASP leadership of any impact by these proposed rules or legislation for review.

The following are selected considerations for NASASP and our efforts in the 118th Congress, which will be sworn in January 3, 2023:

- **The marginal issue of Control:** In the few divided government scenarios we know of, a very close majority vote (222 in the House out of 435, majority is 218 so the GOP have a very small margin of 4-5 votes in passing anything... and 51 in the Senate) signal major issues on any divergent group of House or Senate members can defeat legislation or amendments. 2023 is a very political year with eyes focused on 2024, when 21 Democrat Senators will be up for election, including 2 "independents," Senators King (I-ME) and Sanders (I-VT), against 10 GOP members. Every election cycle now is a battle for majority control...
- **Use of the Veto by the White House:** Many bills will be influenced in 2023 by GOP House procedures and sent to the President for signature. These might include many funding provisions and stand-alone bills that are amended in the House once sent over by the Senate. A Presidential veto requires a two-thirds vote in the House (290+votes out of 435, which will require Democrat votes beyond the 219-220 of the GOP, an issue itself...) The Senate also requires a veto override vote of two thirds (67 votes out of 100) way above the 51 Democrat vote total). Commensurate with an inability to veto override is the issue of a government "shutdown" in the Fiscal Year 2024 cycle.

NASASP is maintaining its vigilance. We are also maintaining access and positions on all aspects of the Federal Surplus Property Program and cooperating with Congressional leadership, professional staff and agencies that have jurisdiction over our issues in GSA, DoD/DLA, SBA, VA and many others.

John Chwat can be reached at johnchwat@mckeongrp.com, cell (703) 963-2917



HELP US STRETCH YOUR BUDGET DOLLARS

Become a NASASP Associate Member!

The Federal Surplus Property Program needs your help and your voice. Read on to see how your organization can help.

Associate Members of NASASP are key players on the Federal Surplus Personal Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP. Your \$39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your \$39.00 annual membership fee, you receive:

- Certificate of membership denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

NOTE: Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.

Associate Membership Application

Membership is for one year from the month we receive your dues.

NAME _____		TITLE _____	
ORGANIZATION _____			
ADDRESS _____	CITY _____	STATE _____	ZIP _____
EMAIL _____		PHONE _____	

To pay by check: Complete the above information and send with your \$39 annual dues to: NASASP, P. O. Box 2134, Jefferson City, MO 65102. **To pay by credit card:** Visit www.nasasp.org and click on "Join NASASP."

If you have questions, please **contact** Karen Conn by email at AM.nasasp@nasasp.org or by phone at (806) 344-2209.

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