



NASASP NEWS

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NASASP'S 2019 MEETING DEEMED A SUCCESS!



By all accounts, our 2019 meeting in Richmond was a huge success! We had 53 attendees representing 27 SASPs at the meeting. During the meeting, training and updates were provided on a variety of topics. There was also much discussion about the need for participation from every SASP.

One of the major topics of discussion was regarding the Veteran's Small Business Program. Chris Barela, NASASP President, reported that he just had a conference call with the U.S. Small Business Administration (SBA) regarding this Program. Unfortunately, it appears that SBA will not be ready for the roll out of this program until later in 2020.

There were also 28 Federal agency representatives in attendance, including representatives from GSA,

NASA, and DLA. A few of the things we learned from them is that GSA is going to start doing virtual SASP reviews; that the GSA will approve changes to the SASP's State Plans in 3-6 months; and that the Donation Handbook is being updated.

Pitches were made for future meeting locations, and the following locations were decided: 2020 will be in Boise, Idaho; 2021 will be in Grand Rapids, Michigan; and 2022 will be in the Washington, D.C. area for the 75th Anniversary of NASASP.

Also featured in this newsletter:

- SASP Spotlight: Alabama & Florida SASPs aid in transfer of generator to Puerto Rico (pg. 4)
- Donee success stories from Washington, Oklahoma, Oregon, New York, South Dakota, Florida, Texas & Georgia (pg. 5-13)
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NASASP Annual Meeting Recap



This year's President's Award was presented to **Shelia Blount** of the GSA Atlanta Office for her continuous efforts to promote the donation program. This year's award was named in honor of Dewey Blevins, former director of the Kentucky SASP, for his dedication to NASASP.



This year, we concluded our meeting with a **President's Luncheon** at The Boathouse at Rockett's Landing. We were able to get a photo of almost everyone that went to it.



Arkansas SASP representatives received the award for most Associate Members.



The **new NASASP officers** were elected and sworn in. They will serve from 9/1/19 to 8/31/20. Pictured from left: Secretary Tim Bolles (MI), Treasurer Lee Ann Braun (MO), Vice President Sam Sibert (ID), President Elizabeth Purdue (WV).

NASASP Annual Meeting Recap

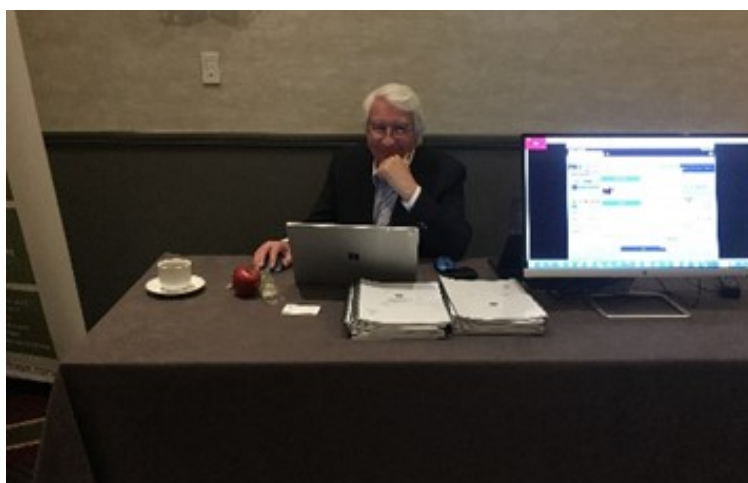
We especially want to thank our wonderful corporate members who took part in our meeting. Please thank them by using them when you are looking for services for your agencies!



The Public Group represented by Don Clayton



J.T. & Company represented by Anita Ramirez



Web Data Corporation represented by Gordon Bennett



Asset Works represented by Dean Hebert, Sean Pugatch & Ellena Howze



GovDeals represented by Mark Moritz & Rebecca Murphy

SASP Spotlight

Alabama & Florida SASPs step in to aid with transfer of a generator to Puerto Rico

In June 2018, the Alabama SASP donated a 1250KW generator to the SASP in Puerto Rico, who in turn transferred the generator to the City of San Juan. This was a collaborative effort with Alabama SASP, Florida SASP, GSA, and of course Puerto Rico SASP. The generator came to the Alabama SASP from Korea through the NASAP Overseas Program (Korea). Alabama was unable to find a donee that needed the generator so they reached out to the Puerto Rico SASP who was more than happy to take it. Alabama performed load testing on it before it was transported to the Florida SASP. While in Florida, Kelley Ferrell and her staff allowed the overseas shipping company to inspect the trailer for sea worthiness. Once all inspections were completed, it was shipped directly to San Juan. The Mayor of San Juan, Carmen Yulin Cruz, stated they were able to acquire the new generator for approximately the same cost as 1 monthly lease payment. This is saving them over \$250,000/year.

