

NASASP OVERSEAS COMMITTEE
TELECONFERENCE
January 7, 2003

Present were: Jim Smith, AR; Dick Graves, IN; Marilyn Trachsel, MO; Porfirio Perez, NM; Scott Pepperman, PA; Daryl Haeder, SD; Randy Main, Overseas Facilitator, Bill LeGro, Executive Director; and Kaelene Borkowski, SD (minutes).

Financial Report reviewed. Marilyn reported that there are no accounts past due over 90 days.

Randy Main

- Still working on the Alaska screening.
- Does have general liability insurance as required by his contract, as of today.

- IFT has voiced complaints over the quote procedure. Feels that other companies have an unfair advantage by providing quotes later. Decided a deadline for responding to each quote needed to be established – 3 working days will be the standard. Randy will make up a form for requesting rate quotes that will include the deadline date. He'll forward the form to the committee for review, committee members will make any comments to the Chairman, who will give final approval.

- Cargo Insurance Proposal. Cost is \$4,000 per year to be paid in \$2,000 increments. We are currently paying \$50 per shipment for IFT and Kuehne & Nagel to supply insurance. Motion made to approve purchase of the insurance based on the proposal as presented with the initial costs to be paid out of the overseas fund and to be recovered by charges to the States as shipments are received with fee based on the prior years total shipments.
Discussion – If passed, the insurance is to be implemented now and ratified by the membership in March. Randy is to check with the insurance company on claims procedures and share the information with the committee so policy & procedure information can be formulated and forwarded to the States. Randy is also to have the name on the policy changed from Ram Surplus Property, Inc. to NASASP. Daryl Haeder will then sign the policy as Overseas Committee Chairman. Motion seconded and carried.

- No bad evaluations to discuss.
- Phone Call Log discussion. Biggest barrier to participation seems to be finances.

Randy dismissed.

IFT Lawsuit Update: On January 2, NASASP's lawyer filed a Crave of Oyer, requiring IFT to produce the document that was violated, and a demur, requesting the case be thrown out. Will know on Monday (1/13) how we stand on these filings.

Dick Graves excused.

- Still no volunteers for Area 1 Committee Member or Overseas Committee Chair.
- Overseas Committee meeting planned for Saturday, March 8, 2003, at the DC meeting.

Next conference call scheduled - Tuesday, Feb. 18, 2003.
1:30 central (12:30 mtn / 2:30 eastern)

Adjourned.