-Submitted by Shane Bailey, Alabama SASP



Kudos to the Alabama SASP, Florida SASP, Puerto Rico SASP, GSA and NASASP Overseas Coordinator Randy Main for their impressive efforts and coordination to get this generator to the City of San Juan!! It is truly an amazing example of what can be accomplished through the Federal Surplus Property Program.

Donee Success Story

Chelan County Fire Department #7 (Washington)



The Chelan County Fire Department #7 acquired this boat from the Washington SASP for a service charge of only \$5,500. The original acquisition cost of the boat was \$170,177.85 for a cost savings of \$164,677.85 compared to buying brand new. Commissioner Russell Jones sent this picture to the Washington SASP to “show off...the Marine 71 sporting new paint on the collar.” Per Commissioner Jones, “The boat performs very well with the used Honda engines and our rescue swimmers love it. Thank you for helping make this possible!”

-Submitted by Dale Richardson, Washington SASP

Donee Success Story

City of Watonga Fire Department (Oklahoma)



The following is a letter from the City of Watonga's Fire Chief, Robert Daugherty, to Roger Stone of the Oklahoma SASP:

"The HEMTT was placed in service on May 3, 2019 after being built out by Cooper Creek Manufacturing in Loyal, Oklahoma. The vehicle was completely repainted, with a new aluminum bed replacement. The bed was sized to support a 2000 gallon water tank while still allowing for a small deck on the back for additional equipment. An integral foam tank within the water tank carries 20 gallons of firefighting foam. The crane on the rear was repainted and serviced, and will be recertified at a later date. A 250 gallons per minute (GPM) water pump, powered by a 42 horsepower Kubota diesel engine, is located on the right side of the truck, below the level of the bed. The pump engine can be started, controlled and monitored from either the riding cage or from the driver's position. Between the water tank and the engine compartment, a full width riding cage was built to allow for 2 firefighters to work from. There are 2 pre-connect hoses, 1.5" in diameter, for ground level firefighting. A pre-connect 1" hose reel is located on the right side of the vehicle as well. A remote control adjustable water monitor, capable of flowing 125 GPM, is mounted off the front of the truck. Additionally, there are 5 under chassis spray nozzles that are individually and remotely controlled for truck protection and fire suppression. There are 4 separate cameras—1 for monitoring the riding cage, 1 backup camera and 1 for each side of the truck. An infrared camera is installed on the monitor, allowing approximately 200 degrees of viewing without having to reposition the truck. The camera viewing screens are mounted in the cab, visible to the driver. Standard equipment

such as ground ladders and shovels are mounted on the vehicle as well.

The truck ideally operates best with 3 personnel—2 in the riding cage and a driver. However, the driver has the capability of running the monitor and under chassis nozzles from the cab. The intended uses for this vehicle are fighting wildfires, oil, gas and wind energy infrastructure fires, providing exposure protection, and being able to ferry water into remote areas, reducing the lag time that exists between a brush truck running out of water and being refilled. With the truck's capacity, it will be able to refill the average brush truck 5 times before needing to be refilled itself.

None of this would have been possible without you and your team's hard work. Thank you very much."

Donee Success Story

Milo Academy (Oregon)



Milo Academy, a private school located in southwestern Oregon, recently acquired a Caterpillar D6 Bulldozer from the US Forest Service located in the Los Angeles area. The students from the school's Heavy Equipment class changed all of the fluids and fixed some major oil leaks. After completing the service work, the students learned how to operate it in a variety of conditions—

mainly cleaning brush that had taken over campus fields. When the rain set in for the winter, they brought it in and performed some major track frame repair along with some engine maintenance work. When they were finished, they sanded and repainted it.

The original acquisition was \$12,250, and the service charge was \$1,000, for a total cost savings of \$11,250 compared to buying brand new!

-Submitted by Darren Kennedy, Oregon SASP



Donee Success Story

New York State Police (New York)

In 2018, the New York State Police acquired a Bell UH-1A Huey Helicopter for the North Country through the New York SASP. The original acquisition cost for their latest Huey was \$2,214,404.20. The SASP service fee was waived for the Police. They used their savings to install rescue hoist equipment and update its radio communications and navigational databases.

On Monday, April 23, 2019 the State Police's newest helicopter was dispatched to North Elba, NY to aid in the rescue of four teenage hikers trapped near the summit of Mt. Colden. The hikers were unprepared for the conditions at the summit, and one of the teenagers suffered a leg injury according to local reports. High winds grounded the local fleet of rescue vehicles threatening to delay rescuers who then expected to have to hike in to save the trapped teenagers. By dispatching the Huey, the State Police were able to rescue the hikers and get them to a local hospital for treatment of hypothermia and other injuries. This helicopter has not only saved New York taxpayers money, it has saved lives!



This is the fourth Huey obtained by the New York State Police. The other Hueys have proven useful in rescues following tropical storms Sandy and Irene. They have assisted in putting out forest fires as well. The State Police are especially happy with their newest helicopter because of its ability to fly in high winds. This allows them to save lives by responding quicker in emergencies when every second counts.

-Submitted by Art Hasson, New York SASP

Donee Success Story

Central States Fair (South Dakota)

The Central States Fair received a 1985 Chevy C7D fuel truck from the South Dakota SASP in October 2018. When they received it from Ellsworth AFB, SD, the truck had only 27,244 miles on it. The Fair paid a shipping and handling fee of only \$1,000!

The General Manager of Central States Fair, Ron Jeffries, is a big fan of surplus as evidenced by the t-shirt made just for him! It now hangs in the South Dakota SASP's Western Distribution Center. His staff had it made for him because he was so avid about using the Federal Surplus Program whenever possible to save money.

-Submitted by Kaelene Borkowski, South Dakota SASP

Central States Fair, Inc.
Black Hills Stock Show & Rodeo®
 CentralStatesFair.com | BlackHillsStockShow.com

South Dakota Federal Surplus Property

Success Story

May 2019



We are a private nonprofit fair organization which produces the regional fair and maintains the county owned fairgrounds in Rapid City, South Dakota. We have utilized products and equipment from the Federal Surplus Agency for many years and greatly appreciate the opportunity to shop and recycle former government equipment.

One of our most utilized areas of our fairgrounds is the horse arenas. In order to maintain these arenas, we need a water truck. We had two older water trucks that both suffered multiple brake downs to the point of no repair. We searched everywhere for an affordable alternative to keep our facility operating. While searching at the West River Distribution site of the SD Surplus Property, the staff suggested we look at a surplus air force jet fueling truck. We were leery that the truck was not going to work for us with all the work it would take to convert it to a water truck.

We purchased the vehicle and then began utilizing the skills of one of the South Dakota Department of Corrections inmates who worked on the fairgrounds to convert the fuel truck into a water truck. We stripped the fuel truck down to the frame. We salvaged a tank, pumps and sprayers from the old broke down water trucks that we retired and were able to build a new water truck for the fairgrounds.

The real cool part of the whole process was we were able to utilize equipment from Federal Surplus Property, mechanic skills from the SD DOC inmate, and recycled parts from our old trucks to build an awesome new water truck for the fairgrounds at a fraction of the cost of purchasing a used water truck. The truck runs and works great and is a huge improvement over our previous water trucks.

Thank you to everyone involved at the SD Federal Surplus Property and the SD DOC that allowed us to make this happen. This was truly a win, win, win salvage and recycle.

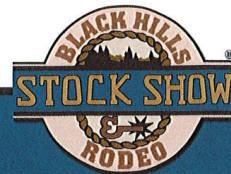
Ron Jeffries, General Manager

Central States Fair, Inc.

Rapid City, SD



800 San Francisco Street, Rapid City, SD 57701
 605-355-3861



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Donee Success Story

Central States Fair (South Dakota)

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THE PLANNING STAGES...The Fair took the yellow fuel truck obtained from the South Dakota SASP (left) and their existing, broken water truck (right) to make one fully functional truck.



WORK IN PROGRESS...The yellow fuel truck is given a fresh coat of green paint. The Fair staff then took the tank from their existing truck and mounted it onto the truck obtained from the South Dakota SASP. Mechanics who were inmates at the South Dakota Department of Corrections helped with the project.



THE FINISHED PRODUCT....The Fair staff was also able to take pumps and sprayers from their existing truck to help convert the fuel truck into a water truck. What a transformation! Great job!



Donee Success Story

Dixie County Sheriff's Office (Florida)

The Dixie County Sheriff's Office has been involved in the Florida SASP's Program since 1983. Over the years, they have acquired many surplus items for their agency. Their most recent donation was file cabinets and office chairs that had a total acquisition cost of \$3,214.96 and service charge of \$675.00. That is a total cost savings to the Dixie County Sheriff's Office of \$2,539.96 when compared to buying brand new!



GFAST Inc. (Florida)

G-FAST, Inc. received a cargo truck from the Florida SASP warehouse. The acquisition cost was \$72,040 and was donated with a service cost of \$720. That is a total savings of \$71,320 for Richard Connell and the G-FAST, Inc. team compared to buying brand new!

City of Eustis (Florida)

The City of Eustis has been involved in the Florida SASP's Program since 1979. Over the years, they have received many surplus items for their agency. Their most recent donation was a Conex box, floodlight and ladder. The three items had a total acquisition cost of \$41,690 and service charges of \$1,406 for a total cost savings to the City of Eustis of \$40,284 when compared to buying brand new!



Donee Success Story

Needham Fire Rescue/Montgomery County ESD #4 (Texas)

Needham Fire Rescue received this 5-ton truck from the Texas SASP in June 2015. Needham Fire Rescue services the residents of Montgomery County Emergency Services District No. 4 which is located in southeast Texas just north of Houston. It is an area that is subject to heavy rainfall, flooding, and hurricanes.

The truck originated from DLA DS San Antonio, TX. The service charge paid to the Texas SASP was \$4,000 compared to the original government acquisition cost of \$67,139. That's a total savings of \$63,139 compared to buying brand new!

The truck is still in use by the department today. Per Fire Chief Kevin Hosler, "Since we have had our truck, we have performed 425 water rescues. We have assisted with 16 other rescues. This truck has assisted the citizens of Montgomery County very effectively."



"Before" picture of the truck prior to the donation



Donee Success Story

Boy Scouts Troop 40 of Pine Mountain (Georgia)



Boy Scouts from Troop 40 recently made a trip to the Quetico Provincial Park in Western Ontario. Per John Willis of the Boy Scouts Troop 40, "We left on July 18, returning July 28, and spent seven days out on the water canoeing and portaging from lake to lake. In all, we covered about 60 miles of water and 6 miles of portage trails. The boots we obtained from the (Georgia SASP) worked perfectly on this trip and actually allow us to 'walk on water.' We also used the patrol bags from the modular sleep systems for sleeping bags."

-Submitted by Harris Sullivan, Georgia SASP

NASASP Historian's Report

Donations of Property—Past & Present

The similarities in these photos demonstrates the fact that even though the Federal Surplus Property Program has changed over the decades, its core mission remains the same.



NASASP Historian's Report

1981 National Conference, Point Clear, AL



Presented To

N. J. "Kitch" Kitchens

By

**Members of The National Association
of
State Agencies for Surplus Property
for**

**Serving as Host Director for
The National Conference held in**

Point Clear, Alabama, at the Grand Hotel

July 6-8 **19 81**



NASASP Overseas Facilitator Report



Successful Shipment from Spain

This Command Center vehicle was shipped from Rota, Spain to the Compass Rose Foundation in Florida. It is a 2001 vehicle with only 2,193 miles on it. It was completely drained of fluids, and the batteries had been removed. NASASP Overseas Facilitator, Randy Main, flew to Rota and spent several days replacing all the fluids and batteries. Randy got it back in working order and shipped to the Compass Rose Foundation where the local technical school will train on it.

If you are interested in participating in the Overseas Program, please contact Randy Main, NASASP Overseas Facilitator, at (207) 441-4044 or raminc@ramincmgt.net.



If you are interested in advertising in an upcoming newsletter, please contact Marilyn Trachsel at marilyn.trachsel@nasasp.org.

If you have a story or are interested in submitting an article for the next newsletter, please contact Megan Sim (Texas SASP) at megan.sim@tfc.state.tx.us.

NASASP President's Inkwell

This will be my last article as President, and I can't think of any better way to end my year. We wrapped up our annual meeting a couple of weeks ago, and I believe over all it was a great success. We had twenty-seven states in attendance. Maryland was the big winner for having the most Staff there. I'm not sure if Alaska or Hawaii came the longest distance to be there, but either way they came a long way to be with us. Thank you all for coming—whether it was cross country or down the street—it is you being there that makes it a success. I know there is enough in this newsletter written about our meeting so I won't bore you with another recap. However, I do want to recognize our new slate of officers who are coming into office in September. Elizabeth Purdue (WV) is our newly elected President; Sam Sibert (ID) is Vice-President; Tim Bolles (MI) is Secretary (I would also like to give him a shout out for stepping up and taking minutes during this year's meeting); and Lee Ann Braun (MO) is returning as our Treasurer. Thank you all for stepping up! I would also like to thank Kristy Fierro (TX), Roger Stone (OK) and Lee Ann Braun (MO) for stepping up this past year as officers. I truly appreciate all you did, the support this past year, and everything you all have done to help the donation program. And while I am at it, I would also like to recognize and thank Steve Ekin and Marilyn Trachsel for making everything come together for our Annual Meeting. They did a great job! Finally, since I am in a thanking mood,, I would also like to thank all of you who are reading this newsletter for either administering, taking part in or helping advance the donation program. They say it takes a village to raise a child. You all are that village, and the donation program is our baby to grow. Help keep it growing!

Chris Barela, NASASP President / New Mexico SASP

NASASP Government Relations Report

Congress, NASASP and the Donation Program

By John Chwat, NASASP Director of Government Relations

The attendees at the NASASP Annual Meeting were informed of the continued vigilance that we have in the US House and US Senate to achieve a very active legislative and governmental agenda for the next year in Washington, D.C. Examples were cited in which members of Congress and their staffs sought to introduce legislation or amend larger bills to “rediscover” the donation program but due to NASASPs regular monitoring and influence, these efforts were “diffused” and eliminated. One Congressman wanted to provide Department of Defense surplus property to veteran farmers in his district. Another sought to create a donation program with “refurbished” computers for students, veterans, seniors and disabled. Another Congressman even sought to eliminate military surplus vehicles for any donation to LEAs and SASPs.

Each day Congress is in session, members introduce bills and try to move them through the process. At both the Annual Meeting and in communications with SASPs and others, we pointed out that only a very small amount (less than 4%) of the thousands of bills introduced in Congress ever become Public Law. NASASP can be proud of its record as being one of the few national organizations in 2019 that moved a bill thru both Houses of Congress without opposition, that was then signed into law by the President. That bill created the Veterans Small Business Enhancement program (Public Law 115-416). Our Senate sponsors—Sen. Duckworth (D-IL) and Sen. Kennedy (R-LA)—and House Sponsors—Rep. Kelly (R-MS) and Rep. Chu (D-CA)—are continuing their critical support for the implementation of the Public Law.

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NASASP Government Relations Report

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The new Veteran Owned Small Business Program involves GSA, SBA and VA. A joint agency effort between GSA, SBA, VA and NASASP is underway to finalize the details and rules to start this project for 2.5 million veterans who own small businesses and seek to access the FSPP. NASASP is working with Congress and the veteran community to seek support for expediting final rules on fulfilling the objectives of this Public Law. Key recommendations to SASPs will soon be presented on how best to perform outreach to veterans in 2020. The recommendations will emphasize outreach that contains information on the Veteran Owned Small Business Program, as well as ways to influence Veteran Service Organizations (VSOs), such as the American Legion, Veterans of Foreign Wars, Military Officers Association of America and over 30 other groups, to take advantage of the FSPP through a Public Law that was passed by the Congress in 2013 with NASASP efforts. SASPs will be informed of these outreach efforts going forward.

The top priority for NASASP in Congress continues to be support for moving the Donation Program before Exchange/Sale in Title 40 of the US Code. This is not a new issue for Congress. NASASP has pointed out that, many years ago after public hearings pushed by NASASP, a bill which prioritized donations over exchange in the R/T/D process was approved by the US Senate but was not finally passed during that Session. In 2019-2020, NASASP is recommending a simple change in the statutes so that more property is available for SASPs and the donees, many of whom need the property to protect lives and assist during disasters and severe weather events. NASASP is presenting all of the US Senate and House with information intended to secure introduction of legislation this Fall. Once introduced, the bill's fate will be decided by new leadership in the House Oversight and Reform Committee—headed by Chairman Cummings (D-MD) and Ranking Minority Member, Rep. Jordan (R-OH)—and the Senate Homeland Security and Governmental Affairs Committee—headed by Chairman Johnson (R-WI) and Ranking Minority Member, Sen. Peters (D-MI). Both of these committees are targets for NASASP influence as they have jurisdiction over GSA. SASPs are encouraged to work with NASASP and their state donees to achieve the objective of having a second Public Law signed by the President before this Congress adjourns.

NASASP is very active in monitoring, reporting, and representing the interests of SASPs before the House and Senate Armed Services Committees and the Defense Appropriations Subcommittees, which are responsible for funding of the Pentagon. When Congress returns from their August recess both the House and Senate will be considering final versions of the most critical defense bills—the National Defense Authorization Act (NDAA) for Fiscal Year 2020, which includes policy and funding for DLA, the armed services and DoD. This year's bill is in the \$738-750B range. For this Congress, which began in January 2019, there are new Democratic members in the House in charge of these military areas, including Rep. Smith (D-WA) who is the new Chairman of the House Armed Services Committee, and Rep. Garamendi (D-CA) who is Chair of the Readiness Subcommittee which oversees DLA policies. The Ranking GOP Subcommittee members are Rep. Thornberry (R-TX) and Rep. Lamborn (R-CO). Some of the priorities for NASASP going forward in the military area relate to concerns on the DLA “scrapping” policy of vehicles and revision of the DEMIL C and Q property available to the Donation Program.

John Chwat can be reached at johnchwat@mckeongrp.com, cell (703) 963-2917



HELP US STRETCH YOUR BUDGET DOLLARS

Become a NASASP Associate Member!

The Federal Surplus Property Program needs your help and your voice. Read on to see how your organization can help.

Associate Members of NASASP are key players on the Federal Surplus Personal Property Donation Program team. Associate Members are typically people or organizations who receive surplus property (and thereby save money for the citizens they support) and have a keen interest in the Program. Municipalities, schools, and certain non-profit organizations receive millions of dollars' worth of heavy equipment, computers, office furniture and equipment, vehicles and much more through the Federal Surplus Property Program each year. Help us ensure the growth of this valuable program through your support of NASASP. Your \$39.00 membership fee supports the efforts of NASASP to increase the quality and quantity of surplus property available to you, and to open the program to other organizations that were not previously eligible to receive surplus property. For your \$39.00 annual membership fee, you receive:

- Certificate of membership and lapel pin denoting membership.
- Updates about changes to the program.
- Invitation to attend, as a nonvoting guest, the annual meeting of NASASP.
- The satisfaction of knowing that you are making a difference by joining.

NOTE: Membership in NASASP does not ensure your organization is eligible as a federal surplus donee. Only your State's SASP can determine eligibility.

Associate Membership Application

Membership is for one year from the month we receive your dues.

NAME _____		TITLE _____	
ORGANIZATION _____			
ADDRESS _____	CITY _____	STATE _____	ZIP _____
EMAIL _____		PHONE _____	

To pay by check: Complete the above information and send with your \$39 annual dues to: NASASP, P. O. Box 2134, Jefferson City, MO 65102. **To pay by credit card:** Visit www.nasasp.org and click on "Join NASASP."

If you have questions, please **contact** Karen Conn by email at AM.nasasp@nasasp.org or by phone at (806) 344-2209.

Interested in acquiring property for your organization?

Please visit www.nasasp.org and click on "Find My State" for complete contact information and a link to your state agency's website.

NASASP Officers & Staff

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Term = September 1, 2018 – August 31, 2